

# WE CARE



Annual Report

# 2016-17



**INDUS  
HOSPITAL**

QUALITY CARE - FREE OF COST



خدا کے عاشق تو ہیں ہزاروں، بنوں میں پھرتے ہیں ماے ماے  
میں اس کا بندہ بنوں گا جس کو خدا کے بندوں سے پیار ہوگا



# LIST OF ACRONYMS & ABBREVIATIONS

Antiretroviral	ARV
Antiretroviral Therapy	ART
Behavior Change Communication	BCC
Children Cancer Foundation	CCF
Children Cancer Hospital	CCH
Clinical Decision Support Systems	CDSS
College of Physicians and Surgeons Pakistan	CPSP
Community Based Organization	CBO
Electronic Integrated Management of Childhood Illness	eIMCI
Expanded Programme on Immunization	EPI
Friends of Indus Hospital, USA	FOIH
Global Health Directorate	GHD
Indus Conference	ICON
Intensive Care Unit	ICU
Interactive Research and Development	IRD
Intravenous Drug User	IVDU
Indus Hospital Research Center	IHRC
Indus Health Network	IHN
Lady Health Worker	LHW
Long Lasting Insecticide Treated Nets	LLIN
Memorandum of Understanding	MoU
Non-Governmental Organization	NGO
Pir Ilahi Bukhsh	PIB
Post Graduate Medical Education	PGME
People Who Inject Drugs	PWID
The Indus Hospital	TIH
The Indus Hospital Blood Center	TIHBC
World Health Organization	WHO



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# THE FOUNDATION





# WE CARE

Access to quality healthcare is one of the fundamental human rights. Provision of indiscriminate healthcare is usually considered state's responsibility. However, many states – especially the developing nations – are unable to deliver healthcare facilities to their citizens. That's when the concept of mutual help emerges, which entails supporting your fellow countrymen in difficult times. Individuals and organizations have to play their part in making a society human-friendly.

The Indus Hospital came forward with a novel idea to provide **quality healthcare absolutely free of cost without any discrimination**. It was an effort to discourage commercialism in public health sector and to promote compassionate and selfless care. The system propagates that patients are not buyers of medical service. They are in need of help and they should be treated with respect, utmost care and humanity irrespective of their financial standing.

Patient-centric care is the stepping-stone of The Indus Health Network and it believes that the doctor-patient relationship is much deeper than a customer relationship and hospital staff's main objective should be restoration of health and lives, not accumulation of wealth.



# CEO's MESSAGE

I am humbled to present the Annual Report of 2016 – 2017. It reports on activities that were undertaken during the year and those planned for the future.

The tenth anniversary of The Indus Hospital marks the birth of the Indus Health Network. These ten years have been phenomenal. Our vision to provide free and quality healthcare to all patients is being materialized on a larger canvas.

We, at the Indus Health Network are trying to alleviate the miseries of people who don't have access to medical care. Indus' healthcare model is simple, sustainable, and replicable. We work for people with the help of people. We generate resources and use them to provide quality treatment to masses. We do not discriminate on the basis of religion, cast, creed or economic standing.

We started our journey with a small scale general hospital in the urban slums of Karachi. It was a huge task. We faced uncountable challenges and obstacles, but we overcame them with the blessing of Allah SWT. Our first hospital is a model hospital which will soon become Pakistan's first mega hospital.

Constant reviews and redefining of the model helped us in replicating the concept in other parts of the country. By the grace of Allah SWT, we were successful in gaining trust of not only our donors but of the Government as well. Numerous public and private hospitals which were either poorly-governed or closed down are being handed over to IHN.

Indus' growth is symbolic and it gives us hope that the ailing public healthcare system can be healed. We just need to believe in the Almighty and ourselves. Our expansion plans are ambitious which require more focused vision and hard work. I look towards you for joining hands and supporting this uphill task.

I wish to pay tribute to the founders, doctors, nurses and other staff who is working tirelessly to meet the growing need of patients. This report will help you in reflecting on our journey with all its ups and downs. It will give you an idea of our broad-spectrum humanitarian work and development programs to help lift people out of misery and inequality.

I would like to thank all of our supporters, donors, partners, staff, volunteers and campaigners for their contributions. In particular, I thank Board of Directors who did so much to consolidate our planning and governance into a single management team.

Thank you



**Dr. Abdul Bari Khan**





# CHAIRMAN'S MESSAGE

Alhamdulillah! It's a pleasure to present the Annual Report. We sincerely bow to Allah SWT for choosing and enabling us to deliver quality healthcare in the state-of-the-art paperless and cashless environment to all.

In 2007, The Indus Hospital opened its doors to the residents of Korangi, afflicted with diseases and abject poverty. Initially, the idea was viewed with skepticism but later on people realized that it was a ray of hope for the community in need. The Indus Hospital has fulfilled and sustained its promise through the blessings of Allah SWT.

The driving force behind the mission has always been the need to save priceless lives, especially of those who are unable to afford costly treatment. We are grateful to the almighty for helping us in materializing the dream.

Through research, development and international collaborations, Indus Health Network is successfully implementing new projects to cater to the needs of the community. Thoroughly inspired by the vision, we are working tirelessly to ensure top of the line quality and timely healthcare.

IHN is exponentially growing in almost all provinces of Pakistan and is serving millions of patients absolutely free of cost. It would not have been possible without a clear vision, dedicated team and extraordinary implementing strategies of the Committees of the Board of Directors under the dynamic leadership of Dr. Abdul Bari Khan.

The last decade has been quite eventful and challenging. I believe that the experience attained over the last ten years shall give us the requisite preparedness to strengthen faith and steer through to the future with even more success and determination.

We express our gratitude to the federal, provincial and local governments who have been very supportive in guiding and providing an enabling environment for replication and implementation of the Indus model of healthcare.

I wish to thank each and every stakeholder for their continued support, belief and trust.

Thank you

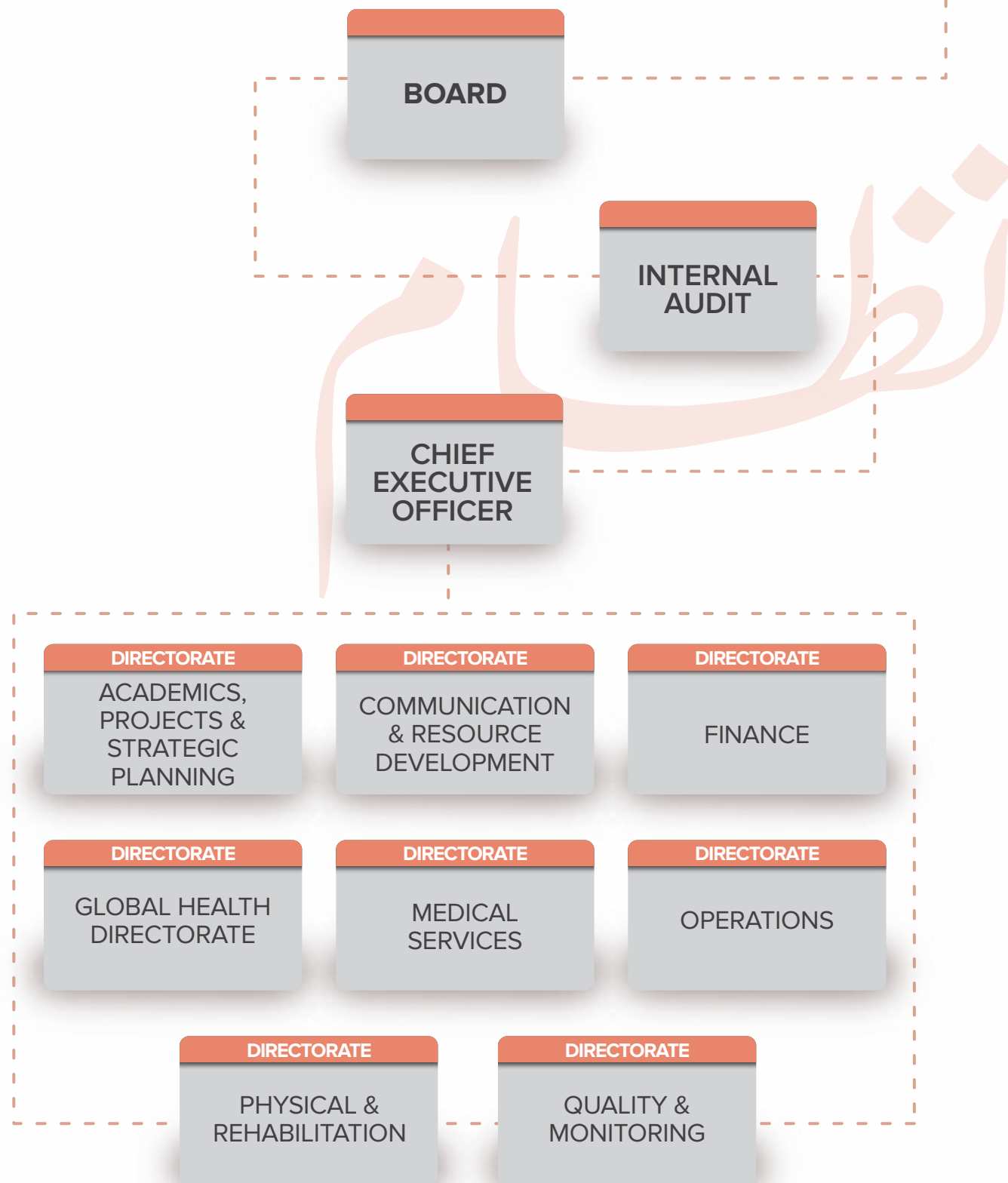
**Mohammad Siddique Sheikh**



# THE SYSTEM



# Indus Health Network THE HIERARCHY



# BOARD'S SUB-COMMITTEES

## Audit

**Abdul Karim Paracha**  
Chairman of the Committee

**Abdul Basit**  
Secretary of the Committee

Yunus Hasim Bengali	Member
Naseem Hyder	Member
Khalid Khanani	Member
Salim Razzak Tabani	Member

## Business Development and Project Evaluation

**Salim Razzak Tabani**  
Chairman of the Committee

Abdul Hameed Paracha	Member
Tariq Shafi	Member
Abdul Karim Paracha	Member
Khaleeq-ur-Rahman	Member

## Fundraising

**Salim Razzak Tabani**  
Chairman of the Committee

Abdul Hameed Paracha	Member
Tariq Shafi	Member
Tariq Naz Siddiqui	Member
Hafiz Muhammad Amir	Member

## Human Resources and Remunerations

**Khalid Khanani**  
Chairman of the Committee

Muhammad Abdullah	Member
Tariq Naz Siddiqui	Member
Naseem Hyder	Member
Rehan Rehman	Non-member

## Planning and Construction

**Adnan Asdar Ali**  
Chairman of the Committee

Sheikh Naveed Anwar	Member
Khaleeq-ur-Rahman	Member

## Procurement

**Salim Razzak Tabani**  
Chairman of the Committee

Sheikh Naveed Anwar	Member
Hafiz Muhammad Amir	Member
Naseem Hyder	Member

## Sharia

**Mufti Hafiz Muhammad Umair**  
Chairman of the Committee

Tariq Naz Siddiqui	Member
Mufit M. Najeeb Khan	Non-member
Mufti Ibrahim Essa	Non-member

## Zakat

**Masood Nawab**  
Chairman of the Committee

Sheikh Naveed Anwar	Member
Amanullah Ismail	Member
Iqbal Panwala	Member
Hafiz Muhammad Amir	Member
Abdul Basit	CoIA

# BOARD OF DIRECTORS



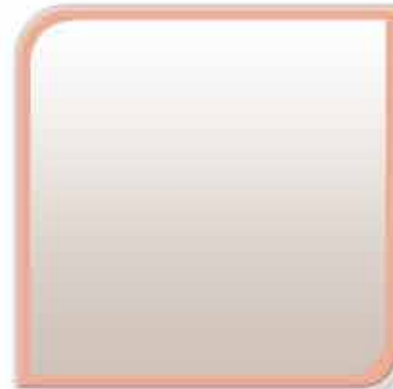
**M. Siddique Shaikh**  
Chairman, Member



**Dr. Abdul Bari Khan**  
Chief Executive Officer



**Abdul Hameed Paracha**  
Director, Member



**Dr. M. Abdullah**  
Director, Member



**Hafiz M. Aamir**  
Director, Member



**Khaleeq ur Rehman**  
Director, Member



**Salim Razzak Tabani**  
Director, Member



**Tariq Naz Siddiqui**  
Director, Member



**Tariq Shafi**  
Director, Member



**Yunus Hashim Bengali**  
Director, Member

گورنگ



# HEAD OF THE DIRECTORATES

ڈائریکٹوریٹ

**Academics, Projects  
and Strategic Planning  
Directorate**



**Dr. Syed Zafar Zaidi**  
Executive Director

**Special Advisor**



**Dr. Akhtar Aziz**  
Special Advisor Technical  
to the CEO

**Finance**



**Ahson Tariq**  
Chief Financial Officer

**Global Health  
Directorate**



**Dr. Amir Javed Khan**  
Executive Director

**Communication and  
Resource Development**



**Pervaiz Ahmed**  
Executive Director

**Physical and  
Rehabilitation  
Directorate**



**Dr. M. Amin Chinoy**  
Executive Director

**Medical Services**



**Dr. M. Shamvil Ashraf**  
Executive Director

**Operations**



**Dr. Wasif Shahzad**  
General Manager and Chief  
Operating Officer

**Quality  
and  
Monitoring**



**Dr. Ashar Alam**  
Acting Director

# HEAD OF THE DEPARTMENTS

## Administration

- **District Headquarter Hospital, Badin**  
Abdullah Kamran Soomro
- **Manawan General Hospital, Lahore**  
Fahim Anwar
- **Multan Institute of Kidney Disease, Multan**  
Imran Shehzad
- **Raiwind Hospital, Lahore**  
Raja Sajjad
- **Recep Tayyip Erdogan Hospital, Muzaffargarh**  
Abdullah Soomro
- **Sabzazar Hospital, Lahore**  
Dr. Ashraf Shamshad
- **Shahbaz Sharif General Hospital, Lahore**  
Zahid Hussain Hashmi
- **The Indus Hospital, Al-Fakir Trust Campus, PIB, Karachi**  
Muhammad Farooq
- **The Indus Hospital, Al-Ghazi Trust Campus, Bhong, Rahimyar Khan**  
Kazim Ali
- **The Indus Hospital, Korangi, Karachi**  
Mansoor Ahmed Abbasi
- **The Indus Hospital, Sheikh Saeed Memorial Campus, Korangi, Karachi**  
Dr. Farah Naz

## Anesthesiology

Dr. Akhtar Aziz Khan, Special Advisor Technical / Senior Consultant

## Biomedical

Sikandar Abubakar, Senior Manager and Advisor

## Blood Center

Dr. Saba Jamal, Director

## Cardiac Services

Dr. Sajid Dhakam, Chair

## Clinical Affairs

Dr. Ahsan Jamil, Senior Manager

## Ear Nose Throat

Dr. Anjum Naveed, Senior Consultant / Head

## Emergency

Dr. Syed Ghazanfar Saleem, Consultant / Clinical Lead

## Endoscopy

Dr. Muhammad Ali Taj, Consultant / Head

## Family Medicine

Dr. Hiba Ashraf, Consultant Family Medicine / Head

## General Surgery

Dr. Waseem Ali, Senior Consultant / Head

## Gynecology and Obstetrics

Dr. Samia Shuja, Senior Consultant / Head

## Health Informatics

Syed Sohaib Shams, Senior Manager

## Human Resources

Hamna Akhtar, General Manager

## Infection Control

Dr. Altaf Ahmed, Director

## Infectious Diseases

Dr. Naseem Salahuddin, Senior Consultant / Head

## Indus Hospital Research Center

Dr. Naila Baig-Ansari, Chair

## Internal Audit

Abdul Basit, Chief Internal Auditor

## Internal Medicine

Dr. Muhammad Junaid Patel, Senior Consultant / Head

## Laboratory

Ana Mukhtar, Manager

## Maintenance

Muhammad Ghayas Jilani, Senior Manager

## Medical Directorate

Dr. Ashar Alam, Medical Director

## Nursing

Beena Bhamani, Senior Manager

## Nursing Education Services

Rehana Akber Ali, Manager

## Nutrition and Food Services

Syed Mujeeb Maqbool, Manager

## Operation Theatre and Central Sterile Services

Nazir Ali Bachlani, Manager

## Orthopedics

Dr. Mansoor Ali Khan, Senior Consultant / Chair Faculty

## Pediatrics

Dr. Muhammad Fareeduddin, Consultant / Head

## Pediatric Nephrology

Dr. Farhana Amanullah, Chief Consultant / Head

## Pediatric Surgery

Dr. Lubna Samad, Senior Consultant / Head

## Pharmacy

Fahim Uddin, Manager

## Planning and Design

Amna Imtiaz, Head

## Post Graduate Medical Education

Dr. Ghina Shamim Shamsi, Consultant / Head

## Quality Improvement and Patient Safety

Dr. Fozia Asif, Manager

## Radiology

Dr. Yousuf Memon, Consultant / Head

## Safety and Security

Lieutenant Colonel (R) Ahmed Ali, Manager

## Supply Chain

Syed Waseem Ahmed, Senior Manager

# THE IMPACT

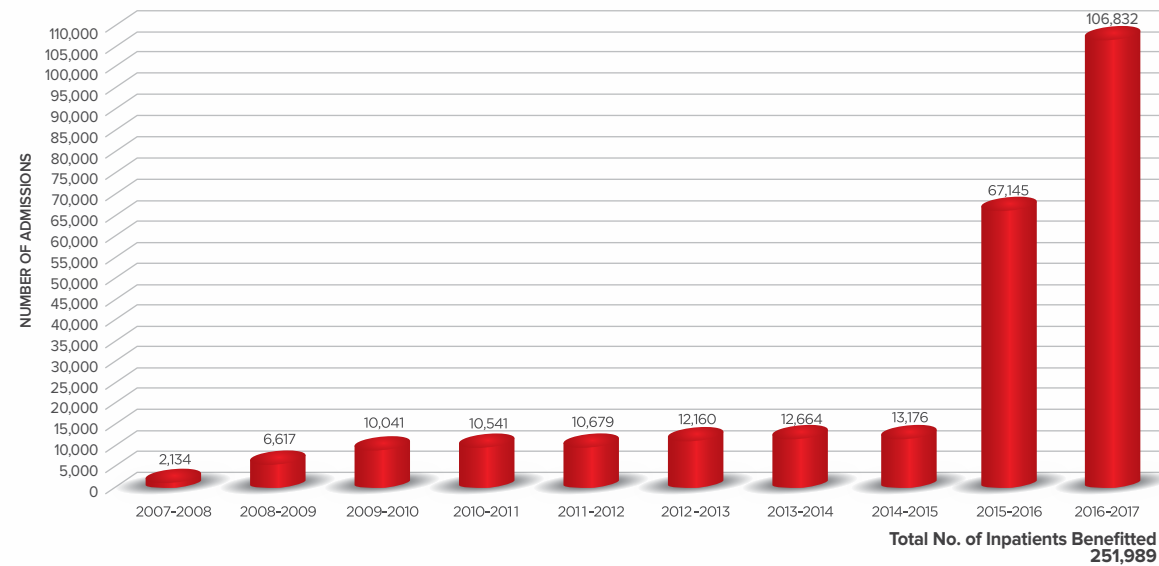




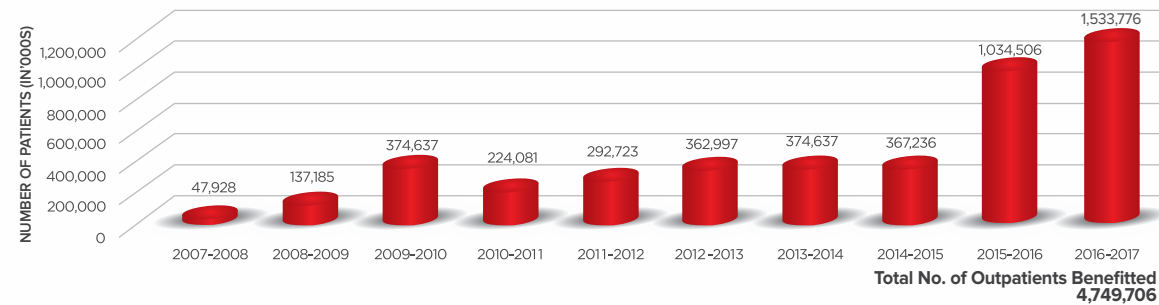
# STATISTICAL REVIEW

July 2016 - June 2017

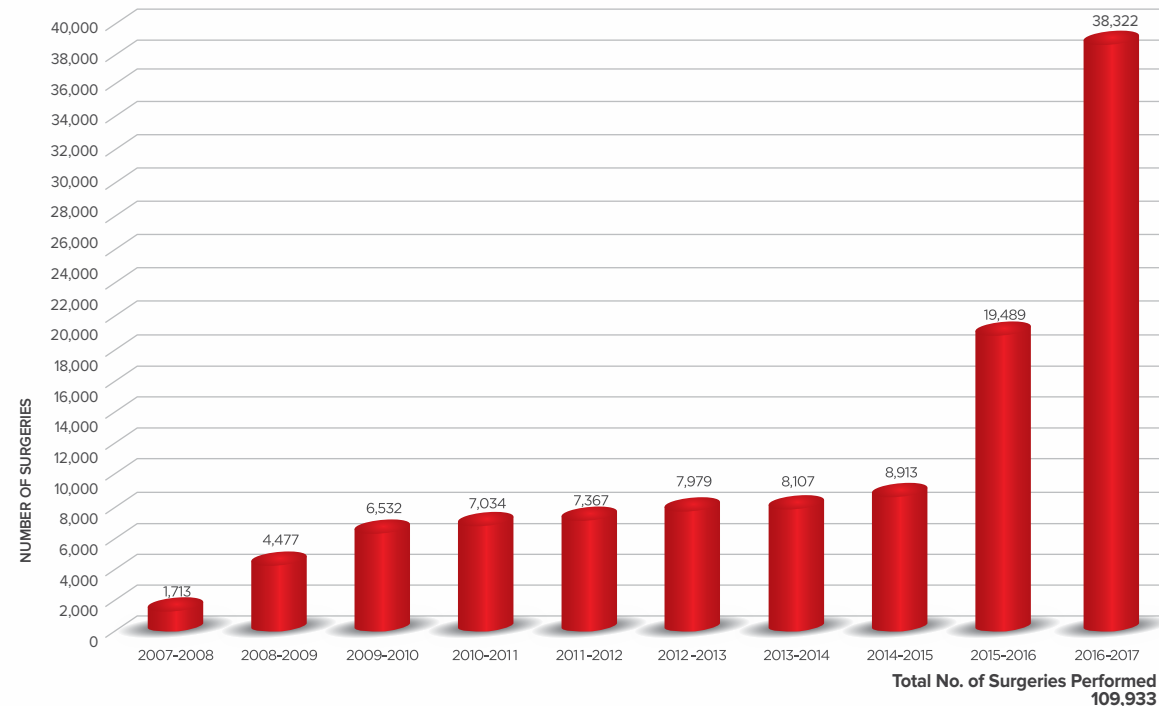
## Inpatients Benefitted



## Outpatients Benefitted



## Surgeries Performed



	No. of Beds	Total Expenditure	Total Volume	Doctors	Other Staff	
FINANCED & MANAGED BY INDUS HEALTH NETWORK	The Indus Hospital Karachi**	324	2,218	699,228	271	1,454
	The Indus Hospital, Sheikh Saeed Memorial Campus, Karachi	74	156	46,683	22	178
	The Indus Hospital, Al-Ghazi Trust Campus, Bhong, Rahim Yar Khan	40	160	139,718	25	216
G.O.PUNJAB	Recep Tayyip Erdogan Hospital, Muzaffargarh	126	165	264,132	80	520
	Shahbaz Sharif General Hospital, Lahore	61	330	132,409	53	324
	Manawan Hospital, Lahore	100	25	-	64	239
MANAGED BY IHN	Multan Institute for Kidney Diseases	150	9	-	39	297
G.O.SINDH	Civil Hospital, Badin	190	409	358,438	53	349
<b>TOTAL</b>	<b>1,065</b>	<b>3,472</b>	<b>1,640,608</b>	<b>607</b>	<b>3,577</b>	

\*\* The Indus Hospital, Karachi, includes the data of Indus Children Cancer Hospital (ICCH) and the 20 bed dialysis unit in PIB Colony, ICCH, moved to The Indus Hospital main campus in February 2017

# ONCE BITTEN & DEAD

It was a usual day at the clinic: complex referrals, difficult diagnoses and frequent power shutdowns. Patients in the waiting area had been waiting for over two hours, they were agitated and quarrelsome. In the midst of all this, I got a call on the desk phone from the Emergency Department: “I have this 12 year old boy with rabies. What should I tell the parents?”

“Oh, God”, I thought, “This is the most difficult task of the day. I left the clinic with the feeling of apprehension that the word ‘rabies’ always evokes in my mind. The boy’s uncle who sensed the danger of his nephew’s symptoms but wanted to confirm the diagnosis, met me. “I have to see the boy first”, I said.

Lying on the stretcher was this handsome looking boy, alert and observant; his face was flushed and he was breathing with difficulty. Interns, nurses and doctors in training were around him. I got permission from the boy and his uncle to video film his conversation on my cell phone. I asked his name and the circumstances of his illness. “My name is Umar, I am 12 years old and I am a student of class six in Hyderabad.” He spoke fluently, but in short sentences, as he was short of breath.

“I was playing in the park, there were nearly forty children. A dog suddenly came and started running around the park and bit many kids.”

“Where did the dog bite you?” I asked.

“I tried to run, but I fell and it bit me on upper arm, thighs etc.” He then lifted his shirt to show wounds on his chest and back. It happened more than two months back.”

“What did your father do then?”

“My father has passed away. My uncle took me to the hospital. They washed me up and gave me injections in both my arms.

“Did they give any injection into the wounds?” I probed a very important question. Umar looked perplexed. “No, but I went back at least three more times to get the shots, and they said I would be safe.”

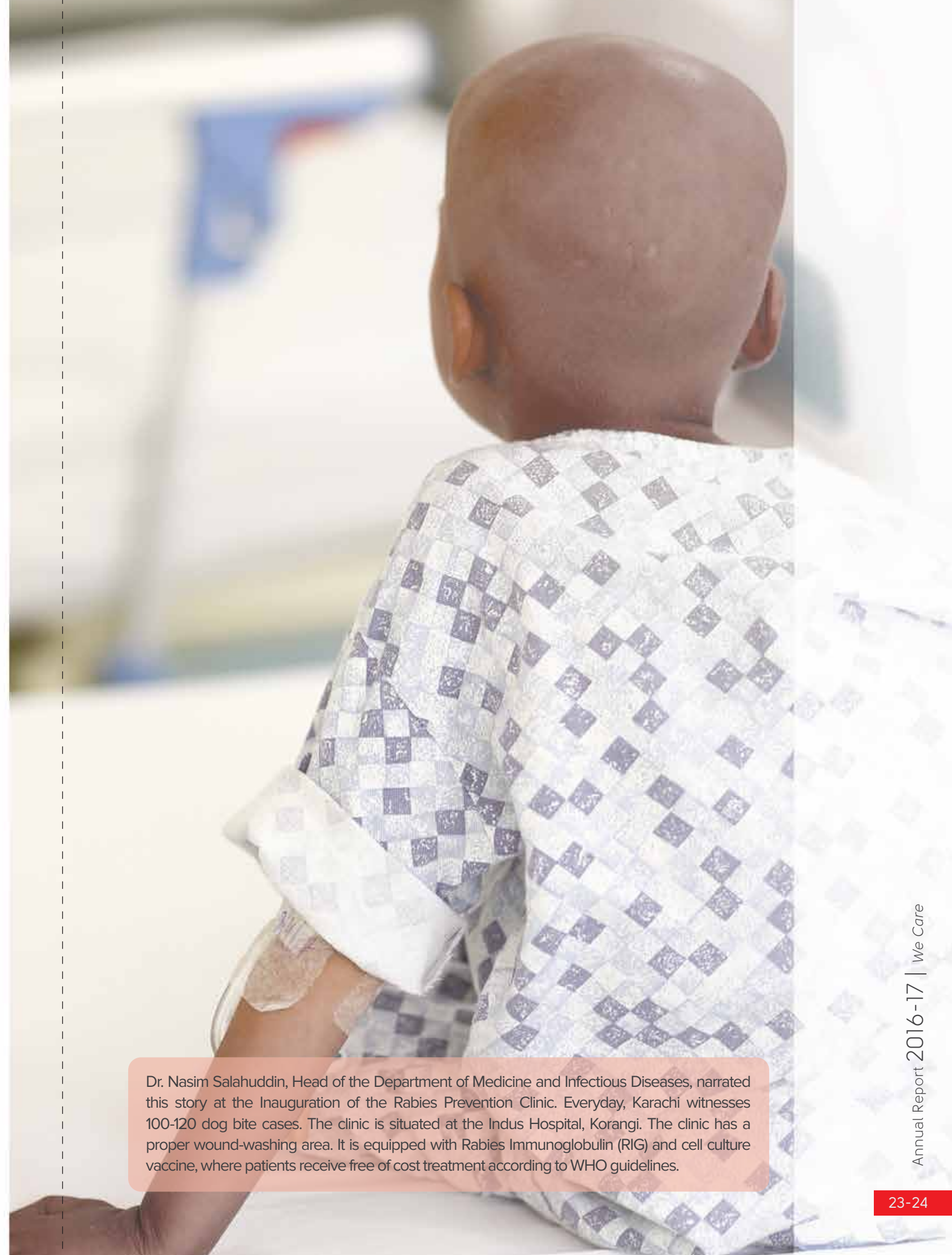
“Are you thirsty? Would you like to drink some water?” I asked.

He said, “I have not had food or water for two days now. I can’t swallow. But I can try.”

A nurse brought him water in a cup. Umar accepted the cup, hesitated, then attempted to drink. Immediately he began to choke, and the water regurgitated through his mouth. “Please, please, no more. Doctor, I am frightened, please help me get better. I haven’t slept and I don’t know what will happen to me”. His eyes were wide with fear and he took shallow and fast breaths.

I stroked his forehead and said all would be well, just close your eyes and relax. He gave a faint smile and said. “Doctor, please send me the video on my email. It’s umar@...com.”

My heart couldn’t take it anymore. The nurses lowered their moist eyes, while some simply walked away to hide their tears. I composed myself and spoke to the uncle about the futility of further care. We could only give him terminal comfort care with heavy sedation so that he would suffer no more. His mother would be left just with her eight-year-old son. The uncle was prepared for the worst. That night Umar died.



Dr. Nasim Salahuddin, Head of the Department of Medicine and Infectious Diseases, narrated this story at the Inauguration of the Rabies Prevention Clinic. Everyday, Karachi witnesses 100-120 dog bite cases. The clinic is situated at the Indus Hospital, Korangi. The clinic has a proper wound-washing area. It is equipped with Rabies Immunoglobulin (RIG) and cell culture vaccine, where patients receive free of cost treatment according to WHO guidelines.

## RISING UP BACK ON THE STREET

A man who is the provider for his wife and two young daughters, can't afford to sit home without any employment or business. Life could become a nightmare for such unfortunate people and especially if they are disabled. One such case was of Mohammad Shahid. 41 year old Shahid was a cardboard collector, with a small warehouse in New Karachi. Things were as okay as they could be for the poor man until he met with a small accident. Initially, he ignored the tiny wound but instead of healing, it started spreading towards the leg. During the treatment, he found out that he is diabetic and his illness has reached an advance stage.

Soon, his affected leg was surgically removed. He stopped working as his work required strenuous physical labor. The disease, surgery, disability and resultant unemployment was traumatic for him and his family. He contacted a few medical care facilities for getting a prosthetic limb, but he could not afford the exorbitant cost. For three long years, he tried to get some help but nothing worked.

As the saying goes, every cloud has a silver lining, Shahid found out about The Indus Hospital's Physical Rehabilitation Center. He came to the hospital, got the prosthetic limb fitted and after a few training sessions, he was able to walk again. Though with some effort, now Shahid is able to earn a living again.

This is not just a story of a single man, in Pakistan; a large number of patients lose their limbs to diabetes every year. The situation of amputated limbs gets graver when we add the number of people who get injured in road and industrial accidents. Physical Rehabilitation Center is serving as the only ray of hope for people whose limbs are disabled or amputated.

The International Committee of Red Cross, Chal Foundation and The Indus Hospital joined hands to establish two state-of-the-art centers at Karachi and Muzaffargarh for rehabilitation of people with physical disability, absolutely free of cost. The center was established in April 2015 and since then it has treated 1,381 patients.



# SILENT CHILDREN

Rida was staring blankly at the laptop. Our chatter had no affect on her concentration. The audiologist, Dr. Sajid Yaqub, was adjusting volume through his laptop. Suddenly, her eyes started gleaming as if she was experiencing something unusual. I deliberately dropped my pen and to my amazement, her gaze followed the sound. Her mother shouted in joy 'Usay awaz aa rahi hai!' (she can hear!)

Three-and-a-half year old Rida was sitting in her father's lap and her mother was sitting next to them. They were at the Physical Rehabilitation Center of The Indus Hospital to get the cochlear implant activated. Rida is the second child of Ahmed and Shazia, a middle class couple, residing in Gulistan-e-Jauhar, Karachi. They got married 10 years ago, and welcomed their first daughter in the second year of marriage. Rida is five years younger than her elder sister. Apparently, Rida was healthy but Shazia observed that she neither responded to any voice nor made any sounds.

Her parents thought that she might take a little longer than other children, but her listening and speaking skills did not improve with time. They consulted doctors and found out that Rida had congenital hearing and speech impairment and the only solution was a cochlear implant. Unfortunately, government hospitals did not offer it and private hospitals were charging more than two million rupees. Ahmed – a shopkeeper by profession – could not afford such a costly treatment. By the age of two, Rida started going to a pre-nursery school and was performing okay, but it was obvious that she would not be able to excel in her studies until she could hear and speak properly.

While Ahmed and Shazia were searching for an inexpensive option, they found out that The Indus Hospital provides free of cost cochlear implants. It was a dream come true for them. Feeling blessed, they rushed to the hospital and after one year of thorough consultation and treatment, Rida was operated. She started hearing six weeks after surgery.

Indus is the first Pakistani institute to carry out free Otoacoustic Emission (OAE) test for all children born at Sheikh Saeed Memorial Hospital, Korangi. If a child is diagnosed with hearing disability, she instantly gets free hearing aid. After further assessment, they are registered for cochlear implant.

Cochlear implants are extremely expensive. IMRA (International Medical Relief Agency), a London-based INGO, annually donates 10 cochlear implants to The Indus Hospital. IMRA also arranges ENT surgeon to help Indus in cochlear implant surgery and to train its surgeons. So far, more than 40 patients have benefitted from this service.





# THE HORIZON

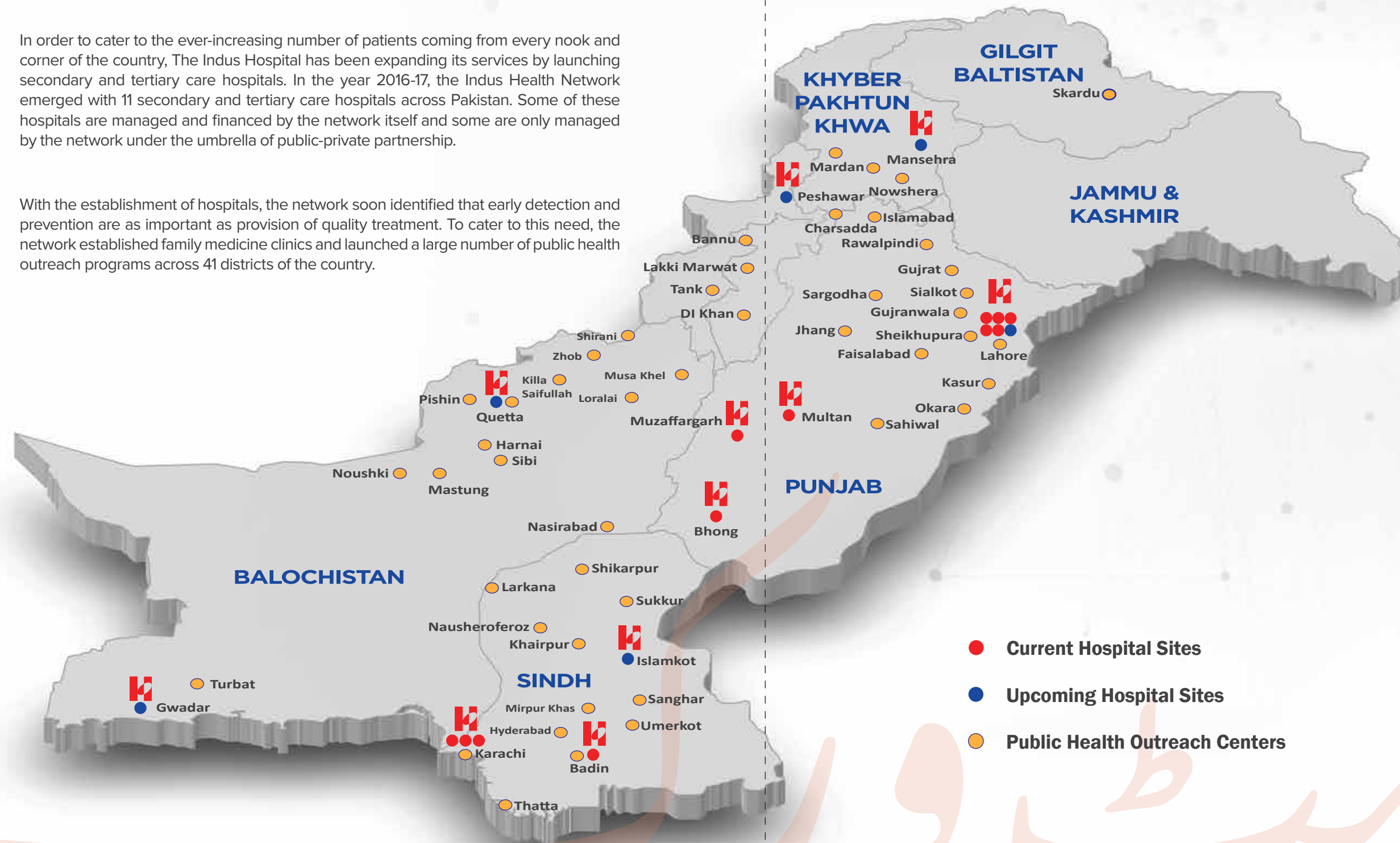




# INDUS HEALTH NETWORK

In order to cater to the ever-increasing number of patients coming from every nook and corner of the country, The Indus Hospital has been expanding its services by launching secondary and tertiary care hospitals. In the year 2016-17, the Indus Health Network emerged with 11 secondary and tertiary care hospitals across Pakistan. Some of these hospitals are managed and financed by the network itself and some are only managed by the network under the umbrella of public-private partnership.

With the establishment of hospitals, the network soon identified that early detection and prevention are as important as provision of quality treatment. To cater to this need, the network established family medicine clinics and launched a large number of public health outreach programs across 41 districts of the country.



- Current Hospital Sites
- Upcoming Hospital Sites
- Public Health Outreach Centers



# OUR HOSPITALS



**The Indus Hospital, Korangi, Karachi**  
300-bed tertiary care hospital revolutionized the concept of healthcare in Pakistan



**The Indus Hospital, Sheikh Saeed Memorial Campus, Korangi, Karachi**  
74-bed gynecology and obstetrics healthcare facility



**The Indus Hospital, Al-Fakir Trust Campus, PIB, Karachi**  
20-bed dialysis unit also offers family medicine, and diagnostic services



**Shahbaz Sharif General Hospital, Lahore**  
60-bed general hospital offers maternal and neonatal care services



**Recep Tayyip Erdogan Hospital, Muzaffargarh**  
126-bed hospital specializes in mother and child care services



**Tehsil Headquarter Hospital Raiwind, Lahore**  
60-bed general hospital



**The Indus Hospital, Al-Ghazi Trust Campus, Bhong, Rahim Yar Khan**  
40-bed hospital provides maternal and neonatal care services



**District Headquarter Hospital, Badin**  
190-bed multidisciplinary hospital



**Manawan General Hospital, Lahore**  
100-bed general hospital provides Medicine, Surgery, Gynecology, Pediatric and Trauma care service



**Multan Institute of Kidney Diseases, Multan**  
150-bed secondary care hospital provides Urology, Nephrology, Anesthesia, and Radiology services



**Sabzazar Hospital, Lahore**  
60-bed secondary care hospital currently provides maternal and neonatal care services. The hospital is undergoing expansion program and after that it will serve as a general hospital

# PUBLIC HEALTH PROJECTS

Global Health Directorate (GHD) is the public health arm of the Indus Health Network, implementing community and facility-based programs across the country. GHD has a focus on Infectious Diseases, Maternal and Neonatal Child Health, Non-Communicable Diseases, Global Surgery, mental health and primary care programs across all campuses and in communities.

## TB PROGRAM

In May 2016, a Global Fund TB grant of US\$ 40 million was awarded to GHD to scale-up comprehensive TB control interventions across 30 districts in Pakistan. Between May 2016 and August 2017, through various interventions, project has screened 1.8 million adults and 130,000 children, directly benefitting over 5,000 adults and almost 650 children with TB. In addition, through public-private partnerships and active health communication strategy, thousands of individuals have been indirectly benefitted. Almost 1,650 patients are currently under treatment for drug resistant TB at 13 sites across Sindh and Balochistan.

The project – for the first time in Pakistan – is using mobile vans fitted with digital X-ray machines for screening of TB. In the year 2017-2018, the project will mobilize 70 mobile X-ray vans across Pakistan to maximize active TB screening.

## MALARIA PROGRAM

GHD is a key player on the malaria control horizon of the country and is managing Global Fund Malaria grant as principal recipient in 18 malaria endemic districts, out of which 11 are in Balochistan and 07 in KP. The total indirect beneficiaries of the project are 11, 719, 884.

The program supports both curative and preventive components. The curative side comprises of diagnosis, case management, provision of diagnostics and anti-malarial drugs and capacity building of the health workers. The preventive front focuses on provision of Long Lasting Insecticide Treated Nets (LLINs) to the vulnerable communities and Behavior Change Communication (BCC) in which awareness sessions are arranged for LHWs, CBO members, religious leaders and other influentials of the local communities.

## HIV PROGRAM

The ART treatment center focuses on scaling-up programmatic management of PWIDs affected by HIV, 117 new IVDUs were registered and put on ARV treatment.

The programmatic management approach introduced support to patients beyond clinical care by deploying a team which would facilitate in regular follow-ups at the household; counseling for adherence, depression and anxiety to help decrease the loss to follow-up.

## SAFE CIRCUMCISION PROGRAM

This is a service delivery program based within the The Indus Hospital, Shaikh Saeed Memorial Campus, Korangi. It is a pilot program that has used the concept of 'task sharing,' whereby health workers are trained by the pediatric surgeons to perform safe circumcisions, using the correct technique and infection control practices, under close supervision.

## PATIENT MONITORED SURGICAL SITE INFECTION STUDY

Initiated in October 2015, the study is designed to determine effective methods to identify the presence of a Surgical Site Infection that has minimum burden on a low-resource health system. The study was conducted at The Indus Hospital, Korangi. In phase II, it was extended to Sheikh Saeed Memorial Hospital, Korangi. As a result, WHO recommended 'Safe Surgery Checklists' were implemented in both campuses.

## VASCULAR ANOMALIES CENTER

In January 2017, IHN initiated a multidisciplinary, facility-based treatment program by the name of 'Vascular Anomalies Center' at The Indus Hospital, Korangi, under direct supervision of the Pediatric Surgery department.

## DIABETES MANAGEMENT PROGRAM

Initiated in September 2014, at The Indus Hospital, Korangi – the program enrolls all eligible diabetic patients and provides them with comprehensive diabetes management including annual eye and foot screening; diabetes education; individualized nutritional counselling; and helpline services. The objectives of the program are to assist people with diabetes in successfully managing the disease and to provide relief from symptoms and to improve their quality of life by reducing and delaying the onset of complications.

## ELECTRONIC INTEGRATED MANAGEMENT OF CHILDHOOD ILLNESSES

eIMCI is a tool designed to improve assessment and management of childhood diseases via in-built Clinical Decision Support Systems (CDSSs), color coding, immediate danger sign notification and electronic referrals to the physicians. These features positively impact child mortality. eIMCI Program is currently running at The Indus Hospital facilities in Karachi and Muzaffargarh.

## ZINDAGI MEHFOOZ

The digital registry was launched in October, 2012, to improve the timely vaccination coverage status of children visiting Indus Hospital for immunizations. Since 2012, vaccinators at Expanded Programme on Immunization (EPI) centers in Korangi Town have also been incorporated into the Zindagi Mehfooz program. Children visiting any of these centers for immunization are similarly added to the registry for SMS reminders.

## FAMILY PLANNING PROGRAM

GHD has launched a Family Planning program in collaboration with Population Welfare Department, Government of Punjab through the Public Health Initiative at Recep Tayyip Erdogan Hospital Trust (RTEHT).



# INTERNATIONAL CHAPTERS

Indus Health Network is a self-sustaining system which solely relies on public donations. The primary funding comes from the Pakistani nationals residing in and outside of the country. The creation and existence of The Indus Hospital shows the generosity of the individuals and corporate donors. After establishing a resource generation network in Pakistan, IHN has developed an out-of-Pakistan system to produce more finances.

**The Indus Hospital, UK** Charity is a registered charity in the UK, established to support the Indus Hospital. Donors from UK and Europe are able to donate to TIH through this charity.

**The Indus Hospital, UAE**, has been registered in the International Humanitarian City (IHC) in Dubai in 2016.

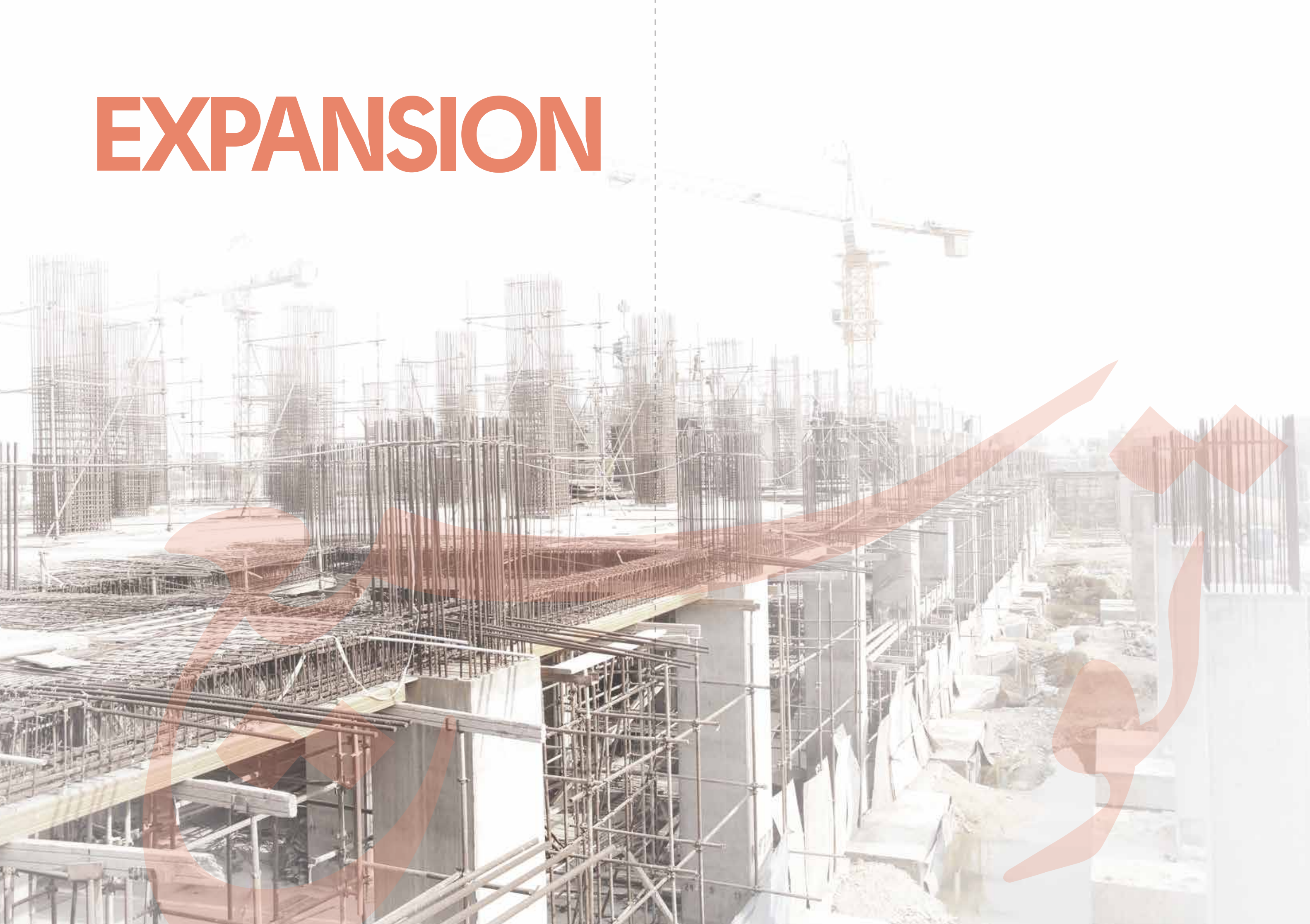
**Friends of Indus Hospital, USA**, is a 501(c)3 tax exempt Charity established with the help of Pakistani community in USA to support Indus Hospital, Pakistan.

**Indus Development Foundation, Canada**, The Indus Hospital recently got registration under Not-for-profit Corporations Act.





# EXPANSION





# KARACHI

The Indus Hospital commenced its operations in 2007 as a 150-bed state-of-the-art tertiary care facility. Keeping in view the steady increase in the number of patient visits and admission queues at the hospital, the management realized the need to expand the facility to cater to a larger segment of the society. For this to be made possible, rigorous brainstorming, consistent efforts and hardcore planning paved the way for an expansion plan in order to actualize this dream of making free-of-cost and quality healthcare a reality for many in the metropolis of Karachi.

Renowned international and local consultants were awarded the contract to develop the master plan and currently the project is in its first phase of construction.

## Facilities

- General Wards
- Emergency Services
- Intensive Care Units / High Dependency Units
- Surgical Suites
- Blood Center
- Imaging / Radiology Services
- Laboratory Services
- Pharmacy Services
- Consulting Clinics
- Cafeteria
- Energy / Grid Center
- Multi-storey Car Park





# LAHORE

Following in the footsteps of TIH, Korangi, IHN planned to establish a hospital and medical college in Lahore. IHN joined hands with Qarshi Foundation and Naimat Saleem Trust to construct a 500-bed hospital in Jubilee Town, Lahore. The hospital will be spread over 12 acres.

With an approximate amount of 4.5 billion rupees, the first phase of the hospital will be finished by December 2018. After completion of first phase, the hospital will have 225 beds.

## Facilities

- Medical College
- School of Nursing
- Dormitories
- Emergency Services
- Intensive Care Units
- Critical Care Units
- Consulting Clinics
- Burns Center
- Surgical Suites
- Blood Center
- Laboratory Services
- Imaging / Radiology Services
- Pharmacy Services
- Cafeteria





YEAR IN  
**REVIEW**



# CAPACITY DEVELOPMENT

Development and strengthening of human and institutional resources has always been a prime focus of IHN. Training sessions and learning activities enhance the ability of the staff to perform well. The year 2016-17 was quite productive in terms of capacity building.

- **Tracheostomy care workshop** was held on November 14, 2016, at The Indus Hospital, Korangi, by the Ear Nose and Throat (ENT) department. It was conducted by local and foreign trainers for the staff of The Indus Hospital as well as other healthcare institutions.
- **36 faculty members** passed the fellowship exams from CPSP under the Post Graduate Medical Education Program.
- **To motivate employees and to praise star performers**, the HR department initiated Employee of the Quarter in all campuses. Selected employees receive a cash prize of rupees 3,000.
- **For the purpose of growth and development**, HR department has also initiated trainings across the network. Since December 2016, it has offered 59 courses in different categories including leadership programs, motivational sessions, English proficiency programs, KPIs training, soft skills and technical trainings. 1,507 employees have benefitted from these trainings.
- **General Surgery department** conducted a hands-on workshop on April 14, 2017, in collaboration with ETHICON Pakistan, for teaching young surgeons hand-sewn anastomosis. The workshop was part of the 10 year celebration of The Indus Hospital. The program included lectures and hands-on experience with different types of suturing techniques available for hand-sewn GI anastomosis.



سلاحتی



# PUBLIC AWARENESS

A hospital has a lot to offer to its patients and visitors. Some of the health issues can be avoided if people know how to remain healthy. TIH regularly conducts awareness sessions and organizes public health days to equip people with signs, symptoms and care.

- The Indus Hospital, Al-Ghazi Trust Campus, Bhong, Rahim Yar Khan, conducted a free eye camp on October 10, 2016. More than 1,100 people were examined by a team of eye specialists and over a 100 surgeries were performed.
- Students, teachers and the management of School of Nursing, Karachi, conducted a public awareness camp at The Indus Hospital, Korangi, on November 8, 2016. General public, patients and attendants were enlightened about symptoms, preventive measures and cures from Hypertension, Diabetes, Congo and Dengue fever.
- The Indus Hospital celebrated World Diabetes Day on November 25, 2016. The event was focused on eye issues resulting from Diabetes. The aim was to promote screening of patients to ensure early diagnosis of Type II Diabetes.
- World AIDS Day was celebrated on December 1, 2016, at The Indus Hospital, Korangi. During the day, interactive awareness sessions were held for patients and their families.
- Children's Day was celebrated on December 2, 2016, to commemorate the martyrdom of more than 150 students in an attack on Army Public School on December 16, 2014.
- Communication and Resource Development department and Pehla Qadam celebrated the completion of a four-year training program for clubfoot children on December 31, 2016.
- The Indus Hospital, Al-Fakir Trust Campus, PIB, Karachi, held a patient awareness session on Diabetes on January 29, 2017.
- On February 3, 2017, a breast cancer awareness session was held at The Indus Hospital, Korangi.
- Pediatric Oncology department observed International Childhood Cancer Day on February 17, 2017. The purpose was to show solidarity with children battling with cancer and to raise awareness about childhood cancer prevention and treatment.
- The Indus Hospital, Al-Fakir Trust Campus, PIB, Karachi, held an awareness session for hypertension on February 28, 2017.
- ENT department organized a one-day seminar on 'Action Against Hearing Loss' on March 3, 2017, at The Indus Hospital, Korangi.
- The Indus Hospital has started an awareness movement about substance abuse on April 18, 2017. A walk was held at The Indus Hospital, Korangi, to raise awareness amongst the patients.





# INAUGURATIONS AND FUNDRAISING ACTIVITIES

- **Neonatal Intensive Care Unit at Sheikh Saeed Memorial Hospital**  
 With the help of Pakistan Petroleum Limited (PPL), a Neonatal Intensive Care Unit was established at Sheikh Saeed Memorial Hospital. Services started in October 2016, but it was formally inaugurated on January 19, 2017.
- **Annual Fundraising Golf Tournament**  
 The Indus Hospital held its Annual Fundraising Golf Tournament at The Karachi Golf Club on February 12, 2017.
- **Inauguration of Pediatric ICU**  
 The Japanese Consulate extended a grant to The Indus Hospital for the Pediatric Intensive Care Unit in the Pediatric Complex on February 21, 2017.
- **Inauguration of Sheikh Saeed Memorial Hospital**  
 Sheikh Saeed Memorial Hospital was inaugurated on March 15, 2017.
- **Fundraising in USA**  
 'Friends of Indus Hospital' held fundraising events in Houston, Los Angeles, and San Francisco in April 2017.
- **Fundraising in UK**  
 The Indus Hospital's UK Charity held a fundraising event on May 15, 2017, in London, United Kingdom.
- **Neonatal Resuscitation Training at Shahbaz Sharif General Hospital**  
 The Emergency Response Committee (ERC) conducted a Neonatal Resuscitation Program (NRP) at Shahbaz Sharif General Hospital, Lahore, on May 18-19, 2017.
- **Inauguration of New Adult Triage Building**  
 A new Adult Triage Building was inaugurated at TIH, Korangi, on June 1, 2017.
- **First Mobile Blood Donation Unit**  
 The Indus Hospital's Blood Center launched its first Mobile Blood Donation Unit on June 14, 2017.





# FINANCIAL STATEMENT

FOR THE YEAR ENDED  
2016-2017

**Statutory Auditors**  
A. F. Ferguson &  
Co. Chartered Accountants

**Legal Advisor**  
Mohsin Tayebaly & Co.

**Tax Advisor**  
Ernst & Young, Pakistan  
RSRIR Chartered  
Accountants

\* The Financial Statement is the abridged version of the report.  
Detailed report is available at:  
<http://indushospital.org.pk/auditedfinancialstatements/thefinancials2016-17.pdf>



# Financial and Operational PERFORMANCE SUMMARY 2016-17

	OWNED		HOSPITALS MANAGED UNDER MANAGEMENT AGREEMENT			
	The Indus Hospital, Korangi, Karachi, Sheikh Saeed Memorial Hospital, Korangi, Karachi, Al-Fakir Trust Hospital, PIB, Karachi, IDEAH Campus, Sadiqabad and Lahore Hospital		Recep Tayyip Erdogan Hospital, Muzaffargarh		Mian Muhammad Shahbaz Sharif Hospital, Lahore	
	2016-17	2015-16	2016-17	2015-16	2016-17	2015-16
<b>Operational performance</b>						
Total number of patients treated	834,918	751,850	273,915	246,072	142,642	46,574
Total number of Inpatients / Admissions	37,437	45,519	18,540	14,215	7,383	1,636
Total number of Surgeries / Procedures	32,992	16,010	7,427	5,876	2,788	447
Total number of Outpatients treated	764,489	690,321	247,948	225,981	132,471	44,491
- Family Medicine	111,432	90,823	48,787	-	87,639	38,321
- Consultant Clinic	320,711	222,347	64,252	51,013	33,275	6,170
- ER	332,346	377,151	134,909	174,968	11,557	-
Number of beds (Operational capacity)	344	190	155	124	60	60
Headcount (number of employees)	2,801	1,558	591	524	382	320
<b>Financial Performance</b>						
Zakat collections (Rs. in millions)	2,278	1,691	-	-	-	-
Donation collections (Rs. in millions)	2,526	999	29	20	32	68
Government grants (Rs. in millions)	500	300	612	457	270	205
International grants (Rs. in millions)	2,088	1,226	-	-	-	-
Value of services rendered (Rs. in millions)	4,074	2,689	586	416	280	125
Operational expenditures (Rs. in millions)	4,007	2,397	599	422	281	125
Capital expenditures (Rs. in millions)	919	154	102	362	34	101
Expenditure incurred on Korangi campus expansion (Rs. in millions)	960	840	-	-	-	-
Expenditure incurred on Lahore Campus expansion (Rs. in millions)	1,031	-	-	-	-	-
Contribution to Federal Tax Authorities (Rs. in millions)	176	123	19	9	6	2
Contribution to Provincial Tax Authorities (Rs. in millions)	19	10	0	0	0	0
<b>Financial Position</b>						
Non-current assets (Rs. in millions)	4,660	1,981	409	358	103	97
Current Assets (Rs. in millions)	4,353	2,894	156	147	87	65
Funds (Rs. in millions)	1,213	1,059	544	489	170	149
Non-current Liabilities (Rs. in millions)	4,476	1,818	-	-	-	-
Current Liabilities (Rs. in millions)	3,324	1,998	21	17	20	13

	HOSPITALS MANAGED UNDER MANAGEMENT AGREEMENT						CONSOLIDATED	
	District Headquarter Hospital, Badin		Manawan General Hospital, Lahore		Multan Institute of Kidney Diseases, Multan			
	2016-17	2015-16	2016-17	2015-16	2016-17	2015-16	2016-17	2015-16
	175,748	126,143	-	-	-	-	1,427,223	1,170,639
	6,834	4,988	-	-	-	-	70,194	66,358
	13,997	869	-	-	-	-	57,204	23,202
	154,917	120,286	-	-	-	-	1,299,825	1,081,079
	44,296	34,394	-	-	-	-	292,154	163,538
	70,346	54,620	-	-	-	-	488,584	334,150
	40,275	31,272	-	-	-	-	519,087	583,391
	353	353	123	123	150	150	1,185	1,000
	400	209	24	-	29	-	4,227	2,611
	1	-	-	-	-	-	2,279	1,691
	4	-	200	-	221	-	3,012	1,087
	127	122	-	-	-	-	1,509	1,083
	-	-	-	-	-	-	2,088	1,226
	328	36	4	-	2	-	5,275	3,266
	328	36	4	-	2	-	5,222	2,980
	51	20	-	-	-	-	1,106	636
	-	-	-	-	-	-	960	840
	-	-	-	-	-	-	1,031	-
	9	1	0	-	0	-	210	135
	2	0	0	-	-	-	21	10
	49	19	-	-	-	-	5,221	2,456
	44	72	196	-	220	-	5,057	3,177
	(161)	68	196	-	219	-	2,181	1,764
	-	-	-	-	-	-	4,476	1,818
	204	6	1	-	1	-	3,571	2,033



## THE INDUS HOSPITAL

The Indus Hospital funds and manages four hospitals within the Indus Health Network.

These Hospitals include:

- The Indus Hospital, Korangi Campus, Karachi.
- The Indus Hospital, Al-Fakir Trust Campus, P.I.B., Karachi.
- The Indus Hospital, Sheikh Saeed Memorial Campus, Korangi, Karachi.
- The Indus Hospital, Al-Ghazi Trust Campus, Bhong, Rahim Yar Khan.



THE INDUS HOSPITAL  
**BALANCE SHEET**  
AS AT JUNE 30, 2017

	2017	2016 (Restated) Rupees	2015 (Restated)
<b>ASSETS</b>			
<b>Non-Current Assets</b>			
Operating assets	2,438,191,120	818,053,842	787,210,767
Capital work-in-progress	2,218,813,121	1,160,859,855	315,274,695
Intangible assets	3,156,829	2,918,487	3,108,297
	<u>4,660,161,070</u>	<u>1,981,832,184</u>	<u>1,105,593,759</u>
<b>Current Assets</b>			
Inventories	360,119,034	257,308,734	269,567,909
Advances, deposits, prepayments and other receivables	593,016,102	180,680,117	120,182,335
Short term investments	334,996,139	376,149,351	467,105,002
Cash and bank balances	3,065,681,454	2,080,780,892	762,088,477
	<u>4,353,812,729</u>	<u>2,894,919,094</u>	<u>1,618,943,723</u>
<b>TOTAL ASSETS</b>	<u>9,013,973,799</u>	<u>4,876,751,278</u>	<u>2,724,537,482</u>
<b>FUND</b>			
Accumulated fund	1,213,132,315	1,059,907,286	731,222,518
<b>LIABILITIES</b>			
<b>Non-Current Liabilities</b>			
Deferred capital grant	4,475,856,223	1,818,189,697	1,340,130,671
<b>Current Liabilities</b>			
Deferred income	2,526,635,259	1,579,792,573	453,479,489
Trade and other payables	798,350,002	418,861,722	199,704,804
	<u>3,324,985,261</u>	<u>1,998,654,295</u>	<u>653,184,293</u>
<b>CONTINGENCIES AND COMMITMENTS</b>			
<b>TOTAL FUND AND LIABILITIES</b>	<u>9,013,973,799</u>	<u>4,876,751,278</u>	<u>2,724,537,482</u>

The annexed notes 1 to 26 form an integral part of these financial statements.

Chief Executive Officer

Director

THE INDUS HOSPITAL  
**STATEMENT OF COMPREHENSIVE INCOME**  
FOR THE YEAR ENDED JUNE 30, 2017

	2017	2016
-----Rupees-----		
<b>INCOME</b>		
Value of services rendered to patients financed through:		
- Zakat	1,772,791,570	1,706,720,358
- Donations	847,568,642	637,233,119
- Deferred capital grant	51,007,578	42,034,134
Grant-Funded Research and Development Projects (GFRDP) including deferred capital grant	<u>1,403,409,035</u>	<u>302,515,761</u>
	<u>4,074,776,825</u>	<u>2,688,503,372</u>
Other income	30,704,816	37,832,136
	<u>4,105,481,641</u>	<u>2,726,335,508</u>
<b>EXPENDITURE</b>		
Medicines and other supplies consumed	778,713,689	749,369,077
Salaries, wages and other benefits	1,224,243,540	891,974,585
Depreciation	137,304,471	113,337,316
Amortization	1,622,098	1,250,010
Repairs and maintenance	26,378,565	22,136,690
Insurance / takaful	4,531,033	1,410,355
Fuel	26,673,944	19,525,784
License fee	987,583	793,828
Printing, stationery and courier	8,592,215	10,624,403
Utilities	107,297,224	83,925,673
Travelling and transportation	6,136,137	8,394,547
Technical and professional services	3,929,703	7,032,226
Auditor's remuneration	870,000	320,000
Security services	15,569,000	10,464,590
Clearing and forwarding	2,184,381	2,534,912
Marketing and advertisement	104,008,893	39,735,386
Communication charges	7,670,681	7,837,487
Outsourced - Medical facilities and diagnostics charges	114,259,944	92,278,002
Inventories written-off	12,857,170	2,023,042
Rent	7,549,835	9,810,877
Training and development	8,259,315	14,869,362
Other expenses	4,335,508	5,486,827
<b>Grant-Funded Research and Development Projects</b>		
-TB MDR Project Round 9	90,448,795	187,768,054
-TB Reach Project	259,923	15,663,594
-Club Foot Disability Project	9,770	240,809
-KAPS - Knee Arthritis Project	4,960,264	7,527,382
-Pehla Qadam Project	5,768,596	4,687,705
-Diabetes Program	12,399,297	9,151,006
-IMNCI Child Survival Program	1,888,641	2,435,815
-Malaria Project	2,435,456	2,674,252
-In Vitro Study	-	13,513
-Rabies Program	40,825	89,547

Chief Executive Officer

Director

THE INDUS HOSPITAL  
**STATEMENT** OF COMPREHENSIVE INCOME  
 FOR THE YEAR ENDED JUNE 30, 2017

	2017	2016
	-----Rupees-----	
-OPD Medicines	-	60,651
-Diabetes Adherence Study	798,312	595,644
-SSI Project	4,684,589	4,125,999
-Paeds TB Program	15,500,326	4,048,743
-TD - ABC Project	6,878,451	3,217,537
-Malaria - The Global Fund	336,703,278	51,605,486
-Onco Psychology	2,663,611	1,499,391
-End TB	8,083,878	545,262
-Diabetes Foot Care Clinic	1,453,362	471,260
-Safe Circumcision Study	2,974,342	286,750
-TB - The Global Fund	881,336,813	5,807,361
-CAD 4 TB	574,232	-
-Club Foot Disability R-2	838,412	-
-HCV - Hepatitis C Virus	8,272,200	-
-HIV Program - The Global Fund	7,499,450	-
-IVAC Project	3,020,783	-
-MCM - My Child Matters	2,113,053	-
-Orthopedic Program	1,103,720	-
-PPCCS - Perceptions of Patient Centered Care Study	100,786	-
-Vero Cell Trial	245,870	-
-Zero TB	352,000	-
	<u>1,403,409,035</u>	<u>302,515,761</u>
	<u>4,007,383,964</u>	<u>2,397,650,740</u>
Surplus for the year	98,097,677	328,684,768
Other comprehensive income	-	-
Total comprehensive income	<u>98,097,677</u>	<u>328,684,768</u>

The annexed notes 1 to 26 form an integral part of these financial statements.

Chief Executive Officer

Director

THE INDUS HOSPITAL  
**STATEMENT** OF CASH FLOWS  
 FOR THE YEAR ENDED JUNE 30, 2017

	2017	2016
	-----Rupees-----	
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
Surplus for the year	98,097,677	328,684,768
Adjustments for non-cash expenses and other items:		
Depreciation	152,433,612	113,337,316
Amortization	1,622,098	1,250,010
Inventories written-off	12,857,170	2,023,042
Loss / (gain) on disposal of fixed assets	143,295	(52,931)
Value of services rendered to patients through donations and zakat	(2,620,360,212)	(2,343,953,477)
Value of services rendered to patients through deferred capital grant	(51,007,578)	(42,034,134)
Income from Grant-Funded Research and Development Projects (GFRDP)	(1,403,409,035)	(302,515,761)
	<u>(3,907,720,650)</u>	<u>(2,571,945,935)</u>
<b>Working capital changes</b>		
(Increase) / decrease in current assets:		
Inventories	(115,667,470)	10,236,133
Advances, deposits, prepayments and other receivables	(406,974,654)	(60,497,782)
	<u>(522,642,124)</u>	<u>(50,261,649)</u>
Increase in current liabilities:		
Trade and other payables	362,463,258	219,156,918
	<u>(160,178,866)</u>	<u>168,895,269</u>
Donations received during the year	2,600,199,922	2,035,925,177
Donations paid during the year	(10,935,260)	(1,102,500)
Zakat received during the year	2,278,909,317	1,691,132,220
	<u>4,868,173,979</u>	<u>3,725,954,897</u>
<b>Net cash generated from operating activities</b>	898,372,140	1,651,588,999
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>		
Capital expenditure	(1,741,056,085)	(970,198,704)
Proceeds received from disposal of property, plant and equipment	3,258,330	52,931
Purchase of intangible assets	(1,860,439)	(1,060,200)
Investment disposed during the year - net	75,668,210	75,316,481
Profit received on short term investments	104,529,814	92,649,338
<b>Net cash used in investing activities</b>	(1,559,460,170)	(803,240,154)
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>		
Donations for assets	1,634,158,083	470,343,570
<b>Net increase in cash and cash equivalents</b>	973,070,053	1,318,692,415
Cash transferred from Islamic Mission Hospital Trust	11,830,509	-
Cash and cash equivalents at beginning of the year	2,080,780,892	762,088,477
Cash and cash equivalents at end of the year	<u>3,065,681,454</u>	<u>2,080,780,892</u>

The annexed notes 1 to 26 form an integral part of these financial statements.

Chief Executive Officer

Director



THE INDUS HOSPITAL  
**STATEMENT** OF CHANGES IN FUND BALANCE  
 FOR THE YEAR ENDED JUNE 30, 2017

	2017	2016
	-----Rupees-----	
<b>Balance at the beginning of the year</b>	1,059,907,286	731,222,518
Surplus for the year	98,097,677	328,684,768
Other comprehensive income	-	-
Total comprehensive income	98,097,677	328,684,768
Net assets of Islamic Mission Hospital Trust transferred - note 1.3	55,127,352	-
<b>Balance as at end of the year</b>	1,213,132,315	1,059,907,286

The annexed notes 1 to 26 form an integral part of these financial statements.



Chief Executive Officer



Director

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## RECEP TAYYIP ERDOGAN HOSPITAL, MUZAFFARGARH

Recep Tayyip Erdogan Trust handed over the management of the hospital to the Indus Hospital in 2014. The funding of this hospital is done by the Government of Punjab and the Recep Tayyip Erdogan Trust.



OPERATIONS OF RECEP TAYYIP ERDOGAN HOSPITAL  
(MANAGED BY THE INDUS HOSPITAL)

**BALANCE SHEET**  
AS AT JUNE 30, 2017

	June 30, 2017	June 30, 2016
-----Rupees-----		
<b>ASSETS</b>		
<b>Non-Current Assets</b>		
Property, plant and equipment	408,084,831	357,335,826
Intangible assets	685,484	1,028,226
	<u>408,770,315</u>	<u>358,364,052</u>
<b>Current Assets</b>		
Inventories	50,658,007	60,816,099
Advances, deposits and other receivables	6,762,098	4,207,213
Receivable from The Indus Hospital	17,206,594	81,535,191
Short term investment	81,600,000	-
Cash in hand	194,479	213,248
	<u>156,421,178</u>	<u>146,771,751</u>
<b>Total Assets</b>	<u>565,191,493</u>	<u>505,135,803</u>
<b>Funds</b>		
Restricted Fund	81,020,206	76,460,501
Deferred Capital Grant	462,972,030	412,101,080
	<u>543,992,236</u>	<u>488,561,581</u>
<b>LIABILITIES</b>		
<b>Current Liabilities</b>		
Trade and other payables	21,199,257	16,574,222
	<u>21,199,257</u>	<u>16,574,222</u>
Total Funds and Liabilities	<u>565,191,493</u>	<u>505,135,803</u>
<b>Contingencies and Commitments</b>	-	-

The annexed notes 1 to 19 form an integral part of these financial statements.

Chief Executive Officer

Director

OPERATIONS OF RECEP TAYYIP ERDOGAN HOSPITAL  
(MANAGED BY THE INDUS HOSPITAL)

**INCOME AND EXPENDITURE ACCOUNT**  
FOR THE YEAR ENDED JUNE 30, 2017

	June 30, 2017	June 30, 2016
-----Rupees-----		
<b>Income</b>		
Value of services rendered to patients financed through restricted fund and Deferred capital grant utilized	586,215,294	416,460,419
Other income	13,275,401	5,570,757
	<u>599,490,695</u>	<u>422,031,176</u>
<b>Expenditure</b>		
Salaries, wages and other benefits	273,265,173	197,422,605
Medicines and related supplies consumed	187,890,741	118,730,214
Utilities	29,226,885	24,290,947
Technical and professional services	22,356,824	17,350,900
Depreciation	41,925,175	29,023,338
Amortization	342,742	342,742
Training and development	2,128,153	2,509,777
Security services	8,685,839	7,794,853
Patient and staff meal expenses	21,657	10,157
Travelling and transportation	7,245,359	5,027,814
Repairs and maintenance	916,431	2,419,635
Uniform and laundry	3,996,233	3,211,766
Freight expenses	2,423,057	1,207,731
Insurance / Takaful	4,959,046	4,311,449
Communication charges	2,192,079	2,234,090
Advertising and marketing	1,636,233	942,229
Printing, stationery and courier	463,662	349,595
Out-sourced diagnostics charges	-	57,160
Auditor's remuneration	257,234	268,750
Other expenses	1,182,985	1,018,510
Research Project Cost (Public Health Initiative)	8,375,187	3,506,914
	<u>599,490,695</u>	<u>422,031,176</u>
<b>TOTAL EXPENDITURE</b>	<u>599,490,695</u>	<u>422,031,176</u>
<b>Surplus for the year</b>	<u>-</u>	<u>-</u>

The annexed notes 1 to 19 form an integral part of these financial statements.

Chief Executive Officer

Director

OPERATIONS OF RECEP TAYYIP ERDOGAN HOSPITAL  
(MANAGED BY THE INDUS HOSPITAL)

**CASH FLOW** STATEMENT  
FOR THE YEAR ENDED JUNE 30, 2017

	June 30, 2017	June 30, 2016
	-----Rupees-----	
<b>CASH FLOW FROM OPERATING ACTIVITIES</b>		
Surplus for the year	-	-
Adjustments for non-cash charges and other items:		
Depreciation	41,925,175	29,023,338
Amortization	342,742	342,742
Value of services rendered to patients and financed through restricted fund and deferred capital grant utilized	(586,215,294)	(416,460,419)
Donations received in kind	28,743,616	20,843,860
	(515,203,761)	(366,250,479)
<b>Working capital changes</b>		
(Increase) / decrease in current assets:		
Inventories	10,158,092	(25,953,499)
Advances, deposits and other receivables	(2,554,885)	1,003,447
Receivable from The Indus Hospital	64,328,597	(10,696,369)
	71,931,804	(35,646,421)
(Increase) / decrease in current liabilities:		
Trade and other payables	4,625,035	(15,179,252)
	76,556,839	(50,825,673)
<b>Net cash utilized in operating activities</b>	(438,646,922)	(417,076,152)
<b>CASH FLOW FROM INVESTING ACTIVITIES</b>		
Purchase of property, plant and equipment	(92,674,180)	(39,804,834)
Profit on donation bank account	793,466	-
<b>Net cash utilized in investing activities</b>	(91,880,714)	(39,804,834)
<b>CASH FLOW FROM FINANCING ACTIVITIES</b>		
Donations received during the year	594,508,867	456,679,408
Zakat received during the year	17,600,000	-
<b>Net cash generated from financing activities</b>	612,108,867	456,679,408
<b>Net increase / (decrease) in cash and cash equivalents</b>	81,581,231	(201,578)
Cash and cash equivalents at beginning of the year	213,248	414,826
Cash and cash equivalents at end of the year	81,794,479	213,248

The annexed notes 1 to 19 form an integral part of these financial statements.



Chief Executive Officer



Director

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## MIAN MUHAMMAD SHAHBAZ SHARIF GENERAL HOSPITAL, LAHORE

The management of Mian Muhammad Shahbaz Sharif General Hospital was handed over to The Indus Hospital in December, 2015, by Government under a Public-private Partnership agreement.

OPERATIONS OF MIAN MUHAMMAD SHAHBAZ SHARIF HOSPITAL, LAHORE  
(MANAGED BY THE INDUS HOSPITAL)

**BALANCE SHEET**  
AS AT JUNE 30, 2017

	June 30, 2017	June 30, 2016
	-----Rupees-----	
<b>ASSETS</b>		
<b>Non-Current Assets</b>		
Property, plant and equipment	101,104,128	94,443,960
Intangible assets	2,203,214	2,820,451
	<u>103,307,342</u>	<u>97,264,411</u>
<b>Current Assets</b>		
Inventories	25,518,428	13,654,220
Advances, deposits, prepayments and other receivables	3,774,583	7,424,129
Receivable from The Indus Hospital	57,843,667	43,484,584
Cash in hand	161,731	178,276
	<u>87,298,409</u>	<u>64,741,209</u>
<b>Total Assets</b>	<u>190,605,751</u>	<u>162,005,620</u>
<b>FUNDS</b>		
Restricted Fund	66,883,275	49,217,867
Deferred Capital Grant	103,307,342	99,590,776
	<u>170,190,617</u>	<u>148,808,643</u>
<b>LIABILITIES</b>		
<b>Current Liabilities</b>		
Trade and other payables	20,415,134	13,196,977
<b>Total Funds and Liabilities</b>	<u>190,605,751</u>	<u>162,005,620</u>
<b>Contingencies and Commitments</b>	-	-

The annexed notes 1 to 18 form an integral part of these financial statements.

Chief Executive Officer

Director

OPERATIONS OF MIAN MUHAMMAD SHAHBAZ SHARIF HOSPITAL, LAHORE  
(MANAGED BY THE INDUS HOSPITAL)

**INCOME AND EXPENDITURE ACCOUNT**  
FOR THE YEAR ENDED JUNE 30, 2017

	June 30, 2017	December 11, 2015 to June 30, 2016
	-----Rupees-----	
<b>INCOME</b>		
Value of services rendered to patients financed through restricted fund and Deferred capital grant released	280,484,251	124,664,488
Other income	628,244	158,080
<b>Total Income</b>	<u>281,112,495</u>	<u>124,822,568</u>
<b>EXPENDITURE</b>		
Salaries, wages and other benefits	152,790,364	56,728,279
Medicines and related supplies consumed	71,268,415	37,495,562
Utilities	7,777,251	3,987,715
Technical and professional services	142,499	685,363
Depreciation	24,047,621	6,970,450
Amortization	617,237	223,457
Training and development	3,547,017	3,517,893
Security services	3,504,606	1,504,752
Travelling and transportation	8,777,444	3,590,819
Repairs and maintenance	1,787,574	6,435,592
Uniform and laundry	1,038,367	166,731
Freight expenses	1,507,880	902,250
Insurance / Takaful	322,727	62,037
Communication charges	869,367	654,682
Advertising and marketing	1,342,462	702,116
Printing, stationery and courier	438,961	770,348
Auditor's remuneration	184,500	200,000
Other expenses	1,148,203	224,522
	<u>281,112,495</u>	<u>124,822,568</u>
<b>Surplus for the year / period</b>	-	-

The annexed notes 1 to 18 form an integral part of these financial statements.

Chief Executive Officer

Director



OPERATIONS OF MIAN MUHAMMAD SHAHBAZ SHARIF HOSPITAL, LAHORE  
(MANAGED BY THE INDUS HOSPITAL)

**STATEMENT** OF CASH FLOWS  
FOR THE YEAR ENDED JUNE 30, 2017

	2017	December 11, 2015 to June 30, 2016 (Restated)
	----- Rupees -----	
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
Surplus for the year / period	-	-
Adjustments for non-cash charges and other items:		
Depreciation	24,047,621	6,970,450
Amortization	617,237	223,457
Donations received in kind	20,621,711	18,475,432
Value of services rendered to patients financed through restricted fund and Deffered capital grant utilized	(280,484,251)	(124,664,488)
	(235,197,682)	(98,995,149)
<b>Working capital changes</b>		
(Increase) / decrease in current assets:		
Inventories	(11,864,208)	(13,654,220)
Advances, deposits, prepayments and other receivables	3,649,546	(7,424,129)
Receivable from The Indus Hospital	(14,359,083)	(43,484,584)
	(22,573,745)	(64,562,933)
Increase in current liabilities:		
Trade and other payables	7,218,157	13,196,977
	(15,355,588)	(51,365,956)
<b>Net cash utilized in operating activities</b>	(250,553,270)	(150,361,105)
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>		
Purchase of property, plant and equipment	(21,437,066)	(52,218,821)
Purchase of intangible assets	-	(3,043,908)
Profit on donation bank account	1,510,970	458,031
<b>Net cash utilized in investing activities</b>	(19,926,096)	(54,804,698)
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>		
Donations received during the year / period	270,462,821	205,344,079
Net (decrease) / increase in cash and cash equivalents	(16,545)	178,276
Cash and cash equivalents at beginning of the year / period	178,276	-
Cash and cash equivalents at end of the year / period	161,731	178,276

The annexed notes 1 to 18 form an integral part of these financial statements.

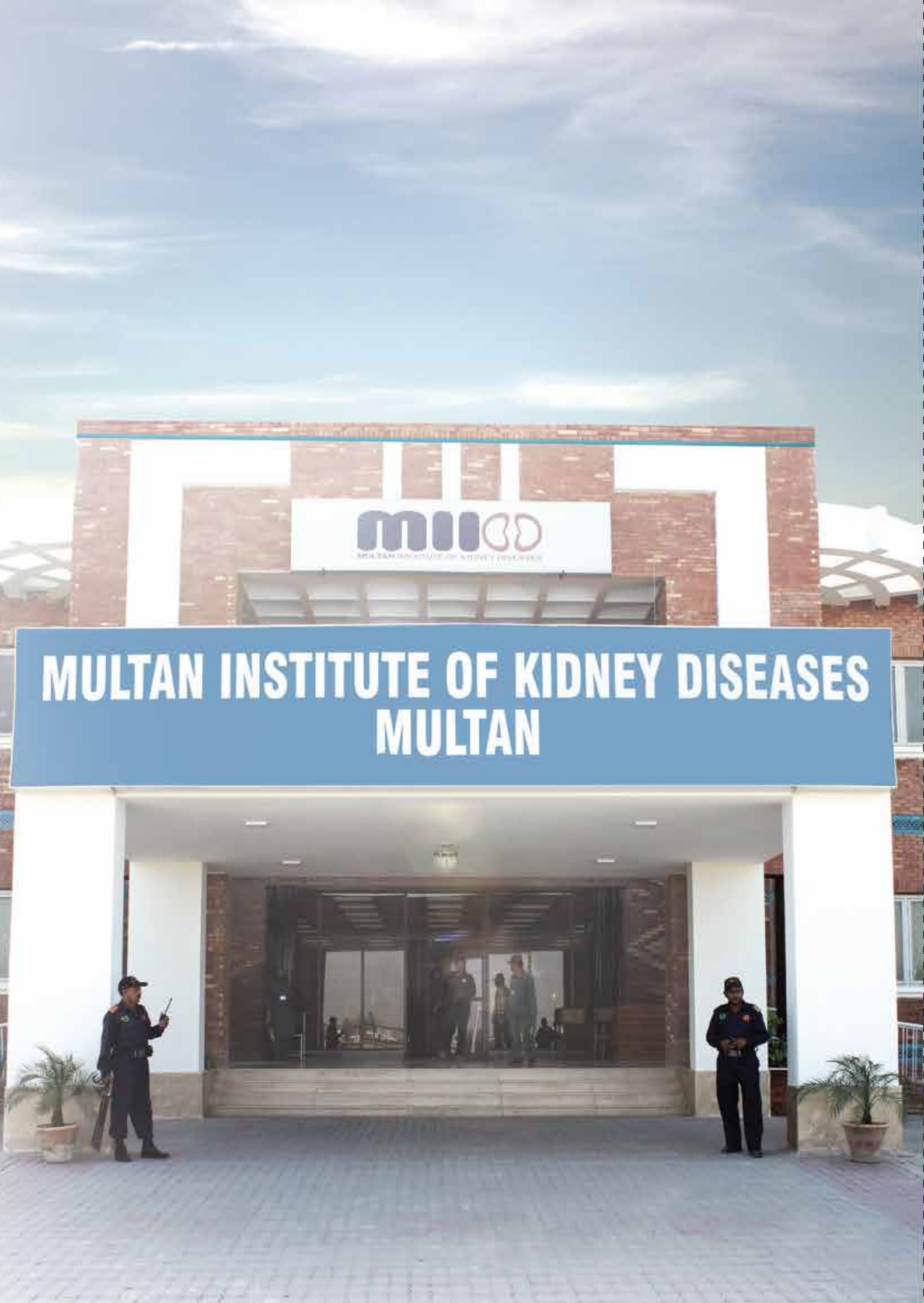


Chief Executive Officer



Director

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## MULTAN INSTITUTE OF KIDNEY DISEASES, MULTAN

Multan Institute of Kidney Diseases is a specialized hospital established for high quality, acute care outpatient services related to kidney transplant, dialysis and other related diseases. In April 2017, RTEHT handed over the complete control and operations of the institute to The Indus Hospital.



OPERATIONS OF MULTAN INSTITUTE OF KIDNEY DISEASES  
(MANAGED BY THE INDUS HOSPITAL)

**BALANCE SHEET**  
AS AT JUNE 30, 2017

	June 30, 2017 ----Rupees----
<b>ASSETS</b>	
<b>Current Assets</b>	
Advances to suppliers and others	5,605,981
Receivable from The Indus Hospital	213,967,717
<b>Total Assets</b>	<u>219,573,698</u>
<b>FUNDS</b>	
Restricted Fund	7,948,234
Deferred Capital Gran	211,125,835
	<u>219,074,069</u>
<b>LIABILITIES</b>	
<b>Current Liabilities</b>	
Trade and other payables	499,629
<b>Total Funds and Liabilities</b>	<u>219,573,698</u>
<b>Contingencies and Commitments</b>	-

The annexed notes 1 to 9 form an integral part of these financial statements.

Chief Executive Officer

Director

THE INDUS HOSPITAL  
**STATEMENT** OF COMPREHENSIVE INCOME  
FOR THE PERIOD APRIL 29, 2017 TO JUNE 30, 2017

	April 29, 2017 to June 30, 2017 ----Rupees----
<b>Income</b>	
Value of services rendered to patients financed through restricted fund	2,051,766
<b>Expenditure</b>	
Salaries, wages and other benefits	772,493
Security services	61,712
Travelling and transportation	666,473
Repairs and maintenance	150,000
Communication charges	18,800
Advertising and marketing	148,739
Printing, stationery and courier	14,419
Auditor's remuneration	190,000
Other expenses	29,130
	<u>2,051,766</u>
<b>Surplus for the period</b>	<u>-</u>

The annexed notes 1 to 9 form an integral part of these financial statements.

Chief Executive Officer

Director

OPERATIONS OF MULTAN INSTITUTE OF KIDNEY DISEASES  
(MANAGED BY THE INDUS HOSPITAL)

**STATEMENT** OF CASH FLOWS  
FOR THE PERIOD APRIL 29, 2017 TO JUNE 30, 2017

April 29, 2017  
to June 30,  
2017  
----Rupees----

**CASH FLOWS FROM OPERATING ACTIVITIES**

Surplus for the period

-

Adjustments for:

Value of services rendered to patients financed  
through restricted fund

(2,051,766)

**Working capital changes**

Increase in current assets:

Advances to suppliers and others  
Receivable from The Indus Hospital

(5,605,981)
(213,967,717)
<u>(219,573,698)</u>

Increase in current liabilities:  
Trade and other payables

499,629
<u>(219,074,069)</u>

**Net cash utilized in operating activities**

(221,125,835)

**CASH FLOW FROM FINANCING ACTIVITIES**

Donations received during the period

221,125,835

Net increase in cash and cash equivalents

-

Cash and cash equivalents at beginning of the period

-

Cash and cash equivalents at end of the period

-

The annexed notes 1 to 9 form an integral part of these financial statements.

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Chief Executive Officer



Director





## MANAWAN GENERAL HOSPITAL, LAHORE

Manawan General Hospital, Lahore, was constructed by the Government of Punjab for treatment of diseases / ailments, particularly for the poor and deserving people free of cost. It was handed over to TIH in April 2017.

OPERATIONS OF MANAWAN HOSPITAL, LAHORE  
(MANAGED BY THE INDUS HOSPITAL)

**BALANCE SHEET**  
AS AT JUNE 30, 2017

	April 29, 2017 to June 30, 2017 -----Rupees-----
<b>ASSETS</b>	
<b>Current Assets</b>	
Advances to suppliers and others	12,397,506
Receivable from The Indus Hospital	183,685,902
<b>Total Assets</b>	<u>196,083,408</u>
<b>FUNDS</b>	
Restricted Fund	195,554,649
<b>LIABILITIES</b>	
Current Liabilities	
Trade and other payables	528,759
<b>Total Funds and Liabilities</b>	<u>196,083,408</u>
<b>Contingencies and Commitments</b>	-

The annexed notes 1 to 8 form an integral part of these financial statements.



Chief Executive Officer



Director

OPERATIONS OF MANAWAN HOSPITAL, LAHORE  
(MANAGED BY THE INDUS HOSPITAL)

**STATEMENT OF CASH FLOWS**  
FOR THE PERIOD APRIL 29, 2017 TO JUNE 30, 2017

	April 29, 2017 to June 30, 2017 -----Rupees-----
<b>Income</b>	
Value of services rendered to patients financed through restricted fund	4,445,351
<b>Expenditure</b>	
Salaries, wages and other benefits	2,308,747
Security services	225,940
Travelling and transportation	351,636
Advertising and marketing	1,313,914
Printing, stationery and courier	35,620
Auditor's remuneration	190,000
Other expenses	19,494
<b>Surplus for the period</b>	<u>4,445,351</u>

The annexed notes 1 to 8 form an integral part of these financial statements.



Chief Executive Officer



Director



OPERATIONS OF MANAWAN HOSPITAL, LAHORE  
(MANAGED BY THE INDUS HOSPITAL)

**STATEMENT** OF CASH FLOWS  
FOR THE PERIOD APRIL 29, 2017 TO JUNE 30, 2017

April 29, 2017  
to June 30, 2017  
-----Rupees-----

**CASH FLOWS FROM OPERATING ACTIVITIES**

Surplus for the period	-
Adjustments for:	
Value of services rendered to patients financed through restricted fund	(4,445,351)
	(4,445,351)
<b>Working capital changes</b>	
Increase in current assets:	
Advances to suppliers and others	(12,397,506)
Receivable from The Indus Hospital	(183,685,902)
	(196,083,408)
Increase in current liabilities:	
Trade and other payables	528,759
	(195,554,649)
<b>Net cash utilized in operating activities</b>	(200,000,000)
<b>CASH FLOW FROM FINANCING ACTIVITIES</b>	
Donations received during the period	200,000,000
Net increase in cash and cash equivalents	-
Cash and cash equivalents at beginning of the period	-
Cash and cash equivalents at end of the period	-

The annexed notes 1 to 8 form an integral part of these financial statements.

Chief Executive Officer

Director

OPERATIONS OF MANAWAN HOSPITAL, LAHORE  
(MANAGED BY THE INDUS HOSPITAL)

**BALANCE** SHEET  
BALANCE SHEET AS AT JUNE 30, 2017

June 30,  
2017  
-----Rupees-----

**4. RECEIVABLE FROM THE INDUS HOSPITAL**

Balance at beginning of the period	-
Add: Funds received from RTEHT - note 5	200,000,000
Less: Expenditure incurred for operations of the Hospital	(16,314,098)
Balance at end of the period	183,685,902

**5. RESTRICTED FUND**

Balance at beginning of the period	-
Add: Donations received from RTEHT - note 4	200,000,000
Less: Value of services rendered to patients	(4,445,351)
Balance at end of the period	195,554,649

**6. TRADE AND OTHER PAYABLES**

Creditors	338,759
Accrued liabilities	190,000
	528,759

**7. NUMBER OF EMPLOYEES**

Average number of employees during the period	18
Number of employees as at June 30	24

**8. DATE OF AUTHORIZATION FOR ISSUE**

These special purpose financial statements were approved and authorized for issue on \_\_\_\_\_ by the Board of Directors of The Indus Hospital.

Chief Executive Officer

Director



## DISTRICT HEADQUARTER HOSPITAL, BADIN

Under the Public-private Partnership agreement, Government of Sindh handed over the management of the Hospital to TIH in March 2015. This tertiary care facility serves the catchment area stretching from Tharparkar district to Thatta district.



OPERATIONS OF DISTRICT HEADQUARTER HOSPITAL, BADIN  
(MANAGED BY THE INDUS HOSPITAL)

**BALANCE SHEET**  
AS AT JUNE 30, 2017

	June 30, 2017	June 30, 2016
	-----Rupees-----	
<b>ASSETS</b>		
<b>Non-Current Assets</b>		
Property, plant and equipment	49,214,042	19,217,236
Intangible assets	915,087	498,167
	<u>50,129,129</u>	<u>19,715,403</u>
<b>Current Assets</b>		
Inventories	39,111,559	10,937,279
Advances, prepayments and other receivables	4,561,200	589,140
Receivable from The Indus Hospital	-	60,385,738
Cash in hand	43,852	-
	<u>43,716,611</u>	<u>71,912,157</u>
<b>Total Assets</b>	<u>93,845,740</u>	<u>91,627,560</u>
<b>FUNDS</b>		
Restricted Fund	(160,558,078)	68,096,268
Deferred Capital Grant	50,129,129	17,901,978
	<u>(110,428,949)</u>	<u>85,998,246</u>
<b>LIABILITIES</b>		
<b>Current Liabilities</b>		
Payable to The Indus Hospital	146,178,265	-
Trade and other payables	58,096,424	5,629,314
	<u>204,274,689</u>	<u>5,629,314</u>
<b>Total Funds and Liabilities</b>	<u>93,845,740</u>	<u>91,627,560</u>
<b>Contingencies and Commitments</b>	-	-

The annexed notes 1 to 16 form an integral part of these financial statements.

Chief Executive Officer

Director

OPERATIONS OF DISTRICT HEADQUARTER HOSPITAL, BADIN  
(MANAGED BY THE INDUS HOSPITAL)

**INCOME AND EXPENDITURE ACCOUNT**  
FOR THE YEAR ENDED JUNE 30, 2017

	June 30, 2017	January 1, 2016 to June 30, 2016
	-----Rupees-----	
<b>Income</b>		
Value of services rendered to patients financed through restricted fund and Deferred capital grant utilized	328,111,998	35,912,270
<b>Expenditure</b>		
Salaries, wages and other benefits	135,969,998	11,649,558
Medicines and related supplies consumed	143,967,078	9,845,866
Utilities	8,349,815	7,797,863
Technical and professional services	4,942,687	-
Blood consumables	5,960,490	-
Depreciation	6,113,037	133,409
Amortization	176,330	26,833
Training and development	1,519,690	730,500
Security services	9,278,282	2,821,363
Travelling and transportation	2,421,973	649,546
Repairs and maintenance	5,103,695	966,180
Insurance / Takaful	124,312	-
Communication charges	1,325,697	57,088
Advertising and marketing	780,699	209,883
Rent, rates and taxes	1,054,250	-
Printing, stationery and courier	438,952	773,829
Auditor's remuneration	212,500	200,000
Other expenses	372,513	50,352
	<u>328,111,998</u>	<u>35,912,270</u>
<b>Surplus for the year / period</b>	<u>-</u>	<u>-</u>

The annexed notes 1 to 16 form an integral part of these financial statements.

Chief Executive Officer

Director

OPERATIONS OF DISTRICT HEADQUARTER HOSPITAL, BADIN  
(MANAGED BY THE INDUS HOSPITAL)

**STATEMENT OF CASH FLOWS**  
FOR THE YEAR ENDED JUNE 30, 2017

	June 30, 2017	January 1, 2016 to June 30, 2016
Note	-----Rupees-----	-----
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
Surplus for the year / period	-	-
Adjustments for non-cash charges and other items:		
Depreciation	6,113,037	133,409
Amortization	176,330	26,833
Value of services rendered to patients financed through Restricted fund and Deferred capital grant utilized	(328,111,998)	(35,912,270)
	(321,822,631)	(35,752,028)
<b>Working capital changes</b>		
(Increase) / Decrease in current assets:		
Inventories	(28,174,280)	(10,937,279)
Advances, prepayments and other receivables	(3,972,060)	(589,140)
Receivable from The Indus Hospital	60,385,738	(60,385,738)
	28,239,398	(71,912,157)
Increase in current liabilities:		
Trade and other payables	52,467,110	5,629,314
Payable to The Indus Hospital	146,178,265	-
	226,884,773	(66,282,843)
<b>Net cash utilized in operating activities</b>	(94,937,858)	(102,034,871)
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>		
Purchase of property, plant and equipment	(36,109,843)	(19,350,645)
Purchase of intangible asset	(593,250)	(525,000)
<b>Net cash utilized in investing activities</b>	(36,703,093)	(19,875,645)
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>		
Donations received during the year / period	130,139,654	121,763,444
Bank profit on funds received during the year / period	1,545,149	147,072
<b>Net cash generated from financing activities</b>	131,684,803	121,910,516
Net increase in cash and cash equivalents	43,852	-
Cash and cash equivalents at beginning of the year / period	-	-
Cash and cash equivalents at end of the year / period	43,852	-

The annexed notes 1 to 16 form an integral part of these financial statements.

Chief Executive Officer

Director

## HOW YOU CAN CONTRIBUTE

Each penny that you contribute goes towards fulfilling hopes of those struggling to live a healthy life. You can contribute with cash and in-kind donations.

For further queries and information, kindly contact us on:

Email : [crd@tih.org.pk](mailto:crd@tih.org.pk)  
UAN : +92 21 111 111 880  
Phone : +92 21 3511 2220

You are welcome to extend your support using any of the following methods:

**Online Donation - please visit**  
[www.indushospital.org.pk/donate](http://www.indushospital.org.pk/donate)

Doorstep collection of donation amounts (cheque/cash/in-kind)

Please Call: +92 21 111 111 880

Courier the cheque on the postal address:

**Plot C-76, Sector 31/5, opposite Darrussalam Society,  
Korangi Crossing, Karachi.**

**Direct Deposit in Bank Accounts:**

**For Expansion Project:**

**Account Title: The Indus Hospital – Expansion Account**



**For Zakat & Donations:**

**Account Title: The Indus Hospital**



**Zakat: PK62 MEZN 0001 0901 0114 1872**  
**Donation: PK39 MEZN 0001 0901 0114 1898**



**Zakat: PK68 DUIB 0000 0000 8707 1003**  
**Donation: PK41 DUIB 0000 0000 8707 1004**



**Zakat: PK15 SCBL 0000 0011 7957 0901**  
**Donation: PK96 SCBL 0000 0011 7957 0801**

### USA Donors

Friends of Indus Hospital, Inc. is a 501(c)(3) tax-exempt organization (recognized by the U.S. Internal Revenue Service) which grants funds that benefit The Indus Hospital.

To contribute, you can mail your cheques on the following address:  
Friends of Indus Hospital, 155 Cedar Lane, Teaneck, Nj 07666, USA.

### UK Donors

The Indus Hospital Charity is registered with UK Charity Commission – 1154809.

To contribute, you can mail your cheques on the following address:  
56 Maida Vale, W9 1PP.

### UAE Donors

The Indus Hospital, UAE, is registered with the International Humanitarian City (IHC) in Dubai in 2016.

To contribute, you can mail your cheques on the following address:  
Office Number 330, Building 1, 3<sup>rd</sup> Floor, International Humanitarian City, Dubai, 506030, United Arab Emirates.

### Canada Donors

Indus Development Foundation Canada is registered under Not-For-Profit Corporation Act.

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Donor Name(s)

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Address

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Contact Number

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Amount of Donation

### Type

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 Sadqa  
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### Method of Payment

- Direct Deposit  
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### Frequency of Donation to be Received

- Monthly  
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**Your information will be kept confidential.**

\* Return this part of the flyer to The Indus Hospital.





**INDUS  
HOSPITAL**

QUALITY CARE - FREE OF COST

**Communications & Resource  
Development Department**

**The Indus Hospital,**

Korangi Crossing, Karachi-75190, Pakistan.

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