

# RISING TO MAKE A DIFFERENCE



**INDUS  
HOSPITAL**  
QUALITY CARE - FREE OF COST



ANNUAL REPORT 2017-18







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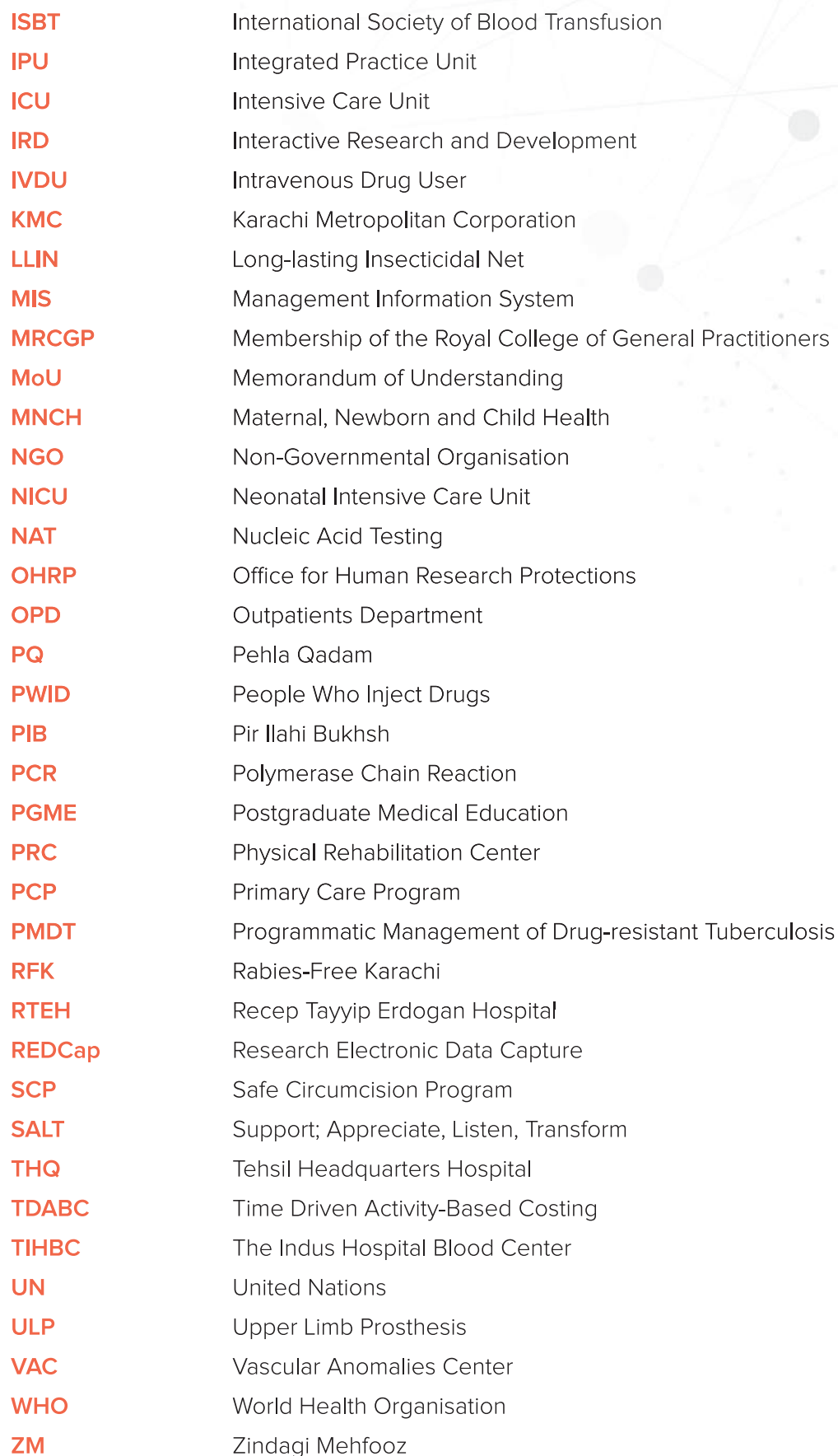
MISERY HAS  
NO BORDERS.  
NEITHER DOES  
EXCELLENCE.

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# ACRONYMS & ABBREVIATIONS

<b>ACF</b>	Active Case Finding
<b>ABC</b>	Animal Birth Control
<b>ART</b>	Antiretroviral Therapy
<b>BALL</b>	B-Cell Acute Lymphoblastic Leukaemia
<b>BCC</b>	Behaviour Change Communication
<b>CDSSs</b>	Clinical Decision Support Systems
<b>CEC</b>	Community Engagement Center
<b>CMAM</b>	Community Management of Acute Malnutrition
<b>CITI</b>	Collaborative Institutional Training Initiative
<b>CLIA</b>	Clinical Laboratory Improvement Amendments
<b>CME</b>	Continuing Medical Education
<b>CPSP</b>	College of Physicians and Surgeons Pakistan
<b>DMU</b>	Data Management Unit
<b>DHHS</b>	Department of Health and Human Services
<b>DMP</b>	Diabetes Management Program
<b>DHIS</b>	District Health Information System
<b>DRTB</b>	Drug-Resistant Tuberculosis
<b>eIMCI</b>	Electronic Integrated Management of Childhood Illness
<b>ED</b>	Emergency Department
<b>ENT</b>	Ear Nose Throat
<b>EPI</b>	Expanded Program on Immunisation
<b>ER</b>	Emergency Room
<b>FCPS</b>	Fellow of College of Physicians and Surgeons Pakistan
<b>FDA</b>	Food and Drug Administration
<b>FoIH</b>	Friends of Indus Hospital, USA
<b>GCP</b>	Good Clinical Practice
<b>GHD</b>	Global Health Directorate
<b>HMIS</b>	Health Management Information System
<b>HIV</b>	Human Immunodeficiency Virus
<b>IHN</b>	Indus Health Network
<b>IHRC</b>	Indus Hospital Research Center
<b>IKS</b>	Indus Ke Sitaray
<b>IUHS</b>	Indus University of Health Sciences
<b>IRB</b>	Institutional Review Board
<b>IAHSS</b>	International Association for Healthcare Security & Safety
<b>ICCEC</b>	International Conference for Clinical Ethics Consultation
<b>ICRC</b>	International Committee of the Red Cross



<b>ISBT</b>	International Society of Blood Transfusion
<b>IPU</b>	Integrated Practice Unit
<b>ICU</b>	Intensive Care Unit
<b>IRD</b>	Interactive Research and Development
<b>IVDU</b>	Intravenous Drug User
<b>KMC</b>	Karachi Metropolitan Corporation
<b>LLIN</b>	Long-lasting Insecticidal Net
<b>MIS</b>	Management Information System
<b>MRCGP</b>	Membership of the Royal College of General Practitioners
<b>MoU</b>	Memorandum of Understanding
<b>MNCH</b>	Maternal, Newborn and Child Health
<b>NGO</b>	Non-Governmental Organisation
<b>NICU</b>	Neonatal Intensive Care Unit
<b>NAT</b>	Nucleic Acid Testing
<b>OHRP</b>	Office for Human Research Protections
<b>OPD</b>	Outpatients Department
<b>PQ</b>	Pehla Qadam
<b>PWID</b>	People Who Inject Drugs
<b>PIB</b>	Pir Ilahi Bukhsh
<b>PCR</b>	Polymerase Chain Reaction
<b>PGME</b>	Postgraduate Medical Education
<b>PRC</b>	Physical Rehabilitation Center
<b>PCP</b>	Primary Care Program
<b>PMDT</b>	Programmatic Management of Drug-resistant Tuberculosis
<b>RFK</b>	Rabies-Free Karachi
<b>RTEH</b>	Recep Tayyip Erdogan Hospital
<b>REDCap</b>	Research Electronic Data Capture
<b>SCP</b>	Safe Circumcision Program
<b>SALT</b>	Support; Appreciate, Listen, Transform
<b>THQ</b>	Tehsil Headquarters Hospital
<b>TDABC</b>	Time Driven Activity-Based Costing
<b>TIHBC</b>	The Indus Hospital Blood Center
<b>UN</b>	United Nations
<b>ULP</b>	Upper Limb Prosthesis
<b>VAC</b>	Vascular Anomalies Center
<b>WHO</b>	World Health Organisation
<b>ZM</b>	Zindagi Mehfooz





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Dr Shoab Sultan is a veteran clinical cardiologist and has been associated with TIH since its beginning. He supports TIH's mission and doesn't charge a single rupee.

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# CHAIRMAN'S MESSAGE



Assalam o Alaikum,

2017-18 was a year of expansion for the Indus Hospital. The Korangi Campus which started with 150 beds has now expanded to a 300-bed facility, out of which, 115 beds are dedicated for paediatric services which also includes 85 beds for paediatric oncology patients. As of June 2018, about 9,000 children have been treated for cancer and blood diseases.

With a vision to reach out to millions of people across Pakistan, this year, the Hospital evolved to become Indus Health Network. The Network now has 12 multi-disciplinary hospitals with 1,595 beds serving over 200,000 patients per month.

The establishment of the Physical Rehabilitation Centers was crucial to provide prosthetic and orthotic devices to patients with lower and upper limb disabilities. Currently, IHN has three centers which have served more than 6,700 patients.

The Indus Blood Center is one of the most significant contributions of IHN. So far, we have three Regional Blood Centers. During 2017-18, TIHBC conducted about 80 blood donation drives per month and received more than 84,000 donations.

The Global Health Directorate (GHD) is working tirelessly to eradicate deadly diseases in communities through its Primary Care Centers and other community healthcare initiatives. It has been able to mobilise volunteer school girls to reach out to patients to spread awareness about diseases and to seek timely healthcare. Additionally, GHD is also using mobile clinics equipped with X-ray and GeneXpert machines for screening TB and other diseases.

During the year 2017-18, The Indus Hospital's capital expenditure was PKR 3.91 billion and the total value of services rendered were PKR 6.14 billion compared to PKR 4.07 billion. For the year 2018-19, the major capital expenditures will be the expansion of the Korangi Campus, along with the establishment of the Indus University of Health Sciences. Furthermore, a new 600-bed hospital and medical university are under construction in Lahore.

I would like to extend my sincere gratitude to all donors and partnering institutions including the Federal and Provincial Governments. I am also appreciative of the relentless efforts of the faculty; employees; and members of the Board and its Sub-Committees, who have been dedicating their valuable time and efforts to please Allah SWT by providing free and quality care.

Thank you and God bless you,



**Yunus Hashim Bengali**

# CEO'S MESSAGE



Assalam o Alaikum,

The Indus Hospital has now become a Health Network that is committed to improving the health and well-being of the fellow-citizens by providing outstanding, indiscriminate and compassionate healthcare. Our pledge is to provide free-of-cost quality care to all with kindness, dignity, and respect. I am pleased to share the impact Indus Hospital has made on a person, a family and communities across Pakistan.

As part of our mandate, we have expanded our efforts to more territories. A larger canvas gives us the opportunity to create more masterpieces. New initiatives and partnerships allow us to exercise our full potential coupled with the need to show strong performance. IHN is focused on implementing industry's best practices to improve quality of care and to improve patients' experience.

Education is the foundation for development and empowerment. This realisation has made us focus on strengthening the academic side. Soon, the Indus University of Health Sciences will become functional. The establishment of a Medical College; College of Physiotherapy and some other entities are in progress. Diploma and certificate programs are helping our medical and allied health professionals excel in their fields. Our research wing is engaged in implementing programs that are evidence-based with a massive impact at the community level. The Global Health Directorate is reaching out to millions of patients in their communities.

In order to treat more patients, the Indus Health Network is expanding the number of hospitals and services it has to offer. The expansion of the main hospital in Korangi and construction of the hospital in Lahore are close to completion. A strong financial foundation is necessary for us to continue to provide exemplary care, therefore, IHN is in a constant need of donations to carry out this mission.

We thank individuals; corporates; organisational donors; and public, private and international partnering organisations for their generosity. Without their support, we would not have been able to transform millions of lives in such a short span of time. To positively influence the lives of less-privileged people in Pakistan, we are looking for your continuous support.

Thank you,

A handwritten signature in black ink, appearing to be 'Dr. Abdul Bari Khan'. The signature is stylized and cursive.

**Dr Abdul Bari Khan**



# RISING TO MAKE A DIFFERENCE



A hospital providing free healthcare to some of the most under-served people of Pakistan was initially a dream which was made possible with the support of some doctors, philanthropists, and entrepreneurs.

The Indus Hospital has now become an inspiration for many other institutions which aim to serve the less-privileged members of the society by providing absolutely free and good quality healthcare.

Since the inception of the hospital, the team realised the need to rise beyond the ordinary and broaden its horizon to make a difference. With the evolution of the Indus Hospital becoming a network, it is now working on multiple levels i.e. primary, secondary, and tertiary care hospitals. It also provides care through mobile clinics; physical rehabilitation centers; blood centers; and through public health outreach programs.

IHN plans to establish the Indus University of Health Sciences which will include Medical College; College of Nursing and Midwifery; College of Dentistry; College of Allied Health; and College of Physiotherapy.

Indus' mandate also focuses on involving and empowering the community for the resolution of basic issues like hygiene and cleanliness. Through its disease-based program it has been able to mobilise school girls to educate people in their neighbourhood about basic hygiene, to identify TB patients, and to connect them with healthcare facilities.

Rabies-Free Karachi is another example of community engagement. It was a pilot project which started with the mission to help reduce dog-bite cases and associated issues. A team of passionate doctors, veterinarians, and activists joined hands to launch Rabies-Free Karachi program. The program has been able to educate and mobilise many communities in Karachi.

These are just few glimpses of the ambitious plans, IHN has, for the country's healthcare and social sector. It is expected that with the current team of medical, business, and allied health professionals, IHN will make some revolutionary changes in Pakistan's healthcare system.



# INDUS HEALTH NETWORK

The Indus Hospital is a Section 42, not-for-profit company. Its vision is to create an excellence-driven, comprehensive, compassionate, free-of-charge, replicable healthcare system accessible to all.

The head office – housed within the Korangi Campus – provides support to each of the Network's units. The Network is being run through the heads of the directorates and heads of centralised units, who aid the Network members in executing their supervisory, management and supporting roles.





# GOVERNANCE STRUCTURE

## BOARD OF DIRECTORS

The Indus Hospital's Board of Directors consists of the following members:



**Yunus Hashim Bengali**  
Chairman, Board of Directors



**Dr Abdul Bari Khan**  
Chief Executive Officer



**Anwaar Ahmad Khan**  
Member, Board of Directors



**Hafiz Muhammad Aamir**  
Member, Board of Directors



**Khaleeq ur Rehman**  
Member, Board of Directors



**Mian Muhammad Ahsan**  
Member, Board of Directors



**Muhammad Yahya Chawla**  
Member, Board of Directors



**Nasim Hyder**  
Member, Board of Directors



**Salim Razzak Tabani**  
Member, Board of Directors



**Sardar Yasin Malik**  
Member, Board of Directors

## BOARD'S SUB COMMITTEES

- | Audit and Finance Committee
- | Community Health Committee
- | Construction and Maintenance Committee
- | Fundraising Committee
- | Human Resources and Remuneration Committee
- | Member Induction Committee
- | Procurement Committee
- | Project Evaluation Committee
- | Sharia Committee
- | Quality Improvement and Patient Safety Committee
- | Regional Board Committee
- | Zakat Committee

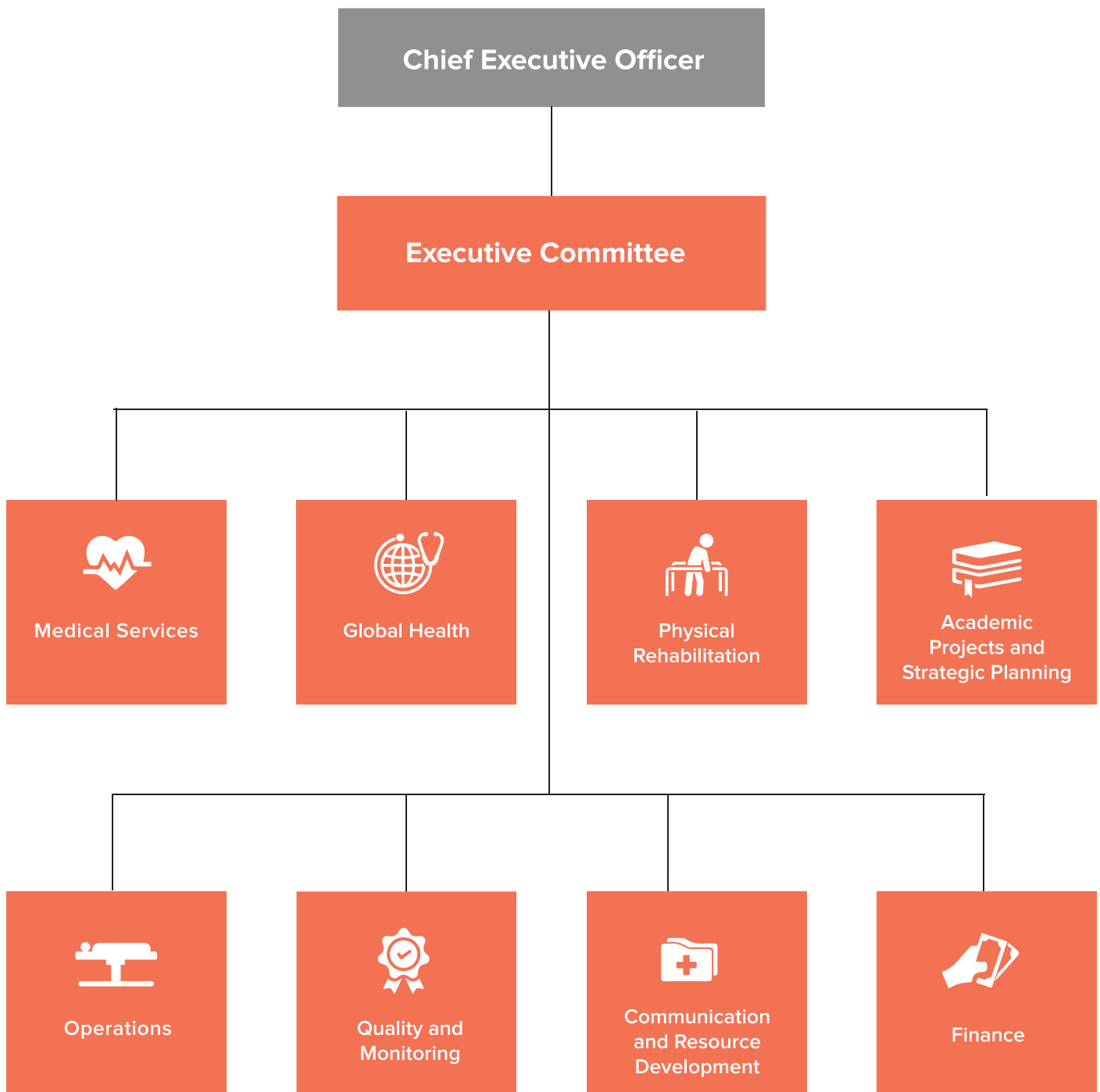
## MEMBERS OF THE GENERAL BODY

The General Body has following members:

- | Abdul Hameed Paracha
- | Abdul Karim Paracha
- | Adnan Asdar Ali
- | Ahmed Chinoy
- | Amanullah Khan
- | Amanullah Ismail
- | Arif Qasim
- | Dr Kasim Ali Shah
- | Dr Muhammad Abdullah
- | Fayyaz Ahmed
- | Hafiz Ferozuddin
- | Imtiaz Ahmed Khan
- | Iqbal Ahmed Qarshi
- | Iqbal Panwala
- | Javed Arshad Bhatti
- | Khalid Khanani
- | Masood Nawab
- | Muhammad Abdul Qayuum
- | Muhammad Hanif Janoo
- | Muhammad Siddique Sheikh
- | Rehan Hannan
- | Sheikh Mohammad Pervez
- | Sheikh Naveed Anwar
- | Tariq Muhammed Aly Rangoonwala
- | Tariq Naz Siddiqui
- | Tariq Shafi
- | Yunus Hashim Bengali



# MANAGEMENT STRUCTURE



# DIRECTORATES

To manage the day-to-day activities and overall administration, IHN has set up an over-arching administrative body comprising of:



## Medical Services

Dr M. Shamvil Ashraf, Executive Director



## Global Health

Dr Aamir Javed Khan, Executive Director



## Academic Projects and Strategic Planning

Dr Syed Zafar Zaidi, Executive Director



## Physical Rehabilitation

Dr M. Amin Chinoy, Executive Director



## Operations

Dr Wasif Shahzad, General Manager and Chief Operating Officer



## Finance

Ahson Tariq, Chief Financial Officer



## Communication and Resource Development

Pervaiz Ahmed, Executive Director



## Quality and Monitoring

Dr Ashar Alam, Acting Head



## Special Advisor Technical to the CEO Office

Dr Akhtar Aziz

# INTERNATIONAL CHAPTERS

To mobilise Pakistanis living in other countries, some volunteer groups joined hands with Indus and set up registered charities in different countries. The purpose was to create awareness and raise funds.

## INDUS DEVELOPMENT FOUNDATION, CANADA

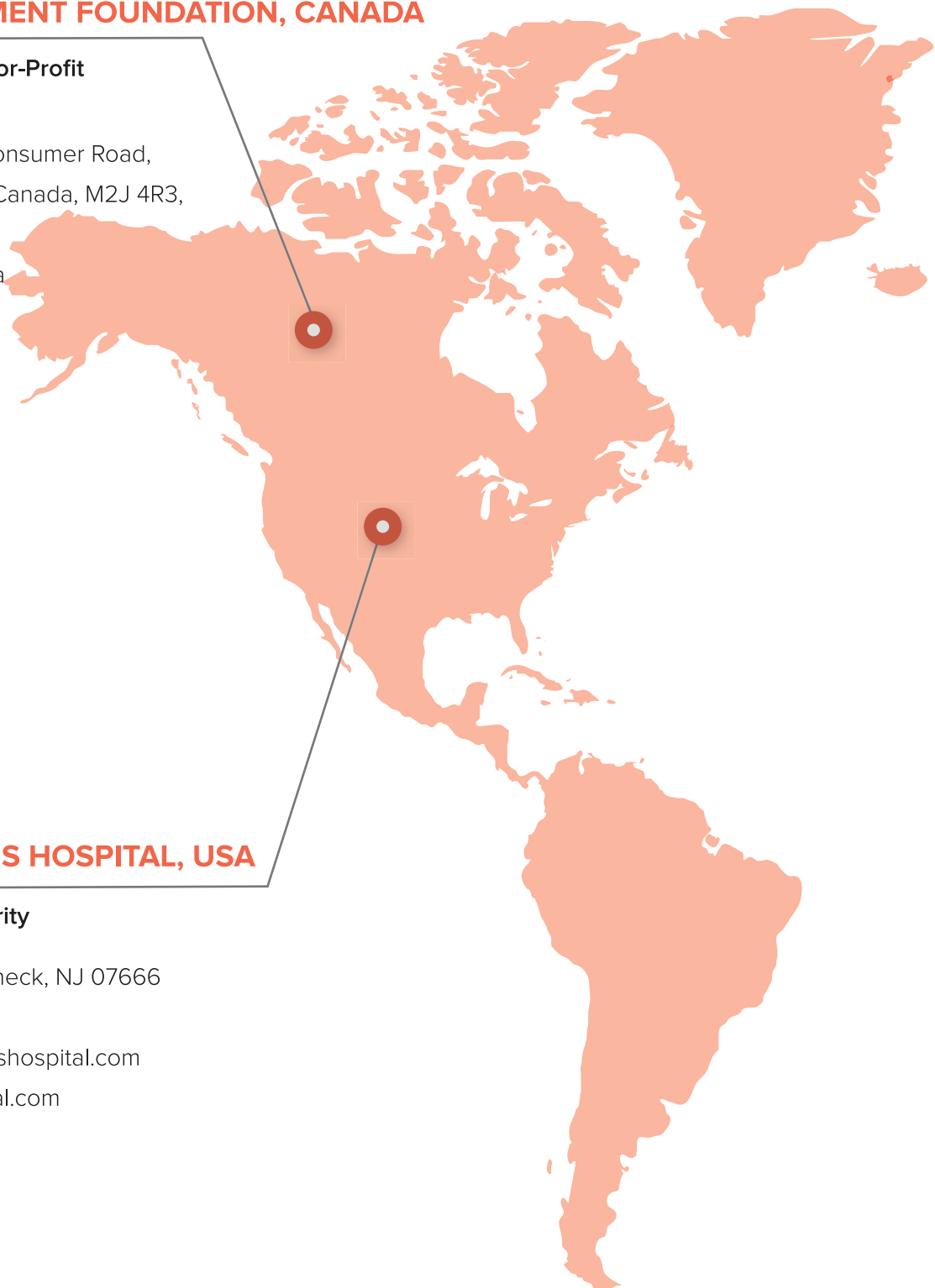
Registered under Not-For-Profit Corporations Act.

- 📍 Suit No. 1246, 251, Consumer Road, North York, Ontario, Canada, M2J 4R3,
- 📞 +1 647 914 7070
- ✉️ info@indushospital.ca
- 🌐 indushospital.ca

## FRIENDS OF INDUS HOSPITAL, USA

501(c)3 tax exempt Charity

- 📍 155 Cedar Lane, Teaneck, NJ 07666
- 📞 +1 201 836 4248
- ✉️ friend@friendsofindushospital.com
- 🌐 friendsofindushospital.com
- Tax ID: 20-4751162

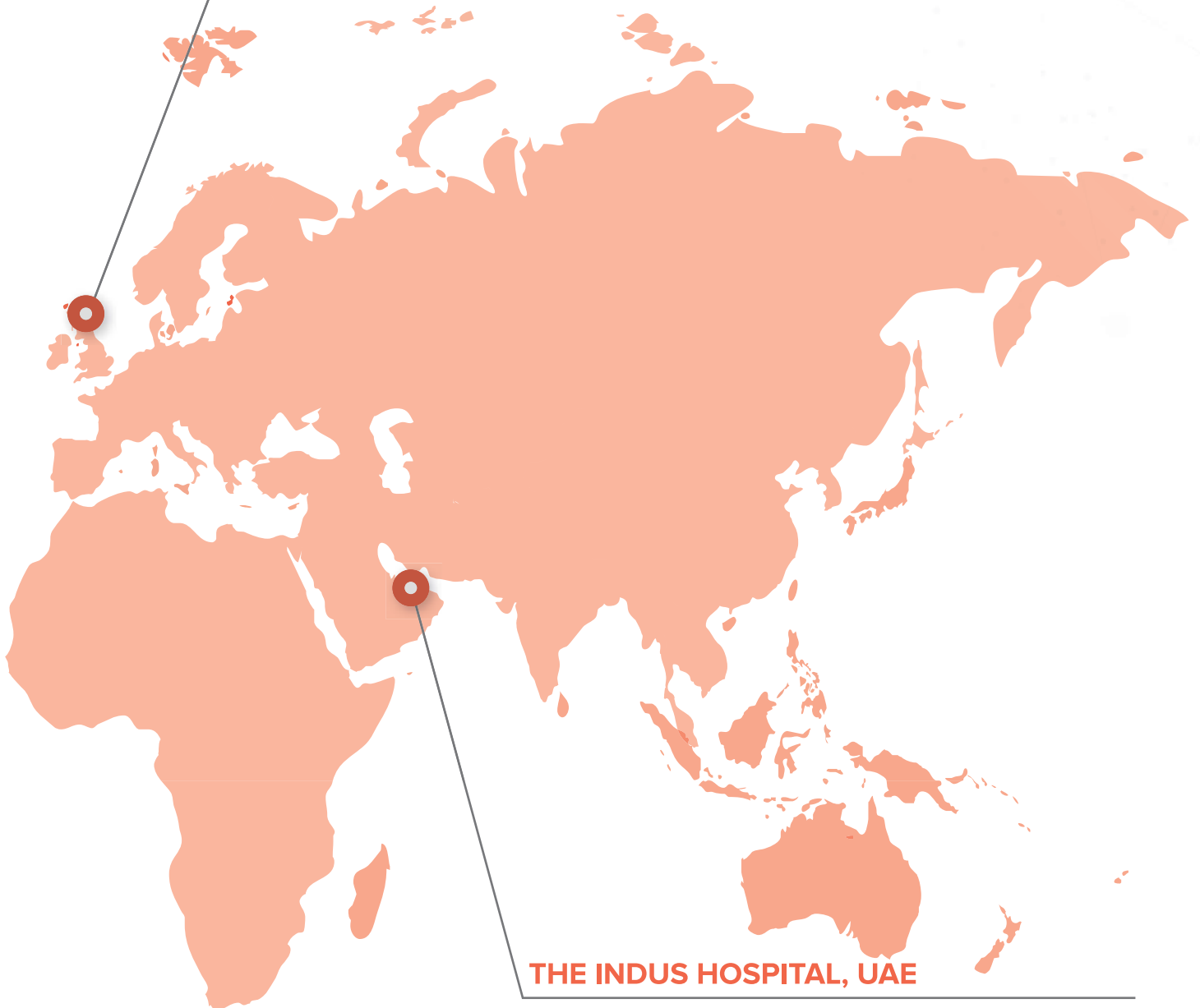




## THE INDUS HOSPITAL, UK | CHARITY REG. NO. 1154809

Registered charity in the UK | Charity Registration Number – 1154809

- 📍 7 Bradman House, Abercorn Place London NW89XY
- ☎ +44 (0)2079938082
- ✉ contact@indushospital.org.uk
- 🌐 indushospital.org.uk



## THE INDUS HOSPITAL, UAE

Registered in the International Humanitarian City (IHC), UAE, license No. 150084

- 📍 Office No. 330, Building 1, Third Floor, International Humanitarian City, Dubai 506019, United Arab Emirates
- 🌐 indushospital.org.ae
- ✉ info@indushospital.org.ae
- ☎ +971 50 877 8103

# SERVICES

The Indus Health Network's services could be summed up into three broad categories:

- Healthcare
- Education
- Research

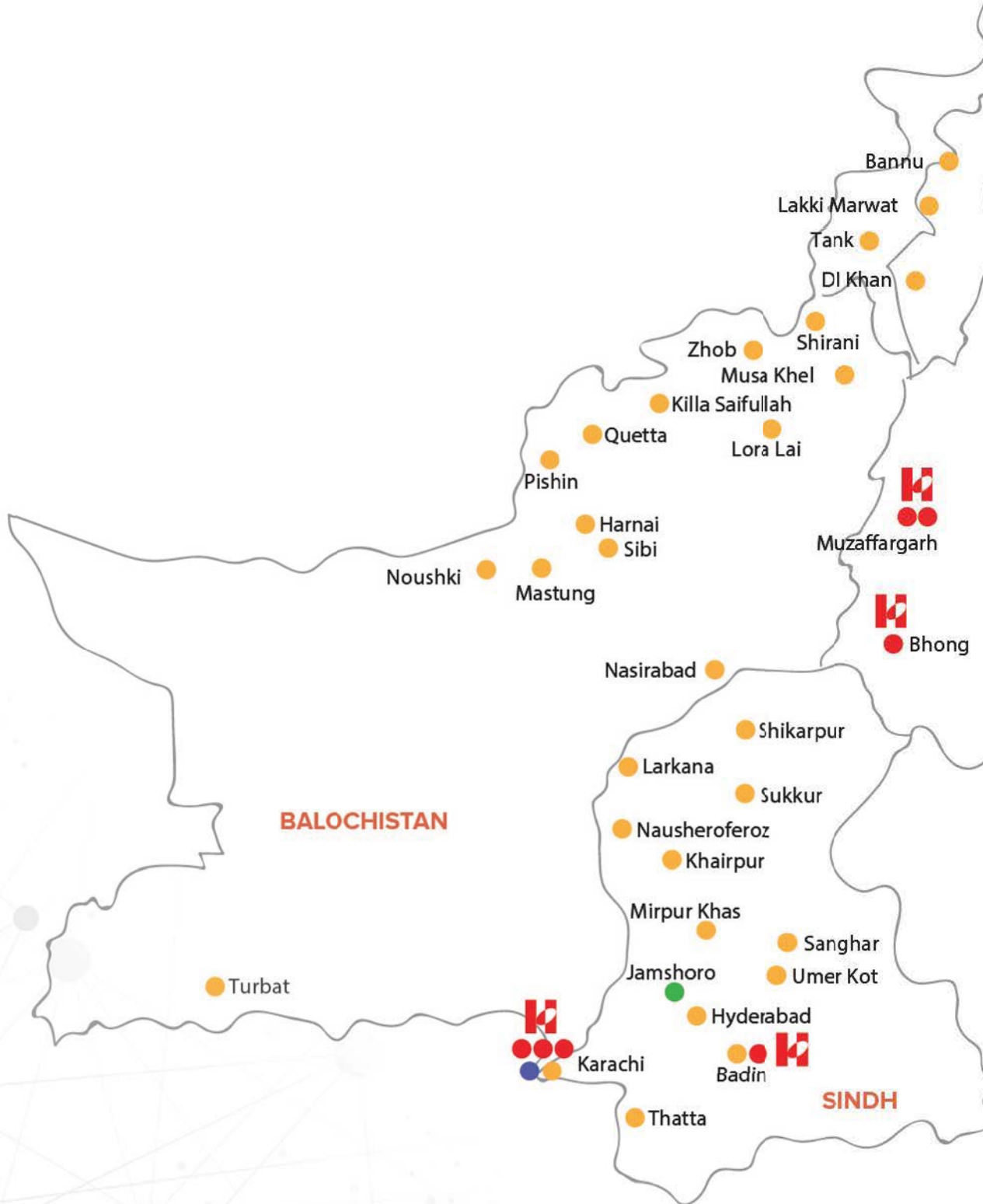


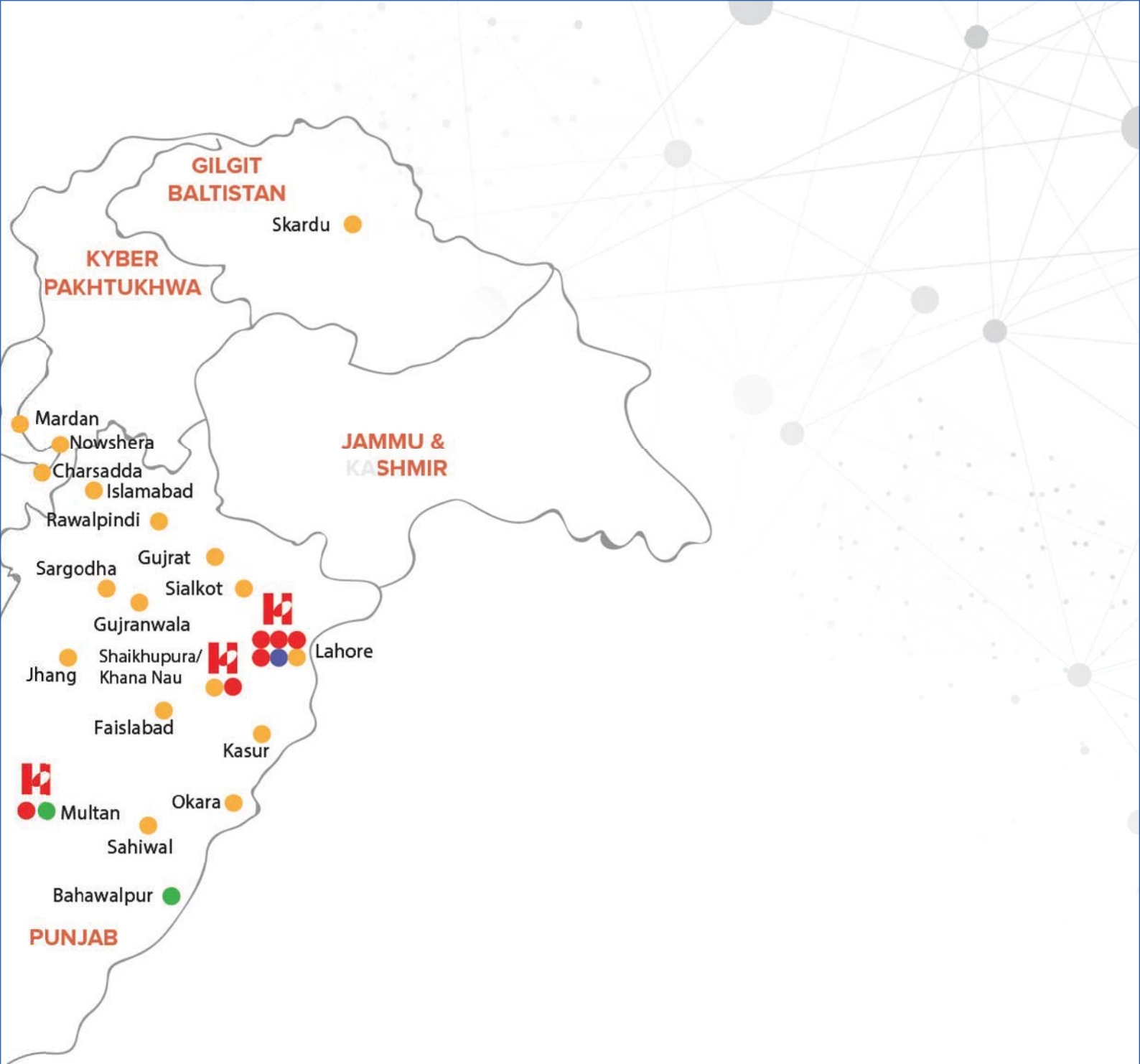




# HEALTHCARE

With a focus on a patient-centric approach to healthcare, IHN brings together the best healthcare professionals to implement industry's best practices.





Hospitals

Rehabilitation Centers

Regional Blood Centers

Public Health Centers

# HOSPITALS

IHN comprises of 12 hospitals which fall into two broad categories:  
The Indus Hospitals and Public Hospitals run and managed by IHN.

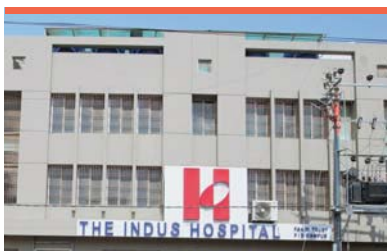
## IHN-Owned Hospitals



**300**  
**BED** The Indus Hospital, Korangi  
Campus, Karachi  
Tertiary Care Teaching Hospital



**74**  
**BED** The Indus Hospital, Sheikh Saeed  
Memorial Campus, Korangi, Karachi  
Gynaecology and Obstetrics Hospital



**20**  
**BED** The Indus Hospital, Fakir Trust  
Campus, PIB, Karachi  
Dialysis Unit with Family Medicine and  
Diagnostic Services



**40**  
**BED** The Indus Hospital, Al-Ghazi  
Trust Campus, Bhong, Rahimyar Khan  
Maternal and Neonatal Facility

## IHN-Managed Hospitals



**150** **Multan Institute of Kidney Diseases, Multan**  
**BED** Urology and Nephrology Services



**400** **Recep Tayyip Erdogan Hospital Muzaffargarh**  
**BED** General Hospital



**100** **Tehsil Headquarter Hospital Manawan, Lahore**  
**BED** Multidisciplinary Hospital



**60** **Tehsil Headquarter Hospital Raiwind, Lahore**  
**BED** General Hospital



**100** **Tehsil Headquarter Hospital Sabzazar, Lahore**  
**BED** General Hospital



**100** **Tehsil Headquarter Hospital Kahna Nau, Lahore**  
**BED** General Hospital



**190** **District Headquarter Hospital, Badin**  
**BED** Multidisciplinary Hospital



**61** **Muhammad Shahbaz Sharif Hospital, Bedian Road, Lahore**  
**BED** General Hospital



# PHYSICAL REHABILITATION

Considering the dire need for the rehabilitation of physically-disabled people in Pakistan, IHN took the initiative and established Physical Rehabilitation Centers (PRC) in Karachi, Lahore, and Muzaffargarh. These centers were established with the help of ICRC, Chal Foundation and respective provincial governments.

The Centers' aim is to provide prosthetic and orthotic devices to handicapped patients, both adult and children. The center in Karachi also runs the Cochlear Implant and Rehabilitation Program managed by IHRC and offers Audiology Services; Speech and Language Therapy; and Occupational Therapy to patients who have been provided with cochlear implants.

A Physical Rehabilitation Center is planned to be established at DHQ, Badin. PRC, Muzaffargarh will soon introduce Physiotherapy, Speech Therapy, Audiology and Occupational Therapy services.

With the support of ICRC, the Physical Rehabilitation Directorate also plans to introduce a Bachelor of Science or a Diploma program in Physical Rehabilitation Center, Karachi.



700

Trans-Radial amputees were fitted with functional Upper Limb Prosthesis



243

patients were fitted with Lower Limb Prosthetics

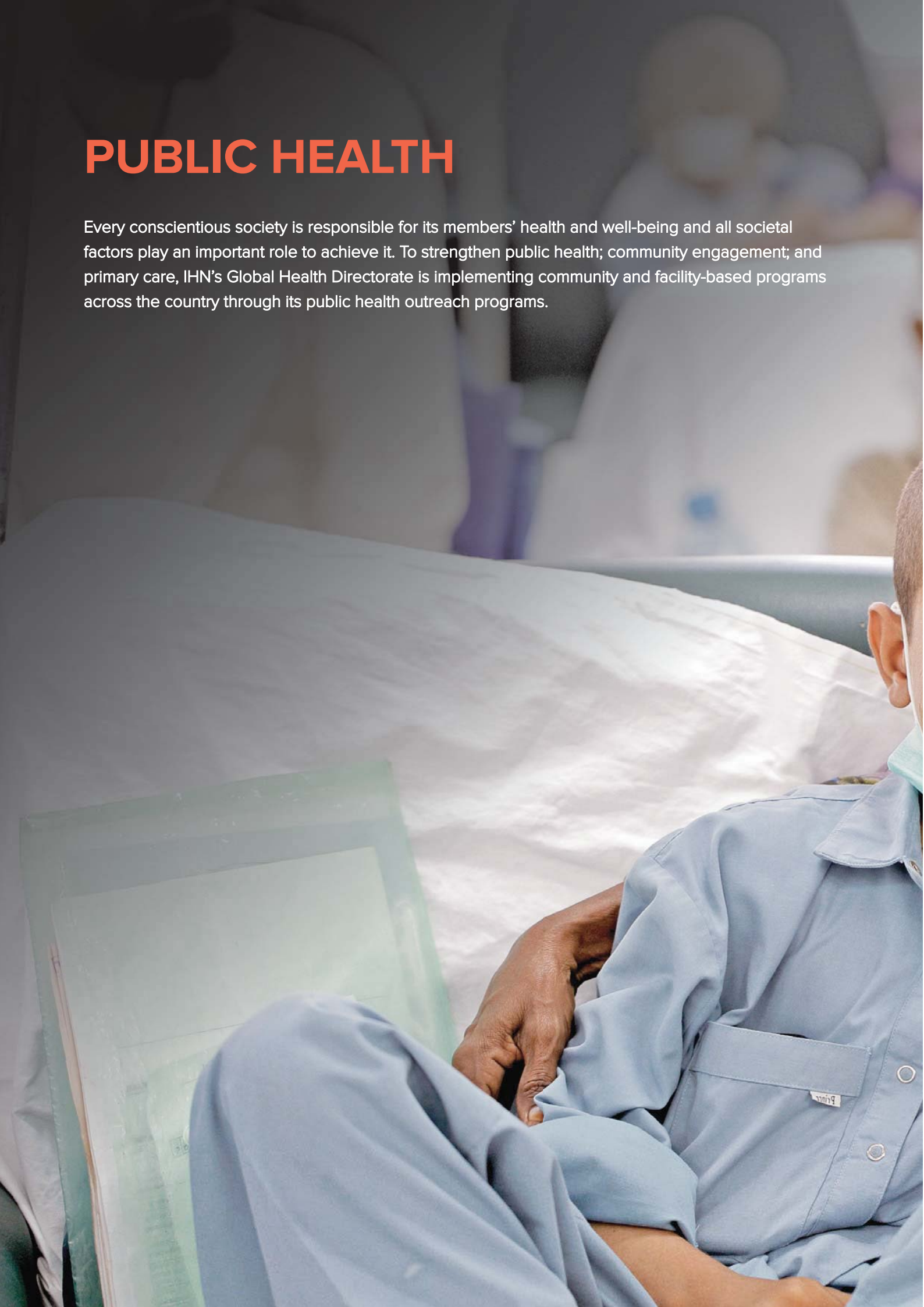






# PUBLIC HEALTH

Every conscientious society is responsible for its members' health and well-being and all societal factors play an important role to achieve it. To strengthen public health; community engagement; and primary care, IHN's Global Health Directorate is implementing community and facility-based programs across the country through its public health outreach programs.











Primary Care

MARVI CLINIC

ماروي كلينك



# MAJOR GHD PROGRAMS

The Directorate is currently managing several public health programs in collaboration with different national and international donor agencies and the provincial governments. It is currently working in more than 41 districts across Pakistan and has impacted over 410,000 lives in 2017-2018.

## Community Engagement

The Community Engagement Center (CEC) is a learning and resource hub, currently present in six districts. It aims to connect community needs with programmatic outcomes through: Youth Engagement Program (Kiran Sitara); Psycho-social Support Interventions (Pursukoon Zindagi); Community Engagement (SALT).

## Primary Care Program

The Primary Care Program (PCP) seeks to improve the first point of entry for patients by introducing continuous, personalised and quality primary care countrywide. Each PCP facility integrates family medicine OPD with public health initiatives and community engagement, tailored to the facility's catchment population.

## Infectious Diseases

Infections are more common in developing countries like Pakistan. They result in lack of productivity, missed educational and professional opportunities and high healthcare cost. GHD is managing following projects to control infectious diseases in Pakistan:

### TB Program / ZERO TB Initiative

IHN has been a major stakeholder in carrying out Zero TB initiatives in Pakistan in partnership with public and private sector partners, with over 1.5 million people screened and 4,311 diagnosed with TB, of which 3,831 have started treatment.

A key component of the Zero TB program is to identify the missing cases through Active Case Finding Program which employs field teams in Karachi and Peshawar. The program uses X-ray-based screening protocols, for mass screening in hospitals; community-based camps; workplaces; prisons; and any other areas/populations identified as high-risk/high-burden to identify cases of TB.





## **Childhood TB program**

The search component of the Zero TB program also includes case finding in children. The Childhood TB program aims to increase child TB case detection by mass screening in public and private hospitals and enhancing the capacity of doctors for diagnosing and managing TB in children. The program ensures that the children who are diagnosed with TB are provided with effective treatment.

## **Post-exposure Therapy**

Zero TB strategy offers post-exposure therapy to the contacts of TB patients who are regularly exposed to TB infection. Household contact investigations allow efficient and early identification of others in TB patients' home. In addition to three of Indus' own Programmatic Management of Drug-resistant Tuberculosis (PMDT) clinics, two in Karachi and one in Hyderabad, Indus also manages seven PMDT clinics in public hospitals across Sindh and Baluchistan.

## **Malaria Program**

GHD is also managing Global Fund Malaria grant as the Principal Recipient in 18 Malaria endemic districts, out of which 11 are in Baluchistan and seven in Khyber Pakhtunkhwa. To have a robust surveillance system and to ensure accurate and timely reporting, an online DHIS-2 Malaria module has been developed. Malaria Program is also running at TIH Korangi Campus and RTEH Muzaffargarh. The RTEH program started in collaboration with the District Health Department.

## **Hepatitis C Program**

Hepatitis C treatment program offers clinical evaluation, diagnostic and treatment services. The clinic is integrated with the Family Medicine clinics. Family Medicine doctors are trained on an evidence-based treatment algorithm. The program has strong links with specialists to ensure provision of multidisciplinary care.

## **HIV Program**

The Antiretroviral therapy center at TIH, Korangi Campus began its operations in 2007. In 2016, the treatment center scaled-up to become an HIV program with an initial focus on scaling-up the enrollment of PWIDs and introduced the comprehensive programmatic management to all patients affected by HIV. The programmatic management approach support patients beyond clinical care by deploying a team which would facilitate in regular follow-ups at the household; counseling for adherence, depression and anxiety to help decrease the loss to follow-up.





## Non Communicable Diseases

### Diabetes Management Program

Diabetes Management Program (DMP) was developed in 2014. DMP enrolls all eligible diabetic patients at TIH and provides them with comprehensive and holistic Diabetes management and care. DMP also offers awareness, nutritional counseling, eye screenings, among other services.

## Maternal and Neonatal Child Health

### eIMCI

Electronic Integrated Management of Childhood Illnesses (eIMCI) is a tool designed to improve assessment and management of childhood diseases via in-built Clinical Decision Support Systems (CDSSs), colour coding, immediate danger sign notification and electronic referrals to the physicians-features that positively impact child mortality. The adapted version of the eIMCI tool for Pakistan, incorporates additional diseases such as Dengue, Urinary Tract infection and TB. The eIMCI Program is currently running at TIH facilities in Karachi and Muzaffargarh.

### Zindagi Mehfooz

Zindagi Mehfooz (ZM) is a digital vaccine registry, which was launched to improve timely vaccination coverage status of children visiting TIH for immunisations. ZM is operational in Shaikh Saeed Memorial Campus; in Civil Hospital Badin; and at Marvi Clinic, Badin. During the past year, the Expanded Program on Immunisation (EPI) Sindh and Department of Health, Sindh partnered with IHN and IRD to scale-up ZM across all districts in Sindh.





# Global Surgery

## Pehla Qadam Program

Pehla Qadam (PQ) Program was initiated in August 2011 in collaboration between Amer Haider Charitable Foundation and TIH. The purpose was to implement a facility-based treatment program for children diagnosed with clubfoot in Pakistan. The Ponseti method of treatment was employed to treat the affected children. The program is currently running in Karachi, Lahore, and Muzaffargarh.

## Vascular Anomalies Center

In January 2017, TIH initiated a facility-based treatment program, Vascular Anomalies Center (VAC) at TIH Korangi Campus under the direct supervision of the Paediatric Surgery department. VAC diagnoses and manages children with vascular anomalies, reviews patients regularly to evaluate treatment progress, and liaises with international experts for continued training and guidance in complex cases.

## Safe Circumcision Program

Safe Circumcision Program (SCP) is a service delivery program based within Shaikh Saeed Memorial Campus. Paediatric surgeons train health workers to perform safe circumcision, using the correct technique and infection control practices, under close supervision. SCP was also launched at RTEH Muzaffargarh in December 2017.

## Surveillance for Surgical Site Infections (SSIs)

The program started in December 2017. It targets all surgical patients of General Surgery, Obstetrics and Gynaecology, Orthopaedics, and Urology. It aims to establish a cost and time effective system for the monitoring and surveillance of SSIs in patients.



# BLOOD CENTER

Mobilising the nation towards 100% voluntary blood donation, TIH's Blood Center is one-of-a-kind initiative which aims at providing screened and safest possible blood to masses without any discrimination. It is Pakistan's first blood bank which follows ISBT 128 standards for screening and testing blood before it is administered to a patient. The blood is provided timely while maintaining cold chain.

The blood collected through blood centers is supplied to all IHN hospital blood banks, some thalassemia centers, cancer hospitals and other associated hospitals. TIHBC has conducted more than 2,100 blood drives and around 84,000 bags have been received so far.

Blood Center operates independently in both private and public sectors in Sindh and Punjab. Through a public-private partnership program, TIH was given the responsibility to operate four secondary care hospitals in 2017-18 where TIHBC established its blood banks.

Satisfied with the quality of services and management of government hospitals, Government of Punjab, requested IHN to replicate blood center. Two Regional Blood Centers (RBCs) were established in collaboration with the German Development Bank, KfW while one was established in Sindh.



## 1 DONATION SAVES 3 LIVES



2,100

Blood Drives



84,000

Voluntary Blood  
Donations Received



## **RBC Multan**

RBC Multan was commissioned on October 12, 2017, connected to Multan Institute of Kidney Diseases; Nishtar Hospital, Multan; Burns Center Nishtar Hospital, Multan.

## **RBC Bahawalpur**

RBC Bahawalpur was commissioned on December 6, 2017. In phase I, it is connected to the following hospitals: Bahawal Victoria Hospital, Bahawalpur; Jubilee Mother and Child Hospital; Civil Hospital, Bahawalpur.

## **RBC Jamshoro**

RBC Jamshoro, in collaboration with the Government of Sindh, was inaugurated on May 12, 2018 and commissioned on September 3, 2018. In phase I, Civil Hospital Liaquat University of Medical & Health Sciences (LUMHS) Jamshoro and Civil Hospital LUMHS city branch are connected.

# RESEARCH

Indus Hospital Research Center (IHRC) functions as an essential hub for research-related activities at TIH with the intention to promote, support and guide the hospital's diverse research interests. While promoting research, IHRC strives to foster a scientifically-robust and ethically-sound research environment within IHN. All activities are primed to help and assist clinician-driven research and be an incubator for service delivery programs that are not ready for scale-up into Network's other hospitals or the community.

IHRC provides a broad spectrum of services, resources, and expertise to catalyse innovative and multidisciplinary health-research including epidemiology/biostatistics consultations, study coordination and management of sponsored research, research ethics compliance and certification, regulatory support, data management and extraction consultations. It also plays an important role in supporting research of TIH postgraduate medical trainees. Administratively, IHRC also supports Indus publications; tracking faculty and resident research; assisting with grant and collaborative research activity including budgets and agreement/MoUs.









# MAJOR IHRC HIGHLIGHTS

## Epidemiology and Biostatistics

- Increased group and one-on-one trainings in the protocol development, literature review, basic research and statistics methodology; consent form design; questionnaire design.
- Support services provided for 109 studies.
- Implementation of a specialised review system to serve more investigators.
- Technical expertise consultation for Time Driven Activity Based Costing (TDABC).

## Ethics

- Provided Institutional Review Board (IRB) support services to residents and faculty for IRB submission for 94 studies.
- Collaborative Institutional Training Initiative (CITI) Certification: 208 clinicians were CITI certified. Indus is the only institute in Pakistan which mandates that all its researchers must have a valid research ethics and compliance CITI certification prior to commencing any research activities. This includes not only principal investigators but also postgraduate medical trainees, as well as non-Indus collaborators. It also subscribes to CITI's Biosafety and Biosecurity courses and Good Clinical Practice (GCP) courses.

## Programs

- Taking over the running and reform of Indus' Cochlear Implant service and forming the Cochlear Implant and Rehabilitation Program.
- Starting the Rabies-Free Karachi initiative – a health initiative that addresses mass dog vaccination against rabies in stray dogs and Animal Birth Control (ABC) as a preventive measure against human rabies.
- Transitioning of two programs from IHRC to the GHD: Hepatitis C Treatment Program and Pehla Qadam.







## Sponsored Programs

IHRC is currently managing five major collaborative projects with internal and external partners:

### Cochlear Implant and Rehabilitation Program

Indus has been offering free cochlear implant services since 2014, but in 2017 IHRC took over and transformed the services into a comprehensive Cochlear Implant and Rehabilitation Program.

### Rabies-Free Karachi (RFK)

In response to the growing concerns about dog-bite cases in the country and culling of dogs, the 'Rabies-Free Karachi' pilot project was initiated. The project started in Ibrahim Hyderi and Bin Qasim Town, in collaboration with leading veterinarians, animal-right activists, community engagement experts, doctors, animal behaviourists and researchers. So far, 2,800 stray dogs have been vaccinated and 573 dogs have been neutered.

### Verocell Trial

It aims at testing the efficacy of an anti-rabies vaccine (Verocell) on healthy participants in terms of antibody titer build up and to report side effects (if any). The study hopes to potentially shorten the number of doses to accelerate treatment regimen.

### My Child Matters

Teaching and training program that is addressing holistic improvement in the care provided at five existing paediatric oncology units in Pakistan, through teaching and training. The project includes oncologist training, nurse training, chemotherapist training as well as data documentation and management.

### Time Driven Activity-Based Costing (TDABC) - Total Knee Replacement Surgery

This research study successfully demonstrated using the TDABC methodology as a way to bring efficiency in patient flow and reduce costs.

# EDUCATION

Availability of qualified healthcare professionals has always been a major concern for IHN and other healthcare organisations in Pakistan. IHN aims to establish a university without borders which would fulfill Pakistan's healthcare professional needs, excel in medical research, and public health.



9.6

Physicians



4.9

Midwifery Staff

**AVAILABLE FOR EVERY 10,000 POPULATION**

WHO Framework for health information systems and core indicators for monitoring health situation and health system performance Report 2016.







## POSTGRADUATE MEDICAL EDUCATION

TIH, Karachi offers a structured training program in 16 specialties for Postgraduate Medical Education. The program is recognised and certified by the College of Physicians and Surgeons, Pakistan.

## INDUS UNIVERSITY OF HEALTH SCIENCES

IHN received the charter for the Indus University of Health Sciences (IUHS) in 2015 and is currently on its way to launch its first five colleges:

### Indus College of Nursing and Midwifery

The College of Nursing and Midwifery is the first academic institute which was established as a part of the then Islamic Mission Hospital. Currently it is offering Diploma in Nursing, Diploma in General Nursing, Diploma in Post RN Midwifery; Diploma in Post RN Specialisation in Paediatric Oncology; Bachelor of Science in Nursing; Post RN BSc.N; Post RN Diploma in Cardiology.

### Indus College of Allied Health

The College started in 2016. It offers Certificate and Diploma programs in 15 specialties. It aims at providing each student the highest level of professional and safe environment to achieve academic and professional excellence in their area of expertise.

### Indus College of Physiotherapy

In collaboration with ICRC, IHN plans to establish the Indus College of Physiotherapy by 2019.

### Indus Medical College

Medical Colleges in Karachi and Lahore, will start their operations with the completion of the Korangi Campus' expansion and the construction of the Lahore Campus.

### Indus College of Dentistry

The College of Dentistry will also commence operation with the initiation of medical colleges in Karachi and Lahore.



# REFLECTION

We are not what we boast about us, we are what people think about us. This section is all about people who come to us with diseases and we try to relieve them. Unlike fairytales these stories talk about pain, disease, agony, and despair. They are those lucky ones who, by the grace of Allah, survived those fatal diseases.

Indus Health Network is causing a social change. It not only provides curative care but it also tries to bring a revolution in individuals' lives.







# ALL HEROES DON'T WEAR CAPES

Two-and-a-half-year old Muzammil just came out after chemotherapy session and was looking exhausted. Akbar Khan held his hand and tried to ease the pain. He seemed worried. Every loving father would do that. Yes, every father does it for his children but very few would do it for someone else's child. That's where Akbar stands out from the rest. Akbar's story not only melts the hearts but it also restores faith in humanity.

35-year-old Akbar hails from Loralai. He is a tailor by profession and lives with his wife and eight children – five daughters and three sons. He barely manages to run his household and has always been hand to mouth.

His life became tougher, when a year ago he found out that his three-year old daughter Aisha had cancer. In August 2017, He took her to The Indus Hospital, Karachi and in one year she knocked down the deadly disease. During Aisha's treatment, Akbar stayed in Karachi and started doing odd jobs to earn his bread. When Aisha successfully entered the maintenance stage, she went back to her home. However, the story doesn't end here.

During Aisha's treatment, Akbar came to know about Muzammil – an Afghan boy who was brought to TIH for cancer treatment. His father, Gulbadin has seven children and could not afford to stay in Pakistan for long so after two months' treatment he decided to go back and was ready to let Muzammil die. It was heart-wrenching for Akbar, so the lion-hearted man offered Gulbadin that he would take care of the child until he recovers.

Akbar is again in TIH for Muzammil's treatment, sacrificing his time and money. He is content with his act and believes that Allah will save Muzammil as He saved Aisha.







# RAISING FUNDS, RAISING HOPES

“We thought it was a normal fever and she will be alright but when she was diagnosed with Gaucher’s disease we lost hope. It was not only a rare disease but the treatment was unbelievably expensive. We couldn’t even manage one million rupees so finding donors was unbelievable. We owe it to Dr. Fareed and others at Indus Hospital”, said Hajra Imtiaz.

Hajra Imtiaz was sitting in the paediatric ward of TIH, Korangi Campus watching the drug being administered to her daughter Simra. It is a routine for her as she brings Simra here fortnightly. The treatment started three months ago and will continue for another three months.

Hajra got married to Imtiaz 10 years ago. They were first cousins. Simra is their first daughter. She was fine till she turned one. After her first birthday she had fever. Her parents took her to doctors but nothing worked. For the next couple of years they went to different public and private hospitals but to no avail. The change took place when they approached The Indus Hospital.

“Simra was brought to us with complains of anemia, bulging belly and an enlarged liver and spleen. We admitted her and got some lab tests done but we were unable to diagnose. We were suspicious of her symptoms and wanted to conduct more tests but unfortunately they were not available in Pakistan so we sent the sample to Sir Ganga Ram Hospital, Dehli. Positive results confirmed our guess. She had Gaucher’s disease. After the diagnosis, we had another ordeal – the treatment. The treatment was very costly. After a lot of efforts we found some donors who helped us in getting the medicine”, said Dr Muhammad Fareeduddin, Head of Paediatric Medicine.

Simra’s body does not produce a particular enzyme. So she needs a regular dose of it. Soon she will get a bone marrow transplant and if her body starts producing this enzyme, she would not be dependent on the medicine.

Simra’s parents are all praise for the donors and the hospital. Hajra says, “We are thankful to the people who helped us. I’m glad that Simra’s health is improving and she has started studying. Her belly has reduced and she doesn’t need blood transfusion anymore.”

# FROM CRAWLING TO BABY STEPS

“I was born with distorted legs and feet. I didn’t have any wheelchair so I used to crawl to move around but my condition did not stop me from studying. I’m currently studying in class 9 and want to do B.Com.”

16-year-old Anzalna Wazir was sitting in the Physical Rehabilitation Center, Karachi. She came for a post-operative physical training session.

Her mother euphorically told, “To see her suffer and crawl on floor was painful for me. I can’t believe that she is able to walk. I pray for Indus Hospital. These doctors and nurses are doing good work. The best thing is that they don’t ask for money.”

Anzalna had a congenital ligament and muscular deformity which prohibited her to walk or stand like a normal child. Her family took her to various hospitals but didn’t receive any help. They brought Anzalna to Indus Hospital where doctors evaluated that she could stand on her feet after a surgery. In 2018, she went through a surgery and is still in the rehabilitation process. She can walk through a walker and soon, would be able to walk independently.

Anzalna says, “I am happy. I hope, soon I can go to school like my healthy friends. I waited for a long time to see it happening. These doctors and physiotherapists helped me a lot. I will complete my education and will work in an office.”

# THE SHINING STARS OF INDUS

Fatima, write 1 to 10”, five-years-old Farishta told her younger sister Fatima. She was translating teacher’s instructions in Pashtu as Fatima can’t comprehend Urdu. They were sitting in the Indus Ke Sitaray – a hospital-based school.

Fatima and Farishta belong to a lower middle class Pashtun family living in Baluchistan. The family is in Karachi for Fatima’s treatment. A year ago, four-year old Fatima, fell ill with constant fever. Her father, Abdullah took her to a private hospital where she was diagnosed with cancer. The doctor suggested that she should be taken to the Indus Hospital, Karachi. They brought her to TIH and her treatment started.

Fatima had B-Cell Acute Lymphoblastic Leukemia (BALL). Her treatment started in August 2017 and in a year’s duration her intensive chemotherapy completed and she got stable.

Since cancer treatment is quite long and tedious, therefore, children are usually unable to continue their studies, which could affects their future. Indus has a holistic approach towards health, it doesn’t only offer curative services but it also provides rehabilitative and support services to its patients.

To facilitate paediatric patients, TIH has established a hospital-based schooling program ‘Indus Ke Sitaray (IKS)’. The school is the brainchild of pediatric oncology department and is imparting education since June 2018. IKS’ objectives were to provide basic education to children who have never been to school and/ or to bridge the educational gap for children who were studying before falling prey to the lethal disease.

Shahwilayat Educational Trust helped IHN with a specialised curriculum and syllabus. The school is also providing certificates to graduating students which will help them continuing their education anywhere in Pakistan. IKS covers the syllabus in much lesser time than a traditional school. IKS is a pilot project and the service would extend into a broad-spectrum hospital-based schooling system soon.

While helping Fatima, Farishta also started taking interest in studies, and eventually got enrolled in school. Since none of them have ever been to school so it was a great opportunity for them. After leaving TIH, both will get admission in their local school.







# YEAR ROUND UP

The end-of-year summary of activities provides the overview of organisational events and happenings at IHN.









# FUNDRAISING

## Golf Tournament, 2018

The annual Golf Tournament was held at Karachi Golf Club to support the expansion project of the Indus Hospital, Korangi Campus in Karachi.

## Fundraisers in USA

Friends of Indus Hospital hosted multiple fundraising events in New Jersey, Detroit, Dallas, California, Los Angeles, Minneapolis, New York, Houston, and Virginia. Renowned artist Anwar Maqsood and standup comedian Saad Haroon joined hands to support Indus in these events.

## Telethon

The UK Chapter conducted a live Telethon during Ramadan to create awareness and to raise funds for TIH.

## Fundraisers in UK

The Indus Hospital, UK Chapter organised awareness and fundraising sessions in Manchester, Nottingham, Birmingham, and London.

## Brick for Life

It is a fundraising campaign to support the expansion of the Indus Hospital, Korangi Campus. Schools, Universities and Corporate organisations actively participated in selling bricks.

## Giving back to the community

The Pakistan Association Dubai in collaboration with TIH organised an event to create awareness about Indus Health Network in Dubai, UAE



**INDUS  
HOSPITAL**

**Quality Care  
Free of Cost**

**Millions treated free of cost  
Millions more awaiting your  
Zakat Donations....**



# INAUGURATIONS

- Sheikh Ejaz Ahmed Trust Dialysis Center's ground-breaking ceremony was held at The Indus Hospital, Lahore.
- Dr Fazlullah Pechuho, Health Secretary, Sindh and Mr Wolfgang Moellers from KfW Development Bank, inaugurated the state-of-the-art Regional Blood Center, Jamshoro.
- Korangi Campus' expanded Emergency Department was inaugurated.

# EVENTS

- IHN hosted the fourth Biennial ICON Conference. The theme for the conference was Redefining Healthcare.
- TIH organised 'Clubfoot say Jeet ka Jashan' to celebrate the successful completion of the four-year treatment program of children affected with clubfoot.
- TIH participated as an official charity partner in the Journey of the Hearts Conference by Azan Institute.
- TIH celebrated the successful completion of a decade of service by honoring its dedicated employees.



## FACULTY ACHIEVEMENTS

- Dr Farhana Amanullah, Director Paediatric TB Program and Chief Consultant and Head, Paediatric Nephrology addressed the UN's Interactive Civil Society Hearing opening session on the fight against Tuberculosis.
- Dr Nida Shamsi, Assistant Professor, Family Medicine, participated and submitted the abstract 'Translating Clinical Ethics in Trenches: Experiences from a Developing Country' at the 14th Annual International Conference for Clinical Ethics Consultation.
- IHRC faculty participated in a poster presentation event at the largest Global Health and Innovation Conference held at Yale University, USA.
- Major Uzair Khan, Assistant Manager, Safety and Security Department was appointed as the Chair for Europe and Middle East Region for International Association for Healthcare Security & Safety.

## NEW HOSPITALS AND PROGRAMS

- THQ Hospital, Sabzazar and THQ Hospital, Manawan in Lahore were handed over to TIH.
- TIH launched Rabies-Free Karachi Program in collaboration with KMC.
- EPI and Department of Health, Sindh launched Zindagi Mehfooz – Digital Immunisation Registry in Sindh.
- TIHBC implemented Nucleic Acid Testing (NAT) using Polymerase Chain Reaction (PCR) technology for HIV, Hepatitis B and C viruses on every single donor in addition to 4th generation Clinical Laboratory Improvement Amendments (CLIA).

# AWARENESS

## **Blood Donor Day**

Celebrated at TIH, Korangi Campus to create awareness about the benefits of donating blood.

## **Palliative and End of Life Care - The Islamic Perspective**

**Talk by Mufti Muhammad Taqi Usmani**

The talk was conducted to create awareness about the religious perspective of end of life care and compassion.

## **Give Way to Ambulance, Give Way to Life**

TIH partnered with ICRC, Pakistan in their nationwide movement of increasing awareness about giving way to ambulances.

## **World Heart Day**

Faculty from Department of Cardiology conducted an awareness session at K Electric.

## **Community Engagement Program for Cochlear Implant Patients**

To help facilitate with the challenges of managing cochlear implant devices, a session was conducted to share experiences and develop support group for the cochlear implant patients and their families.

## **World Kidney Day**

Sheikh Saeed Memorial Campus organised the day in order to create awareness about pregnancy-related renal diseases; urinary tract infections; and connective tissue diseases.

# SEMINARS AND WORKSHOPS

- ‘Oxygen Therapy Seminar’ conducted by the Department of Pulmonology, TIH, Korangi for healthcare professionals working within IHN. Healthcare professionals from other hospitals were also invited to attend.
- Various workshops including: Tracheostomy Care; Bed Side Swallow Evaluation were conducted for healthcare professionals working within IHN.
- First live Cochlear Implant Surgery workshop was conducted.
- A five-day SALT training/workshop on ‘Strength-based Community Development SALT Concept’ organised by IHRC in collaboration with Constellation, a Belgian-based NGO. More than 20 participants from IHN and other Karachi-based organisations participated.

# TRAINING PROGRAMS

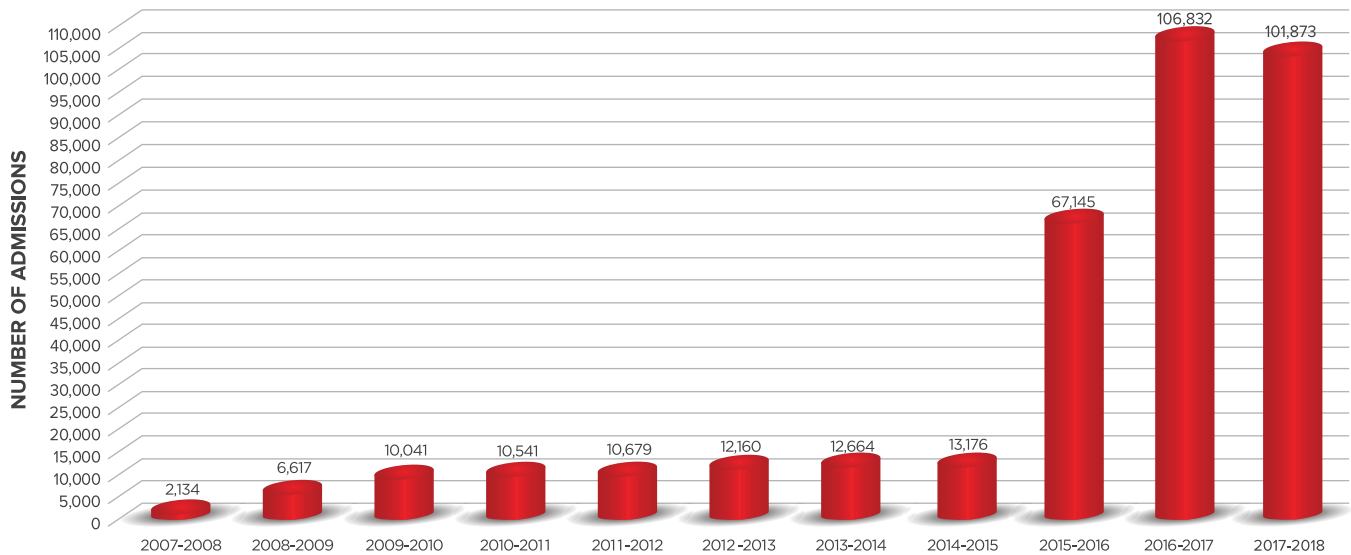
- Specialised training modules designed and conducted for Blood Center, Safety and Security, Maintenance and Reception staff.
- Training modules designed and conducted on anger, stress, conflict management, time management and supervisory skills for all staff across IHN.
- Workshop on ‘Emotional Intelligence’ by Ms Rahila Narejo conducted for management staff across IHN.
- ‘Leadership in Practice’ a leadership retreat program by Mr Farhad Karamally conducted for senior management across IHN.
- English language module-based proficiency program conducted for staff employed at Korangi Campus in Karachi.
- Open house sessions conducted across all campuses.
- 180 trainees from Regional Blood Centers trained as blood bankers.
- 30 doctors trained as Master Trainers by GHD’s Family Medicine Training Program in collaboration with Imperial College, UK
- Two-year MRCGP Training and a four-year FCPS training conducted by GHD.



# STATISTICAL REVIEW

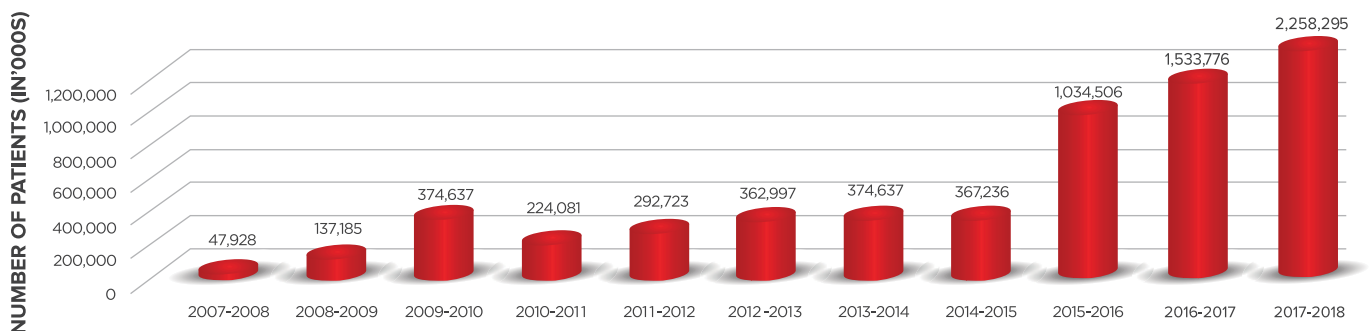
July 2017 - June 2018

## Inpatients Benefitted



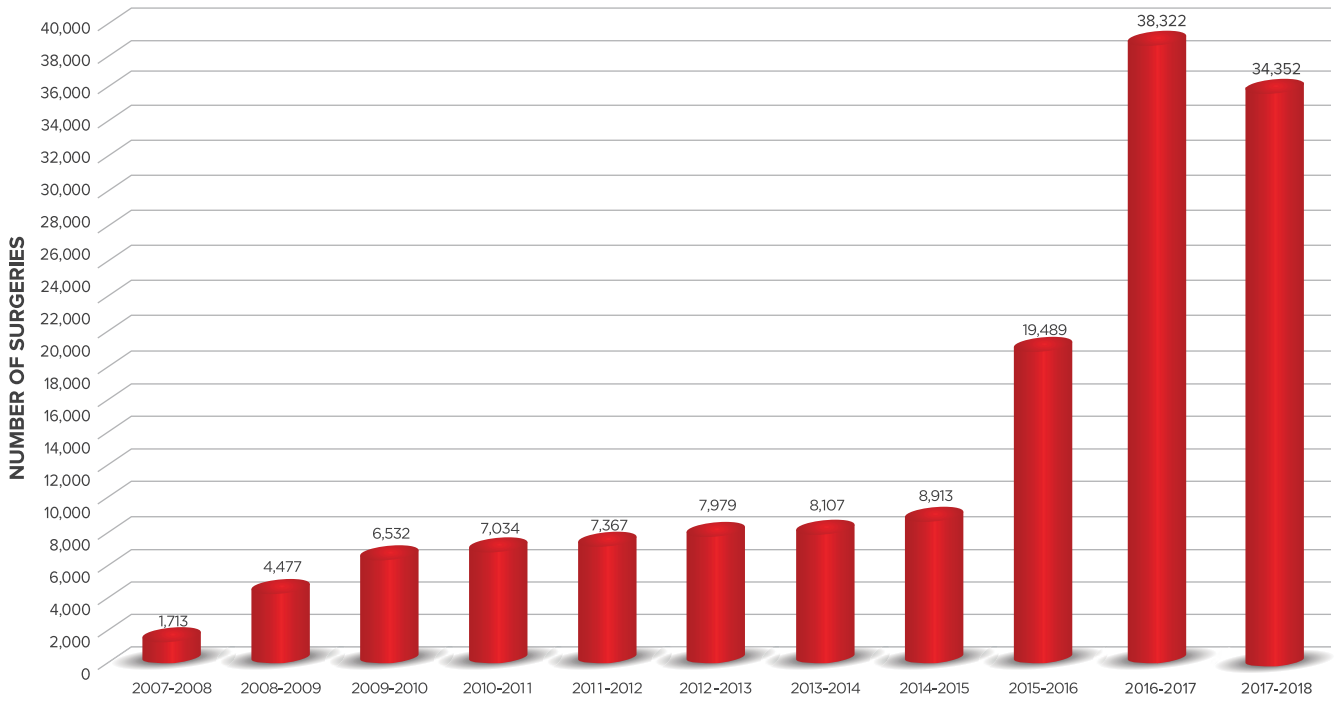
**Total No. of Inpatients Benefitted**  
**353,862**

## Outpatients Benefitted



**Total No. of Outpatients Benefitted**  
**7,008,001**

## Surgeries Performed



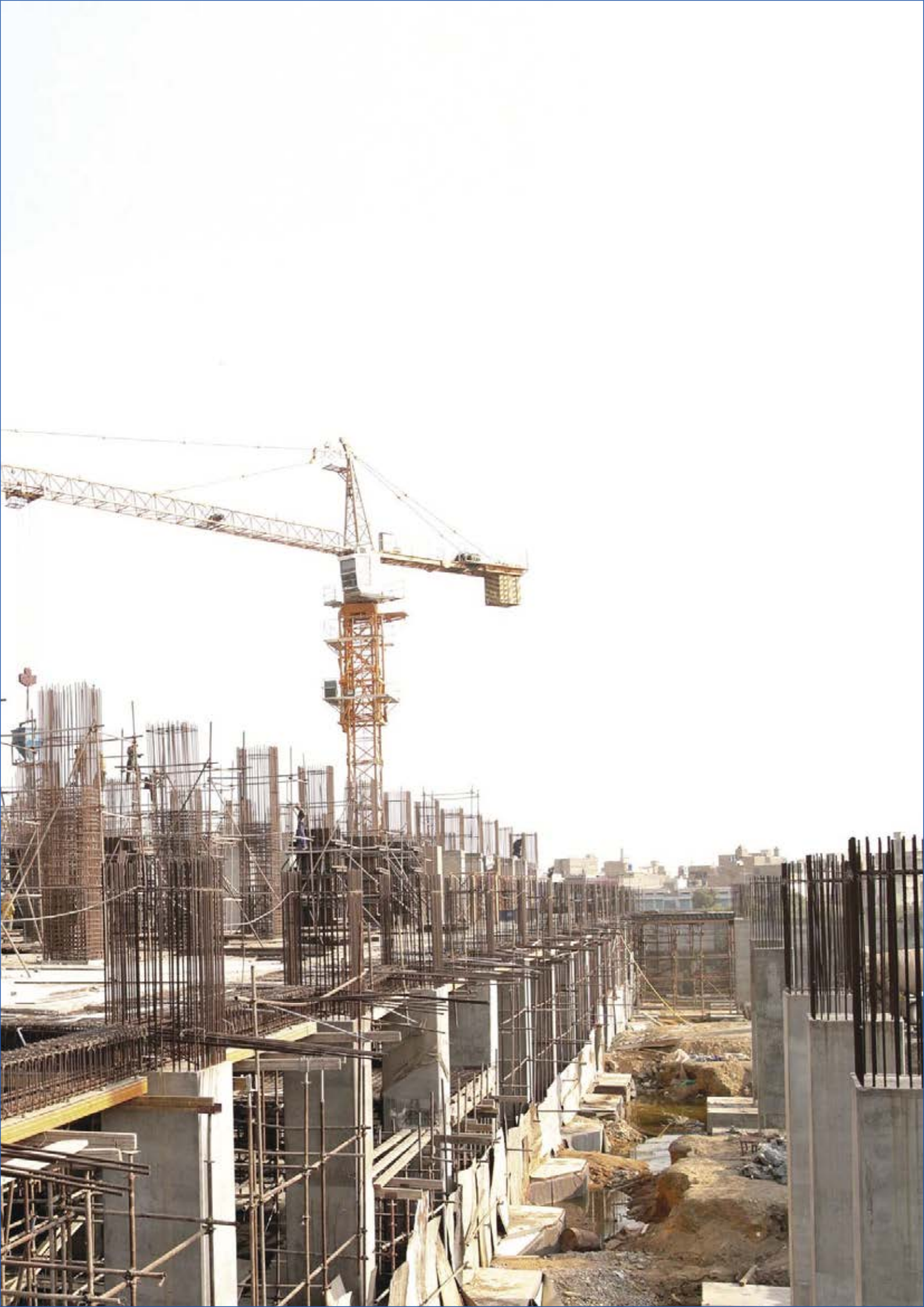
**Total No. of Surgeries Performed**  
**144,258**

# EXPANSION

In a bid to extend the reach to under-served areas, the Indus Hospital is growing in and outside of its primary campus in Karachi. The expansion will offer convenient and sophisticated services to more people.









# THE INDUS HOSPITAL, KORANGI CAMPUS

The Indus Hospital, Korangi Campus was the prototype of a unique healthcare system which changed the dynamics of healthcare system in Pakistan. The 150-bed hospital was initially established to cater to the population residing in and around Korangi Town in Karachi but soon patients from other parts of the city and country started pouring in. The gap between the demand and supply led to the expansion of the Hospital. A new building of 1,000 plus beds will increase Hospital's capacity by many folds. Along with other improved and increased services, at the Korangi Campus, IHN will start the Indus University of Health Sciences which will be consisted of:

- **Indus Medical College**
- **Indus College of Dentistry**
- **Indus College of Allied Health**
- **Indus College of Nursing and Midwifery**
- **Indus College of Physiotherapy**





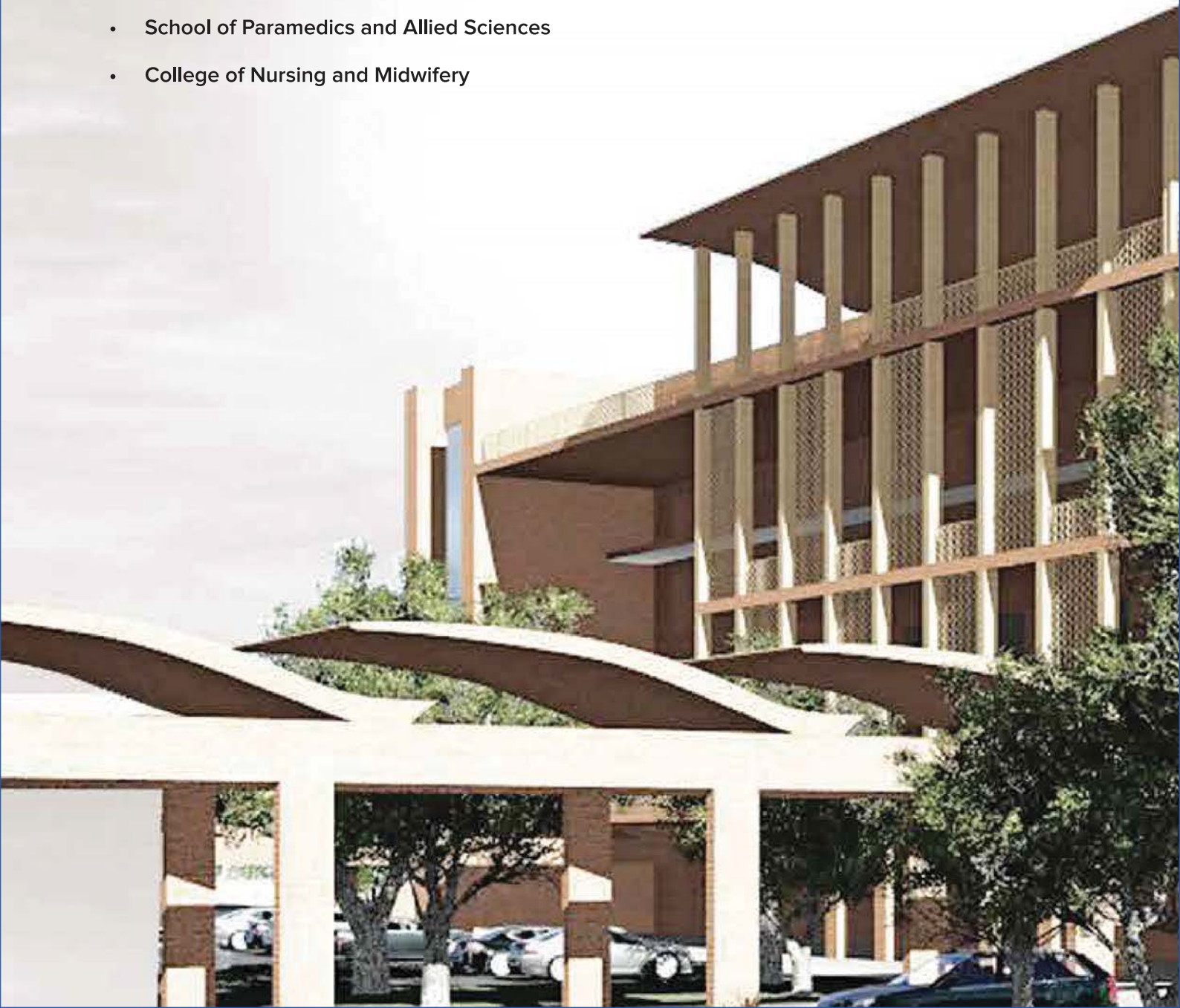




# THE INDUS HOSPITAL, LAHORE CAMPUS

The Indus Health Network expanded into Punjab in 2014 in partnership with the Government of Punjab. This also led to the inception of a 600-bed teaching hospital in Jubilee Town, Lahore. It is a joint venture between RTEH Trust, Naimat Saleem Trust, Qarshi Foundation, and TIH. Phase I of the hospital comprising of 220 beds will be functional by 2019. It will be consisted of:

- **Medical College**
- **College of Eastern Medicine**
- **College of Dentistry**
- **School of Paramedics and Allied Sciences**
- **College of Nursing and Midwifery**







# FINANCIALS

The Finance Directorate is responsible for overseeing the financial strategy and planning, financial risk management, policy-making, standardisation, resource optimisation, financial reporting and financial performance evaluation of the Indus Health Network. The Directorate oversees the performance of finance team deployed at 15 different locations across Pakistan, managing an overall financial budget of over PKR 26 billion during 2017-18 and over PKR 31 billion during 2018-19.

## Advisors

**TAX ADVISOR:** Ernst & Young, Pakistan

**LEGAL ADVISOR:** Mohsin Tayebaly & Co.

**Statutory Auditors** Price Waterhouse Coopers

\*The financial statement is the abridged version of the report. Detailed report is available at:  
[www.indushospital.org.pk/auditedfinancialstatements/thefinancials2017-18.pdf](http://www.indushospital.org.pk/auditedfinancialstatements/thefinancials2017-18.pdf)





# FINANCIAL AND OPERATIONAL PERFORMANCE SUMMARY 2017-18

	OWNED TOTAL		MANAGED HOSPITALS					
	THE INDUS HOSPITAL		RECEP TAYYIP ERDOGAN HOSPITAL, MUZAFFARGARH		MIAN MUHAMMAD SHAHBAZ SHARIF HOSPITAL		MULTAN INSTITUTE OF KIDNEY DISEASES, MULTAN	
	2017-18	2016-17	2017-18	2016-17	2017-18	2016-17	2017-18	2016-17
<b>Operational Performance</b>								
Total Patient Visits	870,029	834,918	277,845	273,915	167,972	142,642	123,235	-
Total Number of Inpatients / Admissions	43,559	37,437	20,628	18,540	8,500	7,383	7,292	-
Total Number of Surgeries / Procedures	17,317	32,992	8,722	7,427	2,296	2,788	2,325	-
Total Number of Outpatients Visits	826,470	764,489	257,217	247,948	159,472	132,471	115,943	-
Family Medicine / Filter Clinic	179,261	111,432	64,748	48,787	83,012	87,639	58,186	-
Consultant Clinic	401,369	320,711	79,567	64,252	50,390	33,275	37,016	-
ER Visits	245,840	332,346	112,902	134,909	26,070	11,557	20,741	-
Number of Beds (Operational Capacity)	596	344	142	155	72	60	158	150
Head Count (Number of Employees)	3,355	2,801	825	591	443	382	562	29
<b>Financial Performance</b>	<b>PKR (in millions)</b>							
Zakat Collections	2,506	2,278	-	-	-	-	-	-
Donation Collections	3,924	2,526	26	29	19	32	520	221
Government Grants	1,000	500	763	612	412	270	526	-
International Grants	3,080	2,088	-	-	-	-	-	-
Value of Services Rendered	6,143	4,074	835	586	409	280	537	2
Operational Expenditures	6,245	4,007	835	599	409	281	537	2
Capital Expenditures	1,373	919	33	102	28	34	131	-
Expenditure Incurred on Expansion:								
- Korangi Campus	879	960	-	-	-	-	-	-
- Lahore Campus	1,659	1,031	-	-	-	-	-	-
<b>Financial Position</b>								
Non Current Assets	8,975	4,661	443	491	101	103	504	-
Current Assets	6,264	4,352	179	156	138	87	250	219
Funds	1,201	1,213	-	-	-	-	-	-
Non Current Liabilities	8,473	4,476	468	545	122	103	584	211
Current Liabilities	5,566	3,324	154	102	117	87	170	8

MANAGED HOSPITALS									
DISTRICT HEADQUARTER HOSPITAL, BADIN		TEHSIL HEADQUARTER HOSPITAL MANAWA, LAHORE		TEHSIL HEADQUARTER HOSPITAL SABZAZAR, LAHORE	TEHSIL HEADQUARTER HOSPITAL HOSPITAL, RAIWIND	TEHSIL HEADQUARTER HOSPITAL, KAHNA NAU	REGIONAL BLOOD CENTER	CONSOLIDATED	
2017-18	2016-17	2017-18	2016-17	2017-18	2017-18	2017-18	2017-18	2017-18	2016-17
268,760	175,748	260,873	-	181,054	160,992	49,408	-	2,360,168	1,427,223
10,739	6,834	4,232	-	3,210	3,269	444	-	101,873	70,194
-	13,997	1,723	-	731	1,148	63	-	34,325	57,204
258,021	154,917	256,641	-	177,844	157,723	48,964	-	2,258,295	1,229,825
-	44,296	165,343	-	107,988	58,323	30,444	-	747,305	292,154
150,296	70,346	27,686	-	24,736	22,043	4,604	-	797,707	488,584
107,725	40,275	63,612	-	45,120	77,357	13,916	-	713,283	519,087
197	353	114	123	100	90	100	-	1,569	1,185
517	400	534	24	476	475	385	219	7,790	4,227
PKR (in millions)									
0	1	-	-	-	-	-	-	2,507	2,279
8	4	59	200	35	49	14	12	4,666	3,012
1,774	127	455	-	494	475	295	526	6,720	1,509
		-	-	-	-	-	-	3,080	2,088
454	328	458	4	308	275	78	264	9,762	5,275
454	328	458	4	308	275	78	264	9,864	5,222
32	51	120	-	147	139	105	138	2,246	1,106
								-	
-	-	-	-	-	-	-	-	879	960
-	-	-	-	-	-	-	-	1,659	1,031
70	50	145	-	160	145	115	139	10,796	5,305
1,200	204	139	196	103	136	163	151	8,723	5,214
-	-	-	-	-	-	-	-	1,201	1,213
361	50	172	-	182	175	150	164	10,825	5,385
909	204	112	196	81	106	128	125	7,467	3,921



# THE INDUS HOSPITAL

The Indus Hospital funds and manages four hospitals within the Indus Health Network.

These Hospitals include:

- The Indus Hospital, Korangi Campus, Karachi.
- The Indus Hospital, Al-Fakir Trust Campus, PIB, Karachi.
- The Indus Hospital, Sheikh Saeed Memorial Campus, Korangi, Karachi.
- The Indus Hospital, Al-Ghazi Trust Campus, Bhong, Rahimyar Khan.



  
**THE INDUS HOSPITAL**





# THE INDUS HOSPITAL

## BALANCE SHEET

AS AT JUNE 30, 2018

	Notes	2018 ----- Rupees -----	2017 -----
<b>ASSETS</b>			
<b>Non-Current Assets</b>			
Property, plant and equipment	4	8,958,765,234	4,657,004,241
Intangible assets	5	2,483,355	3,156,829
Long term deposits and prepayments	6	14,144,248	1,643,248
		<u>8,975,392,837</u>	<u>4,661,804,318</u>
<b>Current Assets</b>			
Inventories	7	538,292,532	360,119,034
Advances, deposits, prepayments and other receivables	8	556,581,585	591,372,854
Short term investments	9	434,981,418	334,996,139
Cash and bank balances	10	4,734,547,509	3,065,681,454
		<u>6,264,403,044</u>	<u>4,352,169,481</u>
<b>TOTAL ASSETS</b>		<u>15,239,795,881</u>	<u>9,013,973,799</u>
<b>FUND</b>			
Accumulated fund		1,200,837,535	1,213,132,315
<b>LIABILITIES</b>			
<b>Non-Current Liabilities</b>			
Deferred capital grant	11	8,473,274,635	4,475,856,223
<b>Current Liabilities</b>			
Deferred income	12	3,022,516,461	2,526,635,259
Trade and other payables	13	2,543,167,250	798,350,002
		<u>5,565,683,711</u>	<u>3,324,985,261</u>
<b>CONTINGENCIES AND COMMITMENTS</b>	14		
<b>TOTAL FUND AND LIABILITIES</b>		<u>15,239,795,881</u>	<u>9,013,973,799</u>

The annexed notes 1 to 29 form an integral part of these financial statements.



Chief Executive Officer



Director



# THE INDUS HOSPITAL

## STATEMENT OF INCOME & EXPENDITURE

& other Comprehensive Income

FOR THE YEAR ENDED JUNE 30, 2018

	Notes	2018 ----- Rupees -----	2017 ----- Rupees -----
<b>INCOME</b>			
Value of services rendered to patients financed through:			
- Zakat		2,253,650,917	1,772,791,570
- Donations		929,675,762	847,568,642
- Deferred capital grant		92,426,737	51,007,578
Grant-Funded Research and Development Projects (GFRDP) including deferred capital grant		2,867,138,264	1,403,409,035
		6,142,891,680	4,074,776,825
Fee Income		35,033,644	-
		6,177,925,324	4,074,776,825
Other Income	15	54,758,102	30,704,816
		6,232,683,426	4,105,481,641
<b>EXPENDITURE</b>			
Salaries, wages and other benefits		1,667,999,450	1,224,243,540
Medicines and other supplies consumed	16	1,041,799,332	778,713,689
Depreciation	4.1.2	213,214,531	137,304,471
Utilities		143,239,545	107,297,224
Outsourced - Medical facilities and diagnostics charges		80,410,527	114,259,944
Marketing and advertisement		66,451,322	104,008,893
Repairs and maintenance		24,464,948	26,378,565
Security services		21,491,082	15,569,000
Rent		21,097,613	7,549,835
Fuel		18,848,188	26,673,944
Printing, stationery and courier		17,791,027	8,592,215
Training and development		10,778,878	8,467,861
Technical and professional services		9,902,717	3,929,703
Communication charges		8,943,284	7,670,681
Travelling and transportation		8,151,179	6,136,137
Insurance / takaful		6,560,938	4,531,033
Inventories written-off	71	2,061,146	12,857,170
Loss on disposal / write-off of property, plant and equipment	4.1.1	3,232,030	143,295
Amortization	5	1,834,933	1,622,098
Mess expenses - School of Nursing		1,596,051	-
Auditor's remuneration	17	560,000	870,000
License fee		235,818	987,583
Other expenses		7,175,403	6,168,048
<b>Expenditure on account of Grant-Funded Research and Development Projects</b>	18	2,867,138,264	1,403,409,035
		6,244,978,206	4,007,383,964
(Deficit) / Surplus for the year		(12,294,780)	98,097,677
Other comprehensive income		-	-
Total comprehensive (loss) / income		(12,294,780)	98,097,677

The annexed notes 1 to 29 form an integral part of these financial statements.



Chief Executive Officer



Director

# THE INDUS HOSPITAL

## STATEMENT OF CHANGES IN FUND BALANCE

FOR THE YEAR ENDED JUNE 30, 2018

	2018	2017
	----- Rupees -----	-----
<b>BALANCE AT BEGINNING OF THE YEAR</b>	1,213,132,315	1,059,907,286
(Deficit) / Surplus for the year	(12,294,780)	98,097,677
Other comprehensive income	-	-
Total comprehensive (loss) / income	(12,294,780)	98,097,677
Net assets of Islamic Mission Hospital Trust transferred	-	55,127,352
<b>Balance as at the end of the year</b>	1,200,837,535	1,213,132,315

The annexed notes 1 to 29 form an integral part of these financial statements.



**Chief Executive Officer**



**Director**

# THE INDUS HOSPITAL

## STATEMENT OF CASH FLOWS

FOR THE YEAR ENDED JUNE 30, 2018

Notes	2018 ----- Rupees -----	2017 ----- Rupees -----
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
(Deficit) / Surplus for the year	(12,294,780)	98,097,677
Adjustments for non-cash expenses and other items:		
Depreciation	357,044,940	152,433,612
Amortization	1,834,933	1,622,098
Inventories written-off	234,740,949	12,857,170
Property, plant and equipment written-off	40,754,938	-
Loss on disposal of property, plant and equipment	3,169,218	143,295
Value of services rendered to patients through donations and zakat	(3,183,326,679)	(2,620,360,212)
Value of services rendered to patients through deferred capital grant	(92,426,737)	(51,007,578)
Income from Grant-Funded Research and Development Projects (GFRDP)	(2,867,138,264)	(1,403,409,035)
	(5,505,346,702)	(3,907,720,650)
<b>Working capital changes</b>		
(Increase) / decrease in current assets:		
Inventories	(412,914,447)	(115,667,470)
Advances, deposits, prepayments and other receivables	34,791,269	(405,331,406)
	(378,123,178)	(520,998,876)
Increase in current liabilities:		
Trade and other payables	1,744,817,248	362,463,258
	1,366,694,070	(158,535,618)
Donations received during the year	1,632,942,004	1,155,520,264
Donations paid during the year	(2,514,000)	(10,935,260)
Long term deposits and prepayments - net	(12,501,000)	(1,643,248)
Zakat received during the year	2,506,277,325	2,278,909,317
Contribution received on account of GFRDP	2,160,971,390	1,444,679,658
	6,285,175,719	4,866,530,731
<b>Net cash generated from operating activities</b>	2,134,228,307	898,372,140

The annexed notes 1 to 29 form an integral part of these financial statements.



Chief Executive Officer



Director



# THE INDUS HOSPITAL

## STATEMENT OF CASH FLOWS

FOR THE YEAR ENDED JUNE 30, 2018

	Notes	2018 ----- Rupees -----	2017 ----- Rupees -----
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>			
Capital expenditure		(3,909,803,094)	(1,741,056,085)
Proceeds received from disposal of property, plant and equipment		1,673,796	3,258,330
Purchase of intangible assets		(1,161,459)	(1,860,439)
Investment (made) / disposed during the year - net		16,360,000	75,668,210
Profit received on short term investments		127,167,046	104,529,814
<b>Net cash used in investing activities</b>		(3,765,763,711)	(1,559,460,170)
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>			
Contribution for capital expenditure		3,415,401,459	1,634,158,083
<b>Net increase in cash and cash equivalents</b>		1,783,866,055	973,070,053
Cash transferred from Islamic Mission Hospital Trust		-	11,830,509
Cash and cash equivalents at beginning of the year		3,065,681,454	2,080,780,892
Cash and cash equivalents at end of the year	20	<u>4,849,547,509</u>	<u>3,065,681,454</u>

The annexed notes 1 to 29 form an integral part of these financial statements.



Chief Executive Officer



Director

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# RECEP TAYYIP ERDOGAN HOSPITAL, MUZAFFARGARH

Recep Tayyip Erdogan Hospital Trust handed over the management of the hospital to The Indus Hospital in 2014. The funding of this hospital is done by the Government of Punjab and the Recep Tayyip Erdogan Hospital Trust.







پاکستان اسلامی بینک  
بھارتی شاخہ  
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بھارتی شاخہ  
پاکستان اسلامی بینک

# OPERATIONS OF RECEP TAYYIP ERDOGAN HOSPITAL

(MANAGED BY THE INDUS HOSPITAL)

## BALANCE SHEET

AS AT JUNE 30, 2018

	Notes	June 30, 2018 ----- Rupees -----	June 30, 2017 (Restated)
<b>ASSETS</b>			
<b>Non-Current Assets</b>			
Operating assets	5	407,068,129	463,982,833
Capital work-in-progress	6	35,349,102	26,629,186
Intangible assets	7	342,742	685,484
		<u>442,759,973</u>	<u>491,297,503</u>
<b>Current Assets</b>			
Inventories	8	64,187,153	50,658,007
Advances, deposits, prepayments and other receivables	9	9,832,895	6,762,098
Receivable from The Indus Hospital	10	105,223,395	17,206,594
Short term investments		-	81,600,000
Cash on hand		187,058	194,479
		<u>179,430,501</u>	<u>156,421,178</u>
<b>TOTAL ASSETS</b>		<u><u>622,190,474</u></u>	<u><u>647,718,681</u></u>
<b>LIABILITIES</b>			
<b>Non-Current Liabilities</b>			
Deferred capital grant	11	468,470,079	545,499,218
<b>Current Liabilities</b>			
Deferred contribution	12	136,835,654	81,020,206
Creditors and accrued liabilities	13	16,884,741	21,199,257
		<u>153,720,395</u>	<u>102,219,463</u>
<b>TOTAL LIABILITIES</b>		<u><u>622,190,474</u></u>	<u><u>647,718,681</u></u>

The annexed notes 1 to 19 form an integral part of these financial statements.



Chief Executive Officer



Director

# OPERATIONS OF RECEP TAYYIP ERDOGAN HOSPITAL

(MANAGED BY THE INDUS HOSPITAL)

## INCOME & EXPENDITURE STATEMENT

FOR THE YEAR ENDED JUNE 30, 2018

		June 30, 2018	June 30, 2017 (Restated)
	Notes	----- Rupees -----	-----
<b>INCOME</b>			
Value of services rendered to patients financed through deferred contribution	12	735,019,183	543,947,377
Deferred capital grant released	11	82,029,139	84,483,554
Other income	14	17,583,718	13,275,401
<b>Total Income</b>		<b>834,632,040</b>	<b>641,706,332</b>
<b>EXPENDITURE</b>			
Salaries, wages and other benefits		419,064,447	277,196,007
Medicines and other supplies consumed	15	210,900,394	187,890,741
Utilities		29,008,715	29,226,885
Technical and professional services		28,359,717	22,356,824
Depreciation	5	81,686,397	84,140,812
Amortization	7	342,742	342,742
Training and development		4,127,314	2,128,153
Security services		9,659,982	8,685,839
Travelling and transportation		6,593,660	7,245,359
Repairs and maintenance		2,027,802	916,431
Uniform and laundry		5,110,698	3,996,233
Freight expenses		3,639,960	2,423,057
Insurance / takaful		2,953,503	1,028,212
Communication charges		2,445,647	2,192,079
Advertising expense		312,100	1,636,233
Printing, stationery and courier		969,206	463,662
Out-sourced diagnostic charges		651,195	-
Auditor's remuneration		275,000	257,234
Other expenses		449,730	1,204,642
Financial expenses		16,281	-
Research project cost		26,037,550	8,375,187
<b>Total expenditure</b>		<b>834,632,040</b>	<b>641,706,332</b>
<b>Surplus for the year</b>		<b>-</b>	<b>-</b>

The annexed notes 1 to 19 form an integral part of these financial statements.



Chief Executive Officer



Director



# OPERATIONS OF RECEP TAYYIP ERDOGAN HOSPITAL

(MANAGED BY THE INDUS HOSPITAL)

## STATEMENT OF CASH FLOWS

FOR THE YEAR ENDED JUNE 30, 2018

	Notes	June 30, 2018 ----- Rupees -----	June 30, 2017 (Restated) -----
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>			
Surplus for the year			
Adjustments for non-cash charges and other items:			
Depreciation		81,686,397	84,140,812
Amortization		342,742	342,742
Donations received in kind		26,349,912	28,743,616
Value of services rendered to patients financed through deferred contribution and deferred capital grant released		(817,048,322)	(628,430,931)
		<u>(708,669,271)</u>	<u>(515,203,761)</u>
<b>Working capital changes</b>			
(Increase) / decrease in current assets:			
Inventories		(13,529,146)	10,158,092
Advances, deposits, prepayments and other receivables		(3,070,797)	(2,554,885)
Receivable from The Indus Hospital		(88,016,801)	64,328,597
		<u>(104,616,744)</u>	<u>71,931,804</u>
(Decrease) / increase in current liabilities:			
Creditors and accrued liabilities		(4,314,516)	4,625,035
		<u>(108,931,260)</u>	<u>76,556,839</u>
Net cash utilized in operating activities		<u>(817,600,531)</u>	<u>(438,646,922)</u>
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>			
Purchase of operating assets and intangibles		(33,491,609)	(92,674,180)
Profit on donation account		6,307,078	793,466
<b>Net cash utilized in investing activities</b>		<u>(27,184,531)</u>	<u>(91,880,714)</u>
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>			
Donations received during the year		742,577,641	594,508,867
Zakat received during the year		20,600,000	17,600,000
<b>Net cash generated from financing activities</b>		<u>763,177,641</u>	<u>612,108,867</u>
<b>Net (decrease)/increase in cash and cash equivalents</b>		<u>(81,607,421)</u>	<u>81,581,231</u>
Cash and cash equivalents at beginning of the year		81,794,479	213,248
<b>Cash and cash equivalents at end of the year</b>	16	<u><u>187,058</u></u>	<u><u>81,794,479</u></u>

The annexed notes 1 to 19 form an integral part of these financial statements.



Chief Executive Officer



Director

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# MIAN MUHAMMAD SHAHBAZ SHARIF HOSPITAL, BEDIAN ROAD LAHORE

Mian Muhammad Shahbaz Sharif Hospital was handed over to The Indus Hospital in 2015 by the Government of Punjab under a public-private partnership agreement.





محمد شہباز شریف ہسپتال بیدیاں روڈ لاہور

MUHAMMAD SHANBAZ SHARIF HOSPITAL BEDIAN ROAD LAHORE



# OPERATIONS OF MIAN MUHAMMAD SHAHBAZ SHARIF HOSPITAL

(MANAGED BY THE INDUS HOSPITAL)

## STATEMENT OF FINANCIAL POSITION

AS AT JUNE 30, 2018

	Notes	June 30, 2018 ----- Rupees -----	June 30, 2017 -----
<b>ASSETS</b>			
<b>Non-Current Assets</b>			
Operating assets	5	99,056,568	101,104,128
Capital work-in-progress	6	215,050	-
Intangible assets	7	1,548,082	2,203,214
		<u>100,819,700</u>	<u>103,307,342</u>
<b>Current Assets</b>			
Inventories	8	57,880,409	25,518,428
Advances, deposits, prepayments and other receivables	9	17,633,812	3,774,583
Receivable from The Indus Hospital	10	62,121,318	57,843,667
Cash in hand		258,179	161,731
		<u>137,893,718</u>	<u>87,298,409</u>
<b>TOTAL ASSETS</b>		<u><u>238,713,418</u></u>	<u><u>190,605,751</u></u>
<b>LIABILITIES</b>			
<b>Non-Current Liabilities</b>			
Deferred capital grant	11	121,717,653	103,307,342
<b>Current Liabilities</b>			
Deferred contribution	12	75,274,379	66,883,275
Creditors and accrued liabilities	13	41,721,386	20,415,134
		<u>116,995,765</u>	<u>87,298,409</u>
<b>TOTAL LIABILITIES</b>		<u><u>238,713,418</u></u>	<u><u>190,605,751</u></u>

The annexed notes 1 to 18 form an integral part of these special purpose financial statements.



Chief Executive Officer



Director

# OPERATIONS OF MIAN MUHAMMAD SHAHBAZ SHARIF HOSPITAL

(MANAGED BY THE INDUS HOSPITAL)

## INCOME & EXPENDITURE STATEMENT

FOR THE YEAR ENDED JUNE 30, 2018

	Notes	June 30, 2018	June 30, 2017
		----- Rupees -----	-----
<b>INCOME</b>			
Value of services rendered to patients financed			
through deferred income	12	375,350,269	255,819,393
Deferred capital grant released	11	32,331,163	24,664,858
Other income	14	1,211,137	628,244
<b>Total Income</b>		<b>408,892,569</b>	<b>281,112,495</b>
<b>EXPENDITURE</b>			
Salaries, wages and other benefits		234,576,092	152,790,364
Medicines and other supplies consumed	15	101,836,175	71,268,415
Utilities		10,528,137	7,777,251
Technical and professional services		273,550	142,499
Depreciation	5	31,676,031	24,047,621
Amortization	7	655,132	617,237
Training and development		2,850,408	3,547,017
Security services		4,424,697	3,504,606
Travelling and transportation		10,316,005	8,777,444
Repairs and maintenance		3,759,259	1,787,574
Uniform and laundry		1,942,420	1,038,367
Freight expenses		1,461,711	1,507,880
Insurance / takaful		752,796	322,727
Communication charges		1,151,712	869,367
Advertising and marketing		136,650	1,342,462
Printing, stationery and courier		392,167	438,961
Auditor's remuneration		275,000	184,500
Other expenses		1,884,627	1,148,203
<b>Total expenditure</b>		<b>408,892,569</b>	<b>281,112,495</b>
<b>Surplus for the year</b>		<b>-</b>	<b>-</b>

The annexed notes 1 to 18 form an integral part of these special purpose financial statements.



Chief Executive Officer



Director



# OPERATIONS OF MIAN MUHAMMAD SHAHBAZ SHARIF HOSPITAL

(MANAGED BY THE INDUS HOSPITAL)

## STATEMENT OF CASH FLOWS

FOR THE YEAR ENDED JUNE 30, 2018

	June 30, 2018	June 30, 2017
	----- Rupees -----	
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
Surplus for the year		
Adjustments for non-cash charges and other items:		
Depreciation	31,676,031	24,047,621
Amortization	655,132	617,237
Donations received in kind	17,042,646	20,621,711
Value of services rendered to patients financed through deferred contribution and deferred capital grant released	(407,681,432)	(280,484,251)
	(358,307,623)	(235,197,682)
<b>Working capital changes</b>		
(Increase) / decrease in current assets:		
Inventories	(32,361,981)	(11,864,208)
Advances, deposits, prepayments and other receivables	(13,859,229)	3,649,546
Receivable from The Indus Hospital	(4,277,651)	(14,359,083)
	(50,498,861)	(22,573,745)
Increase in current liabilities:		
Creditors and accrued liabilities	21,306,252	7,218,157
	(29,192,609)	(15,355,588)
<b>Net cash utilized in operating activities</b>	(387,500,232)	(250,553,270)
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>		
Purchase of operating assets and capital work-in-progress	(28,149,437)	(21,437,066)
Profit on donation bank account	3,311,229	1,510,970
<b>Net cash utilized in investing activities</b>	(24,838,208)	(19,926,096)
<b>CASH FLOW FROM FINANCING ACTIVITY</b>		
Donations received during the year	412,434,888	270,462,821
<b>Net increase / (decrease) in cash and cash equivalents</b>	96,448	(16,545)
Cash and cash equivalents at beginning of the year	161,731	178,276
<b>Cash and cash equivalents at end of the year</b>	258,179	161,731

The annexed notes 1 to 18 form an integral part of these special purpose financial statements.



Chief Executive Officer



Director

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# MULTAN INSTITUTE OF KIDNEY DISEASES, MULTAN

Multan Institute of Kidney Diseases is a specialised hospital established for high quality acute care outpatient services related to kidney transplant, dialysis, and other associated diseases. In 2017, Recep Tayyip Erdogan Hospital Trust handed over the complete control and operations of the institute to The Indus Hospital.







**CENTRE OF KIDNEY DISEASES  
SULTAN**



# OPERATIONS OF MULTAN INSTITUTE OF KIDNEY DISEASES

(MANAGED BY THE INDUS HOSPITAL)

## STATEMENT OF FINANCIAL POSITION

AS AT JUNE 30, 2018

	Notes	June 30, 2018	June 30, 2017
		----- Rupees -----	-----
<b>ASSETS</b>			
<b>Non-Current Assets</b>			
Operating assets	5	502,672,104	-
Intangible assets	6	902,300	-
		<u>503,574,404</u>	<u>-</u>
<b>Current Assets</b>			
Inventories	7	89,065,543	-
Advances, deposits, prepayments and other receivables	8	13,520,505	5,605,981
Receivable from The Indus Hospital	9	146,877,254	213,967,717
Cash on hand		217,509	-
		<u>249,680,811</u>	<u>219,573,698</u>
<b>TOTAL ASSETS</b>		<u><u>753,255,215</u></u>	<u><u>219,573,698</u></u>
<b>LIABILITIES</b>			
<b>Non-Current Liabilities</b>			
Deferred capital grant	10	583,733,342	211,125,835
<b>Current Liabilities</b>			
Deferred contribution	11	151,581,750	7,948,234
Creditors and accrued liabilities	12	17,940,123	499,629
		<u>169,521,873</u>	<u>8,447,863</u>
<b>TOTAL LIABILITIES</b>		<u><u>753,255,215</u></u>	<u><u>219,573,698</u></u>

The annexed notes 1 to 17 form an integral part of these special purpose financial statements.



Chief Executive Officer



Director

# OPERATIONS OF MULTAN INSTITUTE OF KIDNEY DISEASES

(MANAGED BY THE INDUS HOSPITAL)

## INCOME & EXPENDITURE STATEMENT

FOR THE YEAR ENDED JUNE 30, 2018

		June 30, 2018	April 29, 2017 to June 30, 2018
	Notes	----- Rupees -----	
<b>INCOME</b>			
Value of services rendered to patients financed through deferred contribution		496,109,576	2,051,766
Deferred capital grant released		39,759,931	-
Other income	13	1,351,131	-
<b>Total Income</b>		<b>537,220,638</b>	<b>2,051,766</b>
<b>EXPENDITURE</b>			
Salaries, wages and other benefits		260,080,684	772,493
Medicines and other supplies consumed	14	142,903,451	-
Outsourced medical services		43,875	-
Utilities		44,951,974	-
Technical and professional services		1,494,660	-
Depreciation	5	39,731,231	-
Amortization	6	28,700	-
Training and development		236,654	-
Security services		8,142,337	61,712
Travelling and transportation		2,963,319	666,473
Repairs and maintenance		24,155,814	150,000
Laundry expense		97,912	-
Freight expenses		2,867,173	-
Insurance / takaful		443,826	-
Communication charges		879,112	18,800
Advertising and marketing		577,593	148,739
Printing, stationery and courier		475,339	14,419
Rent		6,360,500	-
Entertainment expenses		171,718	-
Fuel		218,512	-
Finance expenses		1,230	-
Auditor's remuneration		275,000	190,000
Other expenses		120,024	29,130
<b>Total expenditure</b>		<b>537,220,638</b>	<b>2,051,766</b>
<b>Surplus for the year/period</b>		<b>-</b>	<b>-</b>

The annexed notes 1 to 17 form an integral part of these special purpose financial statements.



Chief Executive Officer



Director



# OPERATIONS OF MULTAN INSTITUTE OF KIDNEY DISEASES

(MANAGED BY THE INDUS HOSPITAL)

## STATEMENT OF CASH FLOWS

FOR THE YEAR ENDED JUNE 30, 2018

		June 30, 2018	April 29, 2017 to June 30, 2017
		2018	2017
	Notes	----- Rupees -----	-----
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>			
Surplus for the year / period		-	-
Adjustments for non-cash charges and other items:			
Depreciation	5	39,731,231	-
Amortization	6	28,700	-
Donations received in kind		107,355,248	-
Value of services rendered to patients financed through deferred contribution		(496,109,576)	(2,051,766)
Deferred capital grant released		(39,759,931)	-
		(388,754,328)	(2,051,766)
<b>Working capital changes</b>			
(Increase) / decrease in current assets:			
Inventories		(89,065,543)	-
Advances, prepayments and other receivables		(7,914,524)	(5,605,981)
Receivable from The Indus Hospital		67,090,463	(213,967,717)
		(29,889,604)	(219,573,698)
Increase in creditors and accrued liabilities		17,440,494	499,629
		(12,449,110)	(219,074,069)
<b>Net cash utilized in operating activities</b>		(401,203,438)	(221,125,835)
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>			
Purchase of operating assets		(130,096,196)	-
Purchase of intangible assets		(931,000)	-
Profit on donation bank account		5,948,549	-
<b>Net cash utilized in investing activities</b>		(125,078,647)	-
<b>CASH FLOW FROM FINANCING ACTIVITY</b>			
Donations received during the year/period		526,499,594	221,125,835
<b>Net increase in cash and cash equivalents</b>		217,509	-
Cash and cash equivalents at beginning of the year/period		-	-
<b>Cash and cash equivalents at end of the year/period</b>		217,509	-

The annexed notes 1 to 17 form an integral part of these special purpose financial statements.



Chief Executive Officer



Director

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# TEHSIL HEADQUARTER HOSPITAL MANAWAN, LAHORE

Tehsil Headquarter Hospital Manawan was constructed by the Government of Punjab for the free treatment of poor and deserving patients. It was handed over to The Indus Hospital in 2017.







## OPERATIONS OF MANAWA HOSPITAL, LAHORE

(MANAGED BY THE INDUS HOSPITAL)

# STATEMENT OF FINANCIAL POSITION

AS AT JUNE 30, 2018

	Notes	June 30, 2018 ----- Rupees -----	June 30, 2017 -----
<b>ASSETS</b>			
<b>Non-Current Assets</b>			
Operating assets	5	144,649,612	-
Intangible assets	6	632,800	-
		<u>145,282,412</u>	<u>-</u>
<b>Current Assets</b>			
Inventories	7	44,778,671	-
Advances, deposits, prepayments and other receivables	8	10,068,684	12,397,506
Receivable from The Indus Hospital	9	84,236,062	183,685,902
Cash in hand		275,675	-
		<u>139,359,092</u>	<u>196,083,408</u>
<b>TOTAL ASSETS</b>		<u><u>284,641,504</u></u>	<u><u>196,083,408</u></u>
<b>LIABILITIES</b>			
<b>Non-Current Liabilities</b>			
Deferred capital grant	10	172,157,225	-
<b>Current Liabilities</b>			
Deferred contribution	11	84,582,505	195,554,649
Creditors and accrued liabilities	12	27,901,774	528,759
		<u>112,484,279</u>	<u>196,083,408</u>
<b>TOTAL LIABILITIES</b>		<u><u>284,641,504</u></u>	<u><u>196,083,408</u></u>

The annexed notes 1 to 17 form an integral part of these special purpose financial statements.



Chief Executive Officer



Director

## OPERATIONS OF MANAWA HOSPITAL, LAHORE

(MANAGED BY THE INDUS HOSPITAL)

# INCOME & EXPENDITURE STATEMENT

FOR THE YEAR ENDED JUNE 30, 2018

		June 30, 2018	April 29, 2017 to June 30, 2017
		2018	2017
	Notes	----- Rupees -----	-----
<b>INCOME</b>			
Value of services rendered to patients financed through deferred contribution		429,295,488	4,445,351
Deferred capital grant released		27,690,453	-
Other income	13	1,406,437	-
<b>Total Income</b>		<b>458,392,378</b>	<b>4,445,351</b>
<b>EXPENDITURE</b>			
Salaries, wages and other benefits		273,322,959	2,308,747
Medicines and other supplies consumed	14	90,437,184	-
Utilities		15,863,846	-
Technical and professional services		283,301	-
Depreciation	5	27,532,253	-
Amortization	6	158,200	-
Training and development		285,969	-
Security services		19,068,519	225,940
Travelling and transportation		10,399,765	351,636
Repairs and maintenance		16,068,809	-
Uniform and laundry		1,104,640	-
Insurance / takaful		421,038	-
Communication charges		854,272	-
Advertising and marketing		384,553	1,313,914
Printing, stationery and courier		200,912	35,620
Auditor's remuneration		475,000	190,000
Other expenses		1,531,158	19,494
<b>Total expenditure</b>		<b>458,392,378</b>	<b>4,445,351</b>
<b>Surplus for the year/period</b>		<b>-</b>	<b>-</b>

The annexed notes 1 to 17 form an integral part of these special purpose financial statements.



Chief Executive Officer



Director



# OPERATIONS OF MANAWA HOSPITAL, LAHORE

(MANAGED BY THE INDUS HOSPITAL)

## STATEMENT OF CASH FLOWS

FOR THE YEAR ENDED JUNE 30, 2018

		June 30, 2018	April 29, 2017 to June 30, 2017
		2018	2017
	Notes	----- Rupees -----	----- Rupees -----
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>			
Surplus for the year / period		-	-
Adjustments for non-cash charges and other items:			
Depreciation	5	27,532,253	-
Amortization	6	158,200	-
Donations received in kind		5,458,667	-
Value of services rendered to patients financed through deferred contribution		(429,295,488)	(4,445,351)
Deferred capital grant released		(27,690,453)	-
		(423,836,821)	(4,445,351)
<b>Working capital changes</b>			
(Increase) / decrease in current assets:			
Inventories		(44,778,671)	-
Advances, prepayments and other receivables		2,328,822	(12,397,506)
Receivable from The Indus Hospital		99,449,840	(183,685,902)
		56,999,991	(196,083,408)
Increase in creditors and accrued liabilities		27,373,015	528,759
		84,373,006	(195,554,649)
<b>Net cash utilized in operating activities</b>		(339,463,815)	(200,000,000)
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>			
Purchase of operating assets		(119,215,504)	-
Proceeds from sale of operating assets		267,000	-
Purchase of intangible assets		(791,000)	-
Profit on donation bank account		4,265,505	-
<b>Net cash utilized in investing activities</b>		(115,473,999)	-
<b>CASH FLOW FROM FINANCING ACTIVITY</b>			
Donations received during the year/period		455,213,489	200,000,000
<b>Net increase in cash and cash equivalents</b>		119,739,684	-
Cash and cash equivalents at beginning of the year/period		275,675	-
<b>Cash and cash equivalents at end of the year/period</b>		395,415,369	-

The annexed notes 1 to 17 form an integral part of these special purpose financial statements.



Chief Executive Officer



Director

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# DISTRICT HEADQUARTER HOSPITAL, BADIN

Under the public-private partnership agreement, Government of Sindh handed over the management of the hospital to The Indus Hospital in 2015. This tertiary care hospital serves the catchment area stretching from Tharparkar to Thatta districts.





BADIN



Managed By

The Indus Hospital

دي ايچ



# OPERATIONS OF DISTRICT HEADQUARTER HOSPITAL BADIN

(MANAGED BY THE INDUS HOSPITAL)

## STATEMENT OF FINANCIAL POSITION

AS AT JUNE 30, 2018

	Notes	June 30, 2018 ----- Rupees -----	June 30, 2017 -----
<b>ASSETS</b>			
<b>Non-Current Assets</b>			
Operating assets	5	63,901,509	36,178,122
Capital work-in-progress	6	5,500,000	13,035,920
Intangible assets	7	688,331	915,087
		<u>70,089,840</u>	<u>50,129,129</u>
<b>Current Assets</b>			
Inventories	8	48,008,886	39,111,559
Advances, deposits, prepayments and other receivables	9	65,915,218	4,561,200
Receivable from The Indus Hospital	10	1,085,787,423	-
Contribution receivable	12	-	160,558,078
Cash in hand		229,855	43,852
		<u>1,199,941,382</u>	<u>204,274,689</u>
<b>TOTAL ASSETS</b>		<u><u>1,270,031,222</u></u>	<u><u>254,403,818</u></u>
<b>LIABILITIES</b>			
<b>Non-Current Liabilities</b>			
Deferred capital grant	11	361,455,274	50,129,129
<b>Current Liabilities</b>			
Deferred contribution	12	869,260,880	-
Payable to The Indus Hospital	10	-	146,178,265
Creditors, accrued liabilities and other payables	13	39,315,068	58,096,424
		<u>908,575,948</u>	<u>204,274,689</u>
<b>TOTAL LIABILITIES</b>		<u><u>1,270,031,222</u></u>	<u><u>254,403,818</u></u>

The annexed notes 1 to 17 form an integral part of these special purpose financial statements.



Chief Executive Officer



Director

# OPERATIONS OF DISTRICT HEADQUARTER HOSPITAL BADIN

(MANAGED BY THE INDUS HOSPITAL)

## INCOME & EXPENDITURE STATEMENT

FOR THE YEAR ENDED JUNE 30, 2018

	Notes	2018 ----- Rupees -----	2017 -----
<b>INCOME</b>			
Value of services rendered to patients financed through deferred contribution	12	442,301,443	321,822,631
Deferred capital grant released	11	11,860,855	6,289,367
<b>Total Income</b>		<b>454,162,298</b>	<b>328,111,998</b>
<b>EXPENDITURE</b>			
Salaries, wages and other benefits		204,118,919	135,969,998
Medicines and other supplies consumed	14	192,158,103	149,927,568
Utilities		9,595,081	8,349,815
Technical and professional services		7,244,376	4,942,687
Depreciation	5	11,634,099	6,113,037
Amortization	7	226,756	176,330
Training and development		32,233	1,519,690
Security services		14,152,224	9,278,282
Travelling and transportation		1,686,672	2,421,973
Repairs and maintenance		2,703,757	5,103,695
Insurance / takaful		240,930	124,312
Communication charges		1,177,118	1,325,697
Advertising expenses		1,940,280	780,699
Rent, rates and taxes		3,584,091	1,054,250
Printing, stationery and courier		284,417	438,952
Auditor's remuneration		275,000	212,500
Other expenses		3,108,242	372,513
<b>Total expenditure</b>		<b>454,162,298</b>	<b>328,111,998</b>
<b>Surplus for the year</b>		<b>-</b>	<b>-</b>

The annexed notes 1 to 17 form an integral part of these special purpose financial statements.



Chief Executive Officer



Director



# OPERATIONS OF DISTRICT HEADQUARTER HOSPITAL BADIN

(MANAGED BY THE INDUS HOSPITAL)

## STATEMENT OF CASH FLOWS

FOR THE YEAR ENDED JUNE 30, 2018

	June 30, 2018	June 30, 2017
	----- Rupees -----	
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
Surplus for the year		
Adjustments for non-cash charges and other items:		
Depreciation	11,634,099	6,113,037
Amortization	226,756	176,330
Donations received in kind	4,314,054	1,975,290
Value of services rendered to patients financed through deferred contribution	(442,301,443)	(321,822,631)
Deferred capital grant released	(11,860,855)	(6,289,367)
	(437,987,389)	(319,847,341)
<b>Working capital changes</b>		
(Increase) / decrease in current assets:		
Inventories	(8,897,327)	(28,174,280)
Advances, prepayments and other receivables	(61,354,018)	(3,972,060)
Receivable from The Indus Hospital	(1,085,787,423)	206,564,003
	(1,156,038,768)	174,417,663
Increase / (decrease) in current liabilities:		
Payable to The Indus Hospital	(146,178,265)	-
Creditors, accrued liabilities and other payables	(18,781,356)	52,467,110
	(1,320,998,389)	226,884,773
<b>Net cash utilized in operating activities</b>	<u>(1,758,985,778)</u>	<u>(92,962,568)</u>
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>		
Purchase of operating assets and capital work-in-progress	(31,821,566)	(36,109,843)
Purchase of intangible assets	-	(593,250)
Profit on donation bank account	13,119,311	1,545,149
<b>Net cash utilized in investing activities</b>	<u>(18,702,255)</u>	<u>(35,157,944)</u>
<b>CASH FLOW FROM FINANCING ACTIVITY</b>		
Donations received during the year	1,777,874,036	128,164,364
<b>Net increase in cash and cash equivalents</b>	<u>186,003</u>	<u>43,852</u>
Cash and cash equivalents at beginning of the year	43,852	-
<b>Cash and cash equivalents at end of the year</b>	<u><u>229,855</u></u>	<u><u>43,852</u></u>

The annexed notes 1 to 17 form an integral part of these special purpose financial statements.



Chief Executive Officer



Director

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# TEHSIL HEADQUARTER HOSPITAL RAIWIND, LAHORE

Under the public-private partnership agreement, Government of Punjab handed over the management of the hospital to The Indus Hospital in 2017.





تحصیل ہیڈ کوارٹر ہسپتال رانیونڈ



تحصیل ہیڈ کوارٹر ہسپتال رانیونڈ  
پتہ: رانیونڈ، تحصیل بہاولپور، ضلع بہاولپور، پنجاب  
تلفون نمبر: 051-3251111  
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051-3251200

# OPERATIONS OF TEHSIL HEADQUARTER HOSPITAL, RAIWIND

(MANAGED BY THE INDUS HOSPITAL)

## STATEMENT OF FINANCIAL POSITION

AS AT JUNE 30, 2018

		June 30, 2018
	Notes	----- Rupees -----
<b>ASSETS</b>		
<b>Non-Current Assets</b>		
Operating assets	5	143,935,713
Intangible assets	6	698,717
		144,634,430
<b>Current Assets</b>		
Inventories	7	50,137,268
Advances, deposits, prepayments and other receivables	8	32,440,896
Receivable from The Indus Hospital	9	52,871,685
Cash in hand		382,898
		135,832,747
<b>TOTAL ASSETS</b>		280,467,177
<b>LIABILITIES</b>		
<b>Non-Current Liabilities</b>		
Deferred capital grant	10	174,630,637
<b>Current Liabilities</b>		
Deferred contribution	11	77,858,616
Creditors, accrued liabilities and other payables	12	27,977,924
		105,836,540
<b>TOTAL LIABILITIES</b>		280,467,177

The annexed notes 1 to 16 form an integral part of these special purpose financial statements.



Chief Executive Officer



Director

# OPERATIONS OF TEHSIL HEADQUARTER HOSPITAL, RAIWIND

(MANAGED BY THE INDUS HOSPITAL)

## INCOME & EXPENDITURE STATEMENT

FOR THE PERIOD OCTOBER 01, 2017 TO JUNE 30, 2018

	Notes	October 1, 2017 to June 30, 2018 ----- Rupees -----
<b>INCOME</b>		
Value of services rendered to patients financed through deferred contribution	11	261,219,151
Deferred capital grant released	10	13,566,952
Other Income	13	623,177
<b>Total Income</b>		275,409,280
<b>EXPENDITURE</b>		
Salaries, wages and other benefits		154,368,816
Medicines and other supplies consumed	14	57,996,555
Utilities		7,365,896
Technical and professional services		92,998
Depreciation	5	13,474,669
Amortization	6	92,283
Training and development		399,492
Security services		3,701,124
Travelling and transportation		8,947,862
Repairs and maintenance		13,828,731
Housekeeping services		11,868,047
Uniform and laundry		754,133
Communication charges		413,606
Advertising and marketing		513,376
Printing, stationery and courier		89,866
Insurance expense		29,075
Auditor's remuneration		275,000
Other expenses		1,197,751
<b>Total expenditure</b>		275,409,280
<b>Surplus for the period</b>		-

The annexed notes 1 to 16 form an integral part of these special purpose financial statements.



**Chief Executive Officer**



**Director**



# OPERATIONS OF TEHSIL HEADQUARTER HOSPITAL, RAIWIND

(MANAGED BY THE INDUS HOSPITAL)

## STATEMENT OF CASH FLOWS

FOR THE PERIOD OCTOBER 01, 2017 TO JUNE 30, 2018

	October 1, 2017 to June 30, 2018
Notes	----- Rupees -----
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>	
Surplus for the year	-
Adjustments for non-cash charges and other items:	
Depreciation	13,474,669
Amortization	92,283
Donations received in kind	30,062,593
Value of services rendered to patients financed through deferred contribution	(261,219,151)
Deferred capital grant released	(13,566,952)
	(231,156,558)
<b>Working capital changes</b>	
Increase in current assets:	
Inventories	(50,137,268)
Advances, prepayments and other receivables	(32,440,896)
Receivable from The Indus Hospital	(52,871,685)
	(135,449,849)
Increase in creditors, accrued and other liabilities	27,977,924
	(107,471,925)
<b>Net cash utilized in operating activities</b>	(338,628,483)
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>	
Purchase of operating assets	(138,283,073)
Purchase of intangible assets	(791,000)
Profit on donation account	3,085,454
<b>Net cash utilized in investing activities</b>	(135,988,619)
<b>CASH FLOW FROM FINANCING ACTIVITY</b>	
Donations received during the period	475,000,000
Net increase in cash and cash equivalents	382,898
Cash and cash equivalents at beginning of the period	-
Cash and cash equivalents at end of the period	382,898

The annexed notes 1 to 16 form an integral part of these special purpose financial statements.



Chief Executive Officer



Director

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# TEHSIL HEADQUARTER HOSPITAL SABZAZAR, LAHORE

Tehsil Headquarter Hospital Sabzazar, Lahore was constructed by the Government of Punjab. it was handed over to The Indus Hospital in 2017.





سبزہ زاد ہسپتال

GREEN HOSPITAL



# OPERATIONS OF TEHSIL HEADQUARTER HOSPITAL, SABZAZAR

(MANAGED BY THE INDUS HOSPITAL)

## STATEMENT OF FINANCIAL POSITION

AS AT JUNE 30, 2018

	Notes	June 30, 2018 ----- Rupees -----
<b>ASSETS</b>		
<b>Non-Current Assets</b>		
Operating assets	5	159,604,944
Intangible assets	6	850,864
		160,455,808
<b>Current Assets</b>		
Inventories	7	29,329,931
Advances, deposits, prepayments and other receivables	8	14,549,168
Receivable from The Indus Hospital	9	58,492,611
Cash in hand		171,804
		102,543,514
<b>TOTAL ASSETS</b>		262,999,322
<b>LIABILITIES</b>		
<b>Non-Current Liabilities</b>		
Deferred capital grant	10	181,777,818
<b>Current Liabilities</b>		
Deferred contribution	11	40,796,170
Creditors and accrued liabilities	12	40,425,334
		81,221,504
<b>TOTAL LIABILITIES</b>		262,999,322

The annexed notes 1 to 16 form an integral part of these special purpose financial statements.



Chief Executive Officer



Director

# OPERATIONS OF TEHSIL HEADQUARTER HOSPITAL, SABZAZAR

(MANAGED BY THE INDUS HOSPITAL)

## INCOME & EXPENDITURE STATEMENT

FOR THE PERIOD JULY 16, 2017 TO JUNE 30, 2018

	Notes	July 16, 2017 to June 30, 2018 ----- Rupees -----
<b>INCOME</b>		
Value of services rendered to patients financed		
through deferred contribution	11	290,091,468
Deferred capital grant released	10	17,245,283
Other Income	13	1,015,306
<b>Total Income</b>		308,352,057
<b>EXPENDITURE</b>		
Salaries, wages and other benefits		188,822,226
Medicines and other supplies consumed	14	46,581,610
Utilities		7,404,974
Technical and professional services		413,872
Depreciation	5	17,083,387
Amortization	6	161,896
Training and development		198,016
Security services		3,632,875
Travelling and transportation		5,878,565
Repairs and maintenance		16,915,425
Housekeeping services		12,336,592
Uniform and laundry		751,734
Freight expenses		74,160
Rent expenses		1,464,344
Takaful		241,207
Communication charges		881,126
Advertising and marketing		692,400
Printing, stationery and courier		424,102
Medical facility charges		84,090
Out-sourced diagnostic charges		2,952,876
Auditor's remuneration		475,000
Other expenses		881,580
<b>Total expenditure</b>		308,352,057
<b>Surplus for the period</b>		-

The annexed notes 1 to 16 form an integral part of these special purpose financial statements.



Chief Executive Officer



Director



# OPERATIONS OF TEHSIL HEADQUARTER HOSPITAL, SABZAZAR

(MANAGED BY THE INDUS HOSPITAL)

## STATEMENT OF CASH FLOWS

FOR THE PERIOD JULY 16, 2017 TO JUNE 30, 2018

July 16, 2017

to

June 30, 2018

	Notes	Rupees
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
Surplus for the period		-
Adjustments for non-cash charges and other items:		
Depreciation	5	17,083,387
Amortization	6	161,896
Donations received in kind		4,137,743
Value of services rendered to patients financed through deferred contribution		(290,091,468)
Deferred capital grant released		(17,245,283)
		(285,953,725)
<b>Working capital changes</b>		
Increase in current assets:		
Inventories		(29,329,931)
Advances, prepayments and other receivables		(14,549,168)
Receivable from The Indus Hospital		(58,492,611)
Increase in current liabilities:		
Creditors and accrued liabilities		40,425,334
		(61,946,376)
<b>Net cash utilized in operating activities</b>		(347,900,101)
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>		
Purchase of operating assets		(145,831,393)
Purchase of intangible assets		(1,012,760)
Profit on donation account		1,077,630
<b>Net cash utilized in investing activities</b>		(145,766,523)
<b>CASH FLOW FROM FINANCING ACTIVITY</b>		
Donations received during the period		493,838,428
<b>Net increase in cash and cash equivalents</b>		171,804
Cash and cash equivalents at beginning of the period		-
Cash and cash equivalents at end of the period		171,804

The annexed notes 1 to 16 form an integral part of these special purpose financial statements.



Chief Executive Officer



Director

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# TEHSIL HEADQUARTER HOSPITAL KAHNA NAU, LAHORE

Tehsil Headquarter Hospital Kahna Nau, Lahore was constructed by the Government of Punjab. it was handed over to The Indus Hospital in 2017.







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# OPERATIONS OF TEHSIL HEADQUARTER HOSPITAL, KAHNA NAU

(MANAGED BY THE INDUS HOSPITAL)

## STATEMENT OF FINANCIAL POSITION

AS AT JUNE 30, 2018

		June 30, 2018
	Notes	----- Rupees -----
<b>ASSETS</b>		
<b>Non-Current Assets</b>		
Operating assets	5	114,001,463
Intangible assets	6	732,054
		<u>114,733,517</u>
<b>Current Assets</b>		
Inventories	7	26,008,008
Advances, deposits, prepayments and other receivables	8	20,577,289
Receivable from The Indus Hospital	9	116,159,696
Cash in hand		376,439
		<u>163,121,432</u>
<b>TOTAL ASSETS</b>		<u><u>277,854,949</u></u>
<b>LIABILITIES</b>		
<b>Non-Current Liabilities</b>		
Deferred capital grant	10	149,972,433
<b>Current Liabilities</b>		
Deferred contribution	11	84,569,757
Creditors and accrued liabilities	12	43,312,759
		<u>127,882,516</u>
<b>Total Liabilities</b>		<u><u>277,854,949</u></u>

The annexed notes 1 to 16 form an integral part of these special purpose financial statements.

Chief Executive Officer

Director

# OPERATIONS OF TEHSIL HEADQUARTER HOSPITAL, KAHNA NAU

(MANAGED BY THE INDUS HOSPITAL)

## INCOME & EXPENDITURE STATEMENT

FOR THE PERIOD JANUARY 01, 2018 TO JUNE 30, 2018

	Notes	January 1, 2018 to June 30, 2018 ----- Rupees -----
<b>INCOME</b>		
Value of services rendered to patients financed		
through deferred contribution	11	73,931,285
Deferred capital grant released	10	3,934,576
Other Income	13	198,332
<b>Total Income</b>		78,064,193
<b>EXPENDITURE</b>		
Salaries, wages and other benefits		59,149,806
Medicines and other supplies consumed	14	6,345,419
Utilities		3,528,598
Technical and professional services		310,750
Depreciation	5	3,875,630
Amortization	6	58,946
Training and development		36,443
Security services		709,158
Travelling and transportation		1,971,352
Repairs and maintenance		127,020
Insurance / Takaful		45,747
Communication charges		69,949
Advertising and marketing		845,000
Printing, stationery and courier		353,010
Auditor's remuneration		275,000
Other expenses		362,365
<b>Total expenditure</b>		78,064,193
<b>Surplus for the period</b>		-

The annexed notes 1 to 16 form an integral part of these special purpose financial statements.



Chief Executive Officer



Director



**OPERATIONS OF TEHSIL HEADQUARTER HOSPITAL, KAHNA NAU**  
(MANAGED BY THE INDUS HOSPITAL)

**STATEMENT OF CASH FLOWS**

FOR THE PERIOD JANUARY 01, 2018 TO JUNE 30, 2018

	January 1, 2018 to June 30, 2018
Notes	----- Rupees -----
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>	
Surplus for the period	-
Adjustments for non-cash charges and other items:	
Depreciation	3,875,630
Amortization	58,946
Donations received in kind	141,842
Value of services rendered to patients financed through deferred contribution	(73,931,285)
Deferred capital grant released	(3,934,576)
	(73,789,443)
<b>Working capital changes</b>	
Increase in current assets:	
Inventories	(26,008,008)
Advances, prepayments and other receivables	(20,577,289)
Receivable from The Indus Hospital	(116,159,696)
	(162,744,993)
Increase in current liabilities:	
Creditors and accrued liabilities	43,312,759
	(119,432,234)
<b>Net cash utilized in operating activities</b>	<u>(193,221,677)</u>
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>	
Purchase of operating assets	(104,148,364)
Purchase of intangible assets	(791,000)
Profit on donation account	3,359,200
<b>Net cash utilized in investing activities</b>	<u>(101,580,164)</u>
<b>CASH FLOW FROM FINANCING ACTIVITY</b>	
Donations received during the period	<u>295,178,280</u>
<b>Net increase in cash and cash equivalents</b>	376,439
Cash and cash equivalents at beginning of the period	-
<b>Cash and cash equivalents at end of the period</b>	<u><u>376,439</u></u>

The annexed notes 1 to 16 form an integral part of these special purpose financial statements.



Chief Executive Officer



Director

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# REGIONAL BLOOD CENTERS

The Indus Hospital is managing three Regional Blood Centers in:  
Multan; Bahawalpur; Jamshoro







  
INDUS HOSPITAL  
BLOOD CENTER

BE  
SOME  
ONE'S  
LIFELINE

SUZUKI

## OPERATIONS OF REGIONAL BLOOD CENTERS

(MANAGED BY THE INDUS HOSPITAL)

# STATEMENT OF FINANCIAL POSITION

AS AT JUNE 30, 2018

		June 30, 2018
	Notes	----- Rupees -----
<b>ASSETS</b>		
<b>Non-Current Assets</b>		
Operating assets	5	137,778,809
Intangible assets	6	731,354
		<u>138,510,163</u>
<b>Current Assets</b>		
Inventories	7	62,234,204
Advances, deposits, prepayments and other receivables	8	1,751,588
Receivable from The Indus Hospital	9	86,876,031
Cash in hand		162,706
		<u>151,024,529</u>
<b>TOTAL ASSETS</b>		<u><u>289,534,692</u></u>
<b>LIABILITIES</b>		
<b>Non-Current Liabilities</b>		
Deferred capital grant	10	164,469,332
<b>Current Liabilities</b>		
Deferred contribution	11	111,239,700
Creditors and accrued liabilities	12	13,825,660
		<u>125,065,360</u>
<b>TOTAL LIABILITIES</b>		<u><u>289,534,692</u></u>

The annexed notes 1 to 15 form an integral part of these special purpose financial statements.



Chief Executive Officer



Director

# OPERATIONS OF REGIONAL BLOOD CENTERS

(MANAGED BY THE INDUS HOSPITAL)

## INCOME & EXPENDITURE STATEMENT

FOR THE PERIOD AUGUST 24, 2017 TO JUNE 30, 2018

	Notes	August 24, 2017 to June 30, 2018 ----- Rupees -----
<b>INCOME</b>		
Value of services rendered to patients financed through deferred contribution		252,298,576
Deferred capital grant released		11,782,999
Other Income		6,776
<b>Total Income</b>		<u>264,088,351</u>
<b>EXPENDITURE</b>		
Salaries, wages and other benefits		95,923,345
Medicines and other supplies consumed	13	107,004,650
Utilities		7,621,555
Technical and professional services		70,312
Depreciation	5	11,636,728
Amortization	6	146,271
Security services		3,481,212
Travelling and transportation		15,048,375
Repairs and maintenance		9,463,006
Rent		1,319,677
Clearing and forwarding		63,260
Insurance / Takaful		106,316
Communication charges		2,627,590
Advertising and marketing		1,739,219
Printing, stationery and courier		717,808
Auditor's remuneration		275,000
Housekeeping services		6,331,296
Other expenses		512,731
		<u>264,088,351</u>
<b>Surplus for the period</b>		<u><u>-</u></u>

The annexed notes 1 to 15 form an integral part of these special purpose financial statements.



Chief Executive Officer



Director



## OPERATIONS OF REGIONAL BLOOD CENTERS

(MANAGED BY THE INDUS HOSPITAL)

# STATEMENT OF CASH FLOWS

FOR THE PERIOD AUGUST 24, 2017 TO JUNE 30, 2018

	August 24, 2017 to June 30, 2018
Notes	----- Rupees -----
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>	
Surplus for the period	-
Adjustments for non-cash charges and other items:	
Depreciation	11,636,728
Amortization	146,271
Value of services rendered to patients financed through deferred contribution	(252,298,576)
Deferred capital grant released	(11,782,999)
	(252,298,576)
<b>Working capital changes</b>	
Increase in current assets:	
Inventories	(62,234,204)
Advances, prepayments and other receivables	(1,751,588)
Receivable from The Indus Hospital	(86,876,031)
	(150,861,823)
Increase in current liabilities:	
Creditors and accrued liabilities	13,825,660
	(137,036,163)
<b>Net cash utilized in operating activities</b>	(389,334,739)
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>	
Purchase of operating assets	(137,127,961)
Purchase of intangible assets	(877,625)
Profit on donation account	1,859,927
<b>Net cash utilized in investing activities</b>	(136,145,659)
<b>CASH FLOW FROM FINANCING ACTIVITY</b>	
Donations received during the period	525,643,104
<b>Net increase in cash and cash equivalents</b>	162,706
Cash and cash equivalents at beginning of the period	-
<b>Cash and cash equivalents at end of the period</b>	162,706

The annexed notes 1 to 15 form an integral part of these special purpose financial statements.



Chief Executive Officer



Director

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# WAYS TO COLLABORATE

Individuals or organisations can collaborate with IHN by:

- Organising awareness/fundraising
- Co-branding
- Sponsoring patients/facilities
- Donating in-kind/in-cash
- Volunteering

# PLEDGE FORM

## PERSONAL INFORMATION

---

Donor Name(s)

---

C/O

---

Address

---

City

---

Country

---

Post code

---

Contact Number

---

Email

## I Pledge to Support The Indus Hospital

---

Amount of Donation

### Type

- |  |   |
|--|---|
| <input type="checkbox"/> Donation      | <input type="checkbox"/> Sadqa            |
| <input type="checkbox"/> Zakat         | <input type="checkbox"/> In-kind donation |
| <input type="checkbox"/> Sadqa-e-Jaria | <input type="checkbox"/> Expansion        |

### Method of Payment

- Direct Deposit  
 Mail / Courier  
 Doorstep Collection

### Frequency of Donation to be Received

- Monthly  Biannually  
 Alternate Month  Yearly  
 Quarterly

**Your information will be kept confidential.**

\* Return this part of the flyer to The Indus Hospital.



## **The Indus Hospital**

Plot C-76, Sector 31/5,  
Opposite Darussalam Society,  
Korangi Crossing, Karachi -75190, Pakistan..

**Phone: +92 21 111 111 880**

**Fax: +92 21 3511 2718**

## **Contributors:**

### **Photographer:**

Kohi Marri; IHN; Pi Studio; FoIH

### **Design agency:**

Fibonacci Agency

### **Printer:**

Softlines









**INDUS  
HOSPITAL**

**QUALITY CARE - FREE OF COST**

 The Indus Hospital, Plot C-76, Sector 31/5,  
Opposite Darussalam Society, Korangi  
Crossing, Karachi -75190, Pakistan.

 +92 21 3511 2709-17

 +92 21 3511 2718

 [crd@tih.org.pk](mailto:crd@tih.org.pk)

 [www.indushospital.org.pk](http://www.indushospital.org.pk)

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